

08/02/2018

# **NYC RFP**

Prepared for: New York City

Submitted by: Crown Castle Fiber LLC

The pathway to possible.

# **Table of Contents**

#### INTRODUCTION

- 1. TECHNICAL PROPOSAL
  - PROPOSED EQUIPMENT & ADDITIONAL OPTIONS
  - SERVICES PROVIDED
  - METHOD(S) OF INSTALLATION
  - MAINTENANCE & REPAIR
  - MAINTAINING CITY PROPERTY
  - DEPLOYMENT TIMEFRAME
  - MATERIALS
  - AGREEMENT OF TERMINATION OF EXISTING FRANCHISE STATEMENT
- 2. LEGAL AND MANAGERIAL PROPOSAL
- 3. FINANCIAL CAPACITY PROPOSAL
- 4. SCOPE PROPOSAL
- 5. COMPENSATION PROPOSAL CONTAINED IN PROPRIETARY & CONFIDENTIAL INFORMATION PACKAGE

## **PROPOSAL EXHIBITS:**

EXHIBIT A: PROPOSAL: CURRENT DOITT APPROVED CONFIGURATION FOR ZONES A, B & C EXHIBIT B-1: POLE ATTACHMENT UTILITY APPROVED SPECIFICATION FOR ZONES B & C

EXHIBIT B-2: STRAND MOUNT UTILITY APPROVED SPECIFICATIONS FOR ZONES B & C

EXHIBIT C: CITY APPROVED DOT CONTROL BOX SPECIFICATION FOR ZONES A, B & C
EXHIBIT D: OPTIMAL 5G/IOT DEPLOYMENT CONFIGURATION ZONES FOR A, B & C

**EXHIBIT E:** RADIO FREQUENCY EMISSIONS REPORT(S)

EXHIBIT F: ABOUT CROWN CASTLE FIBER

CROWN CASTLE INVESTOR PRESENTATION

SUPPLIER DIVERSITY & HOW TO BECOME A SUPPLIER

OUR ROLE IN YOUR WORLD

A MORE CONNECTED LIFE – HOW TECHNOLOGY IS DRIVING WIRELESS DEMAND

CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY

MULTI-POINT ANNUAL OPERATIONS CHECKLIST

EXHIBIT G: RFP REQUIRED FORMS:

RFP EXHIBIT C - ACKNOWLEDGEMENT OF RELEASE & ADDENDUM

RFP EXHIBIT D – AFFIRMATION

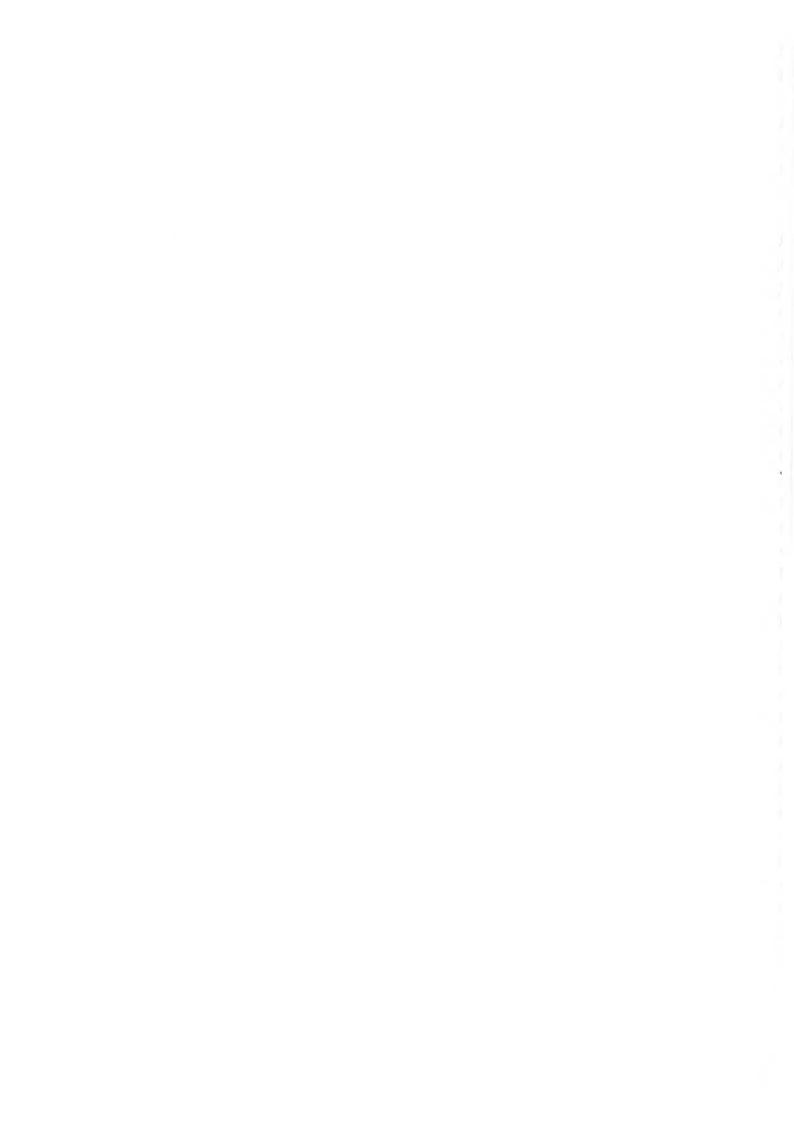
• RFP EXHIBIT F - DOING BUSINESS DATA FORM

APPENDIX EXHIBIT EQUIPMENT GUIDE

FIGURE DESCRIPTIONS



Proprietary & Confidential



# **Introduction / Introductory Statement**

Crown Castle Fiber LLC ("CCF" or "Applicant") submits this proposal for a mobile telecommunications franchise (the "Proposal") in response to the City's request for proposals dated June 12, 2018 (the "RFP"). CCF seeks a franchise for the installation and use of mobile telecommunications antennas and related facilities on New York City ("City")-owned street light poles, traffic light poles, privately owned utility poles and certain street furniture in the City including the fiber serving the mobile pole top network.

As a neutral host provider, CCF is uniquely positioned to help the City meets its short and long term broadband goals. In addition to utilizing City-approved equipment specifications provided in the RFP, CCF has included additional equipment installation and configuration options and a corresponding Counter Offer to the City, which seeks to:

- Promote the City's vision and objectives with respect to increasing the health, safety and welfare of its residents and visitors;
- Provide the City's residents and visitors with 5G enabled wireless broadband access and other broadband access of the City's choice (i.e. Wi-Fi);
- Increase the availability and by extension the value of the City's assets;
- Enable Smart City and Internet of Things ("IoT") technologies that will place the City at the forefront of innovative Cities worldwide; and
- Position the City at the forefront of mobile broadband deployment while enabling a fast and flexible method
  of deployment that is mutually beneficial to the City and CCF.

By way of background, on October 2014 as part of an CCF rationalization, Lexent Metro Connect LLC was merged into Sidera Networks LLC, which simultaneously changed its name to Lightower Fiber Networks II, LLC ("LFN II"). On November 1, 2017, LFN II became a wholly owned indirect subsidiary of Crown Castle International Corp when Crown Castle International Corp. acquired LFN II's parent, LTS Group Holdings LLC. On May 16, 2018, LFN II changed its name to Crown Castle Fiber LLC.

# 1. Technical Proposal

#### REQUIREMENT

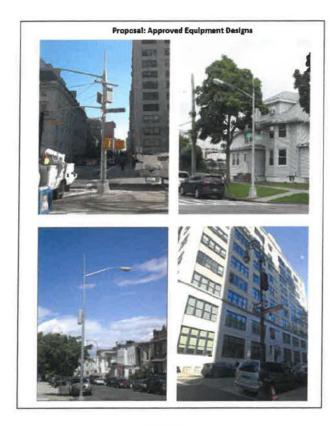
**Proposed Equipment**. Equipment and facilities which would be located on Street Operations Poles, including at least a schematic design for, and photograph of, the equipment intended to be installed including known power requirements.

#### RESPONSE

In accordance with the requirements set forth by the RFP, CCF proposes to utilize the equipment specifications outlined in Exhibit A, titled, "Approved Equipment Design Drawings" (the "Approved Equipment"). While recognizing the Approved Equipment as the current standard approved by the City and its agencies, CCF has provided four



additional options that will immediately enable faster wireless broadband deployment in unserved and underserved areas of the City while enabling critical communications infrastructure that is important to the health, safety and welfare of City residents and the progress and technical evolution of the City. The four options are not mutually exclusive and can be deployed in various combinations to suit the needs of the franchisee and City.



Proposal: Approved Equipment Design

This Approved Equipment has been deployed since the onset of the Mobile Pole Top Franchise in 2004. Architectural drawings and photos of existing deployments are attached in Exhibit A. Figure 1 reflects existing installations on three pole types in the City – M2 (top left), FS (top right and bottom left) and Bishops Crook (bottom right).

While the Approved Equipment met a need when it was originally approved in 2004, it is no longer sufficient to meet the growing needs and demands of all mobile users or to enable 5G deployment in the City. The current Approved Equipment will lead to an increased number of locations in the City and undermine the City's stated preference for neutral host applications.

Figure 1

CCF is a neutral host provider of broadband infrastructure. We view our role as providing the infrastructure to facilitate an open and robust competitive retail service market. Operating as a neutral host, CCF can facilitate a high-level of service based on competition and accelerate the entrant of new service providers.

An overview of the equipment specific proposals can be found below in the equipment table in Figure 2. An Equipment Exhibit Matrix, which lists the shroud and antenna sizes, is located in the Appendix. Accordingly, CCF proposes the following options:

i ja

Proposal + Exhibit	Equipment Cabinet/Shroud	Antenna(s)	Pole Type	Tennant Capacity	Areas of Deployment	Exhibit (Refer to RFP)	Technology
Proposal (Exhibit A) : Existing Approved Equipment Specification	DoITT Cabinet: 9°D x 35°H x 15.5°W 2.8 cubic ft	26"H × 2"D 48"H × 2"D 60"H × 2"D 72"H × 2"D	Metal Street Light Wood Utility Pole	1 to 2	Zones A, B, C	Exhibit A	<b>4</b> G
Wooden Utility Poles (Exhibit B-1) : (Equipment Approved by ConEd)	Utility Approved Larger Cabinet, DoITT Style: 12"D x 42"H x 23.9"W 7 cubic ft	24"H x 14.6"D 48"H x 8"D 26"H x 8"D	Wood Utility Poles	3 to 4	Zones B, C	Exhibit 8-1	4G, Enhanced 4G, 5G, Millmeter Wave
DOT Control Box Type 8 (Exhibit C) : (DOT Cabinet Deployed Throughout the City)	DOT Control Box Type 8: 15"D x 43"H x 21"W 7.8 cubic ft	75"H x 2"D- Antenna Option #1	Metal Street Light	3 to 4	Zones A, B, C	Exhibit C	4G, Enhanced 4G, 5G, Milimeter Wave
DOT Control Box Type 12 (Exhibit C): (DOT Cabinet Deployed Throughout the City)	DOT Control Box Type 12:15"D x 49"H x 21"W 8.9 cubic ft	75"H x 2°D - Antenna Option #1 60"h x 4"D - Antenna Option #2 24"H x 14.5"D - Antenna Option #3	Metal Street Light	3 to 4	Zones A, B, C	Exhibit C	4G, Enhanced 4G, 5G, Milimeter Wave
Optimal 56/IoT Deployment Configuration for Zones A, B & C (Exhibit D)	See Exhibit D (Small Cell Volume Needs)	See Exhibit D (Small Cell Volume Needs)	Metal Street Light Wood Utility Pole	3 to 4	Zones A, B, C	Exhibit D	4G, Enhanced 4G, 5G, Milimeter Wave

Figure 2

# Option #1: Wooden Utility Pole Utility Approved Specifications

CCF shares the City's commitment to making New York the most connected city in the world, so that opportunities are available to all of its residents. We believe we can align our respective goals to achieve this vision. We are especially proud of the fact that 74% of our or our parent company's current nodes and 58% of our proposed nodes in the City are located outside the borough of Manhattan, proving just how committed CCF is to serving traditionally underserved communities.

A recent Pew report about home broadband usage underscores the urgency of this issue. The survey found that while non-broadband users increasingly agreed that they were at a major disadvantage compared to broadband users in accessing crucial information, such as job opportunities or government services, "price sensitivity...is a larger concern for non-adopters who are more likely to recognize the importance of high-speed connection." The report further states, "Reliance on smartphones for online access is especially common among younger adults, non-whites and lower-income Americans."

The de Blasio Administration has laudably made bridging the City's digital divide one of its key priorities and CCF is eager to play a role in expanding digital access to underserved communities. With households rapidly going to wireless-only and mobile broadband data usage skyrocketing, a robust mobile infrastructure system throughout the five boroughs will advance the City's goal of bringing every New Yorker reliable, high-speed broadband service by 2025. More flexibility with regard to current restriction on equipment size limitations and form factors will help make this possible.

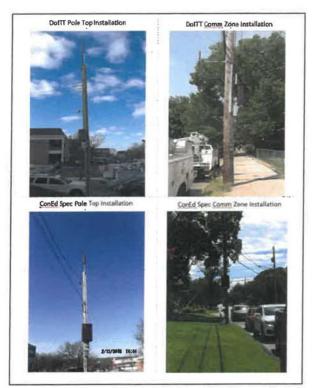
<sup>&</sup>lt;sup>1</sup> Pew Research Center: Internet/Broadband Fact Sheet (February 5, 2018): http://www.pewinternet.org/fact-sheet/internet-broadband/





This is why we believe that an immediate impact can be made through the deployment of the utility approved equipment configurations on wooden utility poles in the outer boroughs.

CCF proposes to deploy the utility approved equipment specifications on wooden utility poles in Zone's B and C. This configuration has been approved by and consistently deployed in numerous municipalities outside of the City such as the Town/Village of Harrison, Town/Village of Mamaroneck, City of White Plains and the Town of Greenburgh, just to name a few. Con Edison is the operating utility who has approved of this proposed specification. A similar equipment configuration has also been approved by the utility Orange and Rockland, PSE&G and Verizon (landline) and deployed in many municipalities in Rockland County and throughout Long Island and New Jersey.



The City would recognize immediate benefits of this configuration given the presence of over 1700 current utility poles locations in the outer boroughs of Bronx, Brooklyn, Queens and Staten Island.

Architectural drawings and photos of the utility approved equipment are contained in Exhibit B-1. A comparison of the City Approved Equipment compared to that of the Utility Approved Equipment can also be found in Exhibit B-1 and in the photos in Figure 3.

For comparison purposes, photos of other installations on City utility poles by other entities and/or similarly certificated providers can be found in Figure 4. The specification proposed by CCF is much smaller in volume and less visually obtrusive than other current and ongoing attachments by others, which the City permits.

Figure 3

CCF further proposes to utilize the strands between wooden utility poles owned by the utilities to strand mount antennas and radios by over lashing equipment on said strands. Other utilities are utilizing this deployment method in the City. As a holder of a CPCN issued by the Public Service Commission of the State of New York ("PSC") and thus, a recognized public utility in the State of New York, CCF is entitled to access to the public rights of way in the same manner as said existing franchisees who are using stranding as a method to deploy their equipment. (See Exhibit F: CCF CPCN).

ENTITTY has obtained the necessary approvals from Con Edison to deploy strand mounting in Zones B and C in the City. An example of strand mounting is located in Exhibit B-2.



Figure 4

## Option #2: Existing City Approved Equipment - DOT Control Box Specifications

Given the City's existing departmental and regulatory approvals of the DOT Control Boxes as well as the City and general public's familiarity with their deployment throughout all five boroughs, CCF proposes to replace two existing Approved Equipment configurations with one Approved Equipment configuration in areas where minimizing or elimination is demonstrated. This option would maximize the neutral host model and enable the deployment of 5G technologies in the City more quickly. This model would also minimize the number of deployments required, freeing space on City-owned assets for valuable Smart City technology, such as DOT's current deployment of the connected vehicle program.<sup>2</sup>

An architectural drawing and photo simulations of this option is contained in Exhibit C. Examples of the proposed DOT Control Box scenario can be found in the below photos. The DOT Control Boxes would be mounted low, similar to how they are mounted today. They can also be mounted higher up on the pole. Examples of this scenario can be found in Exhibit C.

#### Option #3: Use of Link NYC and Alternate Street Furniture

CCF seeks to utilize the Link NYC infrastructure under the terms outlined in the City's RFP and has entered discussions to secure an agreement that will maximize existing infrastructure in the City's public way.

<sup>&</sup>lt;sup>2</sup> Press Release: NYC DOT Advances to Phases Two and Three of Federal Connected Vehicle Pilot Program (September 28, 2016). Link: http://www.nyc.gov/html/dot/html/pr2016/pr16-094.shtml



Furthermore, CCF seeks to utilize the street furniture options called out in the RFP in addition to other solutions in the City's public way including but not limited to planters, waste receptacles/ trashcans, newspaper dispensers and stands, phone booth banks and bollards.

CCF also seeks to utilize all light poles and street furniture in City parks, some of which have not been permitted by DOITT under the current franchises. CCF seeks to modify such poles and street furniture so that equipment can be embedded within or under the poles or street furniture and result in the most aesthetically pleasing design for the Parks Department.

A select sample of street furniture options are reflected in Figure 5.

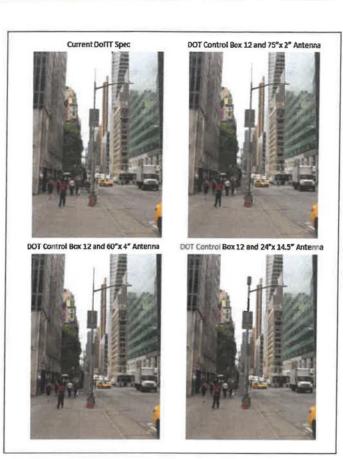


Figure 5

(*)	

### **Option #4: Optimal Configuration**

The next generation of mobile networks is already upon us and the technologies of 5G and beyond must contain the following characteristics to work effectively:

- 1. Higher System Capacity
- 2. High Data Rates
- 3. Lower Latency
- 4. Mass Connectivity
- 5. Energy Efficiency and,
- 6. More Agile

The City has the ability to influence the speed, quality and technological evolution of infrastructure designed to enhance and accommodate broadband services throughout the City. The success of 5G, CBRS, Smart City and Connected Vehicles are all-dependent upon the coexistence of current and emerging small cell technology, which must utilize existing and new infrastructure in the City's public right-of-way.

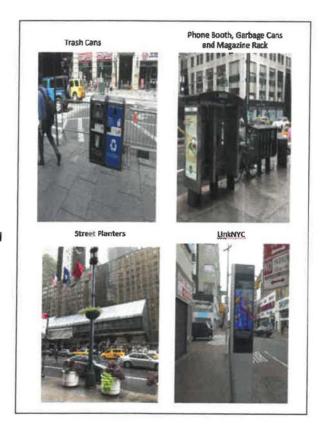


Figure 6

The City's approval of the Optimal Configurations outlined by CCF is crucial to ensure that the City's constituents have immediate access to advancements in technology, including enhanced 4G and new frequency bands and corresponding equipment developments designed to accommodate the lower, millimeter wave (28-39 GHz) frequencies that support 5G. The current City-approved equipment dimensions under the existing franchise are simply too restrictive to take advantage of technology and allow necessary enhancement and evolution of broadband services as contemplated by the City's administration. The City's openness and flexibility with regard to approval of Optimal Configurations will reduce the risk that the City will be left without the necessary infrastructure to support the emerging technologies reflected in Figure 7 below.

Historically, the wireless industry has been focused on the deployment of a single frequency band. Given consumer and business demand, this has radically changed. Carriers are rapidly investing in their networks to accelerate growth that cannot be achieved under the existing City Approved Equipment configuration. The City, together with neutral host providers, is urged to leverage all available and necessary frequencies and associated frequency bands to deploy not just the technologies of the present but of the future. This necessitates the need for more equipment boxes at the current Approved configuration or larger equipment with the associated requirement of multiple ports per band, which is an impossibility with the City approved whip antenna approved for deployment today.



1

We believe that if the City sticks to its current form factors ("Approved Equipment Configuration"), they are essentially giving up any dream of 5G or even enhanced 4G. More shroud space and having canister antennas to take advantage of and maximize sub 6 GHz frequencies works as an interim or short term solution, but does not address the new Millimeter Wave ("MM Wave") form factor which requires the equipment form factor shown in Exhibit D titled "Small Cell Volume Discussion".

CCF recognizes that this optimal solution is a phased approach and one that may enable larger equipment to be deployed before smaller equipment may replace the larger configurations. CCF is uniquely positioned to work with the City as a partner to optimize the near-and-long-term technological needs and advancements as the most experienced neutral host company with fiber capacity, which can also suit the needs of the City.

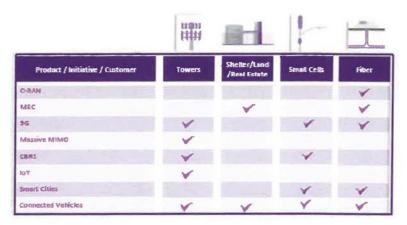


Figure 7

In short, CCF seeks a long-term partnership with the City, which advances the City's position and competitive marketplace with regard to the deployment of next generation technologies. In addition to or in combination with Options 1, 2 and 3 above, this involves but is not limited to the following:

- Replacing any City pole with a Smart Pole design (approved by the City) that can accommodate a minimum
  of 4-wireless carriers and City infrastructure at no cost to the City. Poles would be reserve engineered to
  accommodate all users of said pole.
- Place street furniture encompassing equipment cabinet/shroud contents near any existing pole not replaced
  with a Smart Pole design and/or allow the equipment cabinet/shroud configuration depicted in Exhibit C
  and/or D including proposed antennas, which can support a minimum of four providers in a single pole
  attachment plus the City's technologies.

#### REQUIREMENT

**Services Provided.** The services to be provided by such equipment and facilities, including the extent to which such equipment and facilities will be capable of serving multiple telecommunications providers.



	ý

#### RESPONSE

CCF's infrastructure is used by wireless carriers to provide telecommunications services. In many cases, CCF owns the fiber that transports the carrier's voice and data traffic from the antennas to a central location and out to the public switched telephone network or the Internet. Optimal equipment space and configurations will enable more technologies to be deployed and critical technologies that will benefit the health, safety and welfare of City residents and visitors such as:

- 1. Safety Platforms
- 2. Education Platform
- 3. Smart City Technologies
- 4. Health Applications
- 5. Wirelessly enabled IoT technologies
- 6. And more...

#### REQUIREMENT

Method(s) of Installation. The proposer's method(s) of installation of such facilities and equipment (including, materials required by clause (i) a description of the mounting procedures and techniques to be used to attach the facilities and equipment to the poles and a description of any connecting facilities proposed to be used as described

#### RESPONSE

The following scope of work reflects a typical method of installation of the proposed facilities. This scope is not intended to apply to non-standard or unique situations that may arise during construction and are considered to be outside of the typical scope.

- Install shroud/enclosure at proposed height on pole.
  - For Wood Poles
    - The shroud, meter and cut off breakers are unitized onto a common backplane referred to as a skid.
    - The skid is bolted through the pole.
  - For Metal Street Lights
    - Metal banding straps are used and run through the shroud bracket around the pole and locked in place with buckles.
    - The bracket is bolted to the back of the shrouds.
- Run coaxial and ground wire up pole to designed to the Antenna's enter
  - o For wood poles:
    - Cable is run inside a protective conduit or shield on the outside of the pole.
  - For metal street lights, a 2" hole is drilled into the pole to run cable inside and up to the antenna.
- Install Antenna at proposed height on pole.
  - For Wood Poles



- Antennas can be mounted at the top using a pole top mount, which is banded around the pole and bolted through the pole.
- Antennas can be mounted on the face of the pole (Comm-zone) using a standoff mount, which is also banded and through bolted on the pole.
- o For metal street lights
  - A pole top mounting bracket is placed at the top of the pole and is fastened using set bolts.
    These bolts are tightened equally around the top of the pole.
  - The antenna is then bolted to the top of the mounting bracket.
- Terminate cable ends
  - Coaxial and ground cables are terminated to dress nicely to antenna at the top and radio within the shroud.
- Installation of radios within the shroud
  - Radios are mounted to customized brackets within the shroud.
- Power Installation
  - Overhead Power
    - Power cable run along messenger strands from one utility pole to the next, terminating at the proposed node location. Power cables are run from the node within the conduit up to a weatherhead where the utility makes the connection to their power system.
  - Underground Power
    - Power cable run in conduit as per electrical codes, to proposed node location.
  - Power Requirements
    - Power requirements for overhead and underground are typically from the facility point.
      - For Metal Street Lights:

         For Wood Utility Poles:



- Fiber Installation
  - Overhead Fiber
    - Fiber run along messenger strands from one utility pole to the next, terminating at the proposed node location.
  - Underground Fiber
    - Fiber run underground using common trenching in conduit or micro trenching, terminating at the proposed node location.

#### REQUIREMENT

Maintenance & Repair. List the proposer's plans for maintenance and repair, and/or removal of such facilities and equipment, including, in particular, the proposers plan to ensure that all construction will be performed and completed in full compliance with the City's standards and specifications.

#### RESPONSE

CCF and its contractors and vendors, shall comply with all local, state and federal laws and standards that apply to the proposed use in the public right of way. This includes but is not limited to, the 2016 DoITT Handbook, Standard Highway Specifications Volumes I and II issued by the City of New York Department of Transportation (November 1, 2010) or any current versions of the above documents.

In order to maintain the high standard that is expected from our teams, CCF will ensure that:

- Our work will be performed in a first class, competent manner in conformity with the customary standards applicable to such work in the public rights of way.
- All companies and persons performing work on behalf of CCF are technically, financially, and legally ready, willing and able to perform the work and are familiar with and knowledgeable of applicable governmental requirements, industry standards and the operation of wireless telecommunications facilities to the extent necessary to carry out their duties in a professional, complete and competent manner.
- A thorough vetting process is completed to ensure that personnel and contractors have the requisite
  personnel, competence, skill, physical resources, and any required professional qualifications to perform
  the work and that it has and shall maintain the capability, experience, training, registrations, licenses,
  permits and governmental approvals required to perform the work.

CCF further assures that all construction will be performed and completed in full compliance with applicable local, state and federal standards. This includes the FCC's radio frequency energy exposure limits, standards, and signage requirements.

Examples of documents that demonstrate that the radio frequency energy exposure from existing and proposed facilities will not exceed the maximum permitted levels established by the FCC can be found in Exhibit E.

# **Operations Approach**

CCF, through its parent Crown Castle International Corp ("Crown Castle"), provides operations support for all of our small cells/networks through real-time network monitoring and maintenance at no cost to the customer. Three primary operations roles support the small cell network:

Network Monitoring—CCF, through its parent Crown Castle, operates a full-scale carrier grade Network
Operations Center ("NOC") 7/24/365 days that monitors the small cell network status. This center has
all the necessary backup and recovery procedures, along with a highly qualified in-house staff.



	*	

The NOC staff also provides first and second level troubleshooting which includes verification of commercial power availability, checking and resolving issues with network monitoring circuits and resetting of hub and node small cell equipment if necessary.

- Network Operations—The small cell Operations Manager supports third level troubleshooting, creation of uptime reports, tracking of RMA (Return Material Authorization) status, developing, and updating NOC troubleshooting procedures. The small cell Operations Manager is also responsible for keeping the City and wireless carrier contact information current and performing any required software upgrades of the small cell equipment.
- Network Maintenance—Field Technicians respond to network outages and perform periodic
  maintenance on the small equipment. They test and replace coaxial cable and fiber optic cable, inspect,
  troubleshoot and replace small cell hardware, and test and repair electrical systems, including battery
  backup units.

Details of the Crown Castle NOC Monitoring Services and the response times to address emergencies and services failures are outlined below.

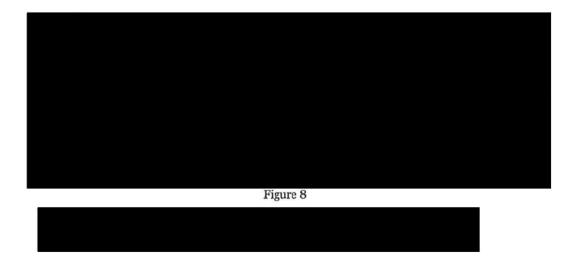
CCF understands the critical need to respond to and resolve emergencies and service failures. Our resources will be available to respond to outages on a 24x7x365 basis in order to resolve issues as soon as possible. Response times are shown in the second chart on the next page.

Given, the reliance on wireless as either the primary or only means of communication by the majority of City residents and visitors, CCF respectfully requests that the City take the official position with Con Edison that any pole with critical communications infrastructure attached, including but not limited to, small cells, NYPD, FDNY, autonomous vehicle equipment, shall receive priority power restoration for the benefit of all New Yorkers. Con Edison has expressed their willingness to do this should the City make the request.

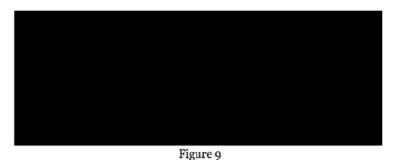


Figure 7





In the escalation table below, NOC staff and supervisors perform first and second level troubleshooting and operations engineers conduct third level troubleshooting.



# REQUIREMENT

Maintaining City Property. Proposers plans for maintaining City property in good conditions during the term of the franchise.

#### **RESPONSE**

1

CCF will ensure all work is completed in accordance with DoITT, DOT and City design and building standards including but not limited to the DOT Highway Standards. CCF will work with DoITT, DOT and any other City agencies required to ensure that the pole, its foundation, any additional attachments on the pole are protected and not disrupted during any installation and/or removal by CCF. Should there ever be a problem that is the result of any work performed on behalf of CCF, CCF shall correct/repair such problem to the satisfaction of the DOT upon inspection and post-inspection.

In addition, CCF performs a thorough multi-point annual inspection and will dispatch a qualified technician to any location where there is an alarm for a visual inspection and/or required maintenance or repair. The multi-point annual inspection checklist is included in Exhibit F.



Proprietary & Confidential

On at least an annual basis, CCF will perform the following scheduled maintenance:

Inspect equipment status lights, air filters, AC & DC power cables, fiber connector, RF cables, splitter, antenna, and perform battery inspection and maintenance, ensure all mounting brackets are secure and inspect for external hazards to the site, such as loose structures near antennas, leaning pole, bare cables, etc. Any issues or problems are to be escalated to the appropriate parties, internal or external to CCF and managed through to resolution;

#### REQUIREMENT

Deployment Timeframe. The time period during which the proposer anticipates installing the franchise facilities and, to the extent the proposer's system generally is not yet operational in the City, an anticipated time line for such system to become operational in the City.

#### RESPONSE

For new reservations, the desired timeframe to NTP granted is 90-120 days.

#### REQUIREMENT

Materials. The material contemplated in subsection (a)(2) of Section 5 above;

#### RESPONSE

The materials utilized for deployment consist of but are not limited to the following:

- Fiber
  - Singlemode Fiber
  - Typical (6) strands per node
- Shroud
  - Metal Shrouds
  - o Plastic Shrouds
  - Fiberglass Shrouds
- Antennas
  - Square panel antennas
  - Omni directional whip antennas
    - Smaller Typical 2" -3" diameter. 4 feet in height
  - Omni directional canister antennas
    - Large Typical 24" diameter. 4 feet in height
    - Installed on MSL's, wood utility poles and custom poles
- Coax Cables
  - ¼" diameter cable can be used on metal street-lights to save space within pole at a shorter distance to antenna.
  - Typical ½" cable is run as a hardline to the antennas
- Power Cable/Line
  - DC power Cable to power radios



- Hub Equipment
  - Switches
  - Routers
  - Fiber patch panels
  - o Coax jumpers between Hub cabinets
  - Fiber jumpers between switches

#### REQUIREMENT

Agreement of Termination of Existing Franchise Statement. Existing Franchisees who obtain a franchise under the terms of this RFP must agree to the termination of their existing franchise(s). A statement acknowledging such agreement must be included in this proposal.

#### RESPONSE

CCF acknowledges and agrees that the granting of a new franchise under this RFP shall terminate the existing franchise that CCF holds, even if the term of the original franchise has not yet expired. Nothing in this submission shall be construed as a waiver of any of the rights, privileges and remedies conferred upon CCF under current or future local, state or federal law or any controlling authority.

# 2. Legal and Managerial Proposal

#### REQUIREMENT

Indicate the extent the proposer has secured any necessary authorizations, approvals, licenses and/or permits required to undertake the activities proposed and an acknowledgement that the proposer will not undertake such activities unless and until such authorizations, approvals, licenses and/or permits are obtained (for any system and/or equipment that requires FCC licensing, the proposer must confirm in its proposal that such system and/or equipment is, or will be prior to installation, fully licensed by the FCC

#### RESPONSE

As a current franchise holder, CCF is familiar with all Federal, State and City requirements necessary to deploy the contemplated equipment in the City Right of Way. As it has historically done, CCF will obtain all necessary approvals prior to deployment.

CCF provides telecommunications services. Specifically, it carriers voice and data traffic handed off to it by its customers, who are usually, but not exclusively, wireless service providers. It carries such traffic through Crown Castle's fiber optic lines from antennas located on utility poles in the ROW to a central location, commonly referred to as a "hub", and from there, either back to another remote location or out to the public switched telephone network or Internet. CCF shall confirm that its wireless service provider customers maintain all necessary licenses—FCC or otherwise—required by State or Federal law.



#### REQUIREMENT

Describes the managerial experience and capabilities of the proposer;

#### RESPONSE

#### Who is Crown Castle Fiber?

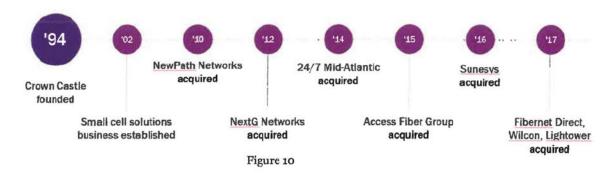
Crown Castle together with its subsidiaries is a customer-focused, neutral host organization that builds and maintains shared broadband infrastructure to support all broadband delivery technologies. Our comprehensive portfolio of towers, small cells, site access, and fiber provides fixed and wireless access to essential data, technology, and services, for people and communities. Our extensive network infrastructure and deep experience in operating as a neutral host opens the door to countless opportunities and possibilities to expand broadband services.

Crown Castle owns and operates approximately 40,000 cell towers and 60,000 route miles of fiber supporting small cells and fiber solutions across every major US market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service – bringing information, ideas and innovations to the people and businesses that need them. We have over 15 years of experience building small cell solutions networks in over 500 municipalities around the country and currently have more than 60,000 small cell nodes on air or under contract.

## Company Background:

Crown Castle has been in the business of owning and operating network assets for over 20 years. We recently strengthened that commitment with the acquisition of eight regional fiber providers, including Sunesys, Fibernet Direct, Wilcon and Lightower.

In addition to a larger footprint and expanded solutions, our combined team now brings years of valuable experience and expertise to our fiber customers.



The demand for DAS is growing rapidly, and CCF has the expertise, strength and long-term commitment to support its continued growth. Crown Castle is a customer-focused organization with an in-market presence supported by more than 100 regional offices across the U.S. Each regional office is led by a district manager who has complete responsibility for their assets. The district manager is supported by a district team, which includes project managers, construction managers, project coordinators, property specialists, tower structural analysts and account executives.



Their roles are to properly manage the assets, and support and/or manage customer installations ensuring projects are completed on time and within budget. In addition, they ensure that our sites continue to offer industry leading co-location opportunities. This in-market presence has allowed our teams to develop long-standing relationships with local jurisdictions and customers. In addition, these relationships and our in-market knowledge have led to reduce the installation time of wireless carriers on our towers and DAS networks.

The areas provide complete staff support including: service delivery, finance, property, regulatory, licensing, legal, engineering and field operations personnel. This staff provides additional support to our districts in the daily operation of our tower assets and support of our customer application process. Area offices are supported by the organization's headquarters in Pittsburgh and Houston.



Figure 11

### **Network Operations Center Services**

We maintain and manage an extensive database of approved contractors throughout the country that provide services such as site acquisition, construction, construction management, engineering, and drive testing. We are serious about our customer relations, and monitor our customers' sentiment by sending out an in-depth customer survey on a quarterly basis.

Our infrastructure connects people to essential data, technology and wireless service—and transforms everything around us.

- People: We connect people to the devices, apps, and data they rely on to communicate, stay informed, and live their lives to the fullest.
- Communities: We provide connections that improve safety and efficiency and make communities better
  places to live. We give police officers, firefighters, and EMTs secure access to the information they need to
  react quickly to emergencies. We help deploy exciting new technologies that build smarter communities and
  create new opportunities for cities and technology companies alike.
- Businesses and organizations: We make sure businesses and other large organizations have secure access
  to the essential data and applications they need to embrace new technologies and stay ahead. Our fast,
  secure fiber networks support new learning technologies in schools and promote groundbreaking research
  in higher education. We give stadiums, convention centers, amusement parks, and other venues the
  wireless coverage and capacity to accommodate large crowds.



Crown Castle, through various subsidiaries, provides wireless carriers with the infrastructure they need to keep people connected and businesses running. With its portfolio of towers and small cell nodes supported by fiber, Crown Castle is the nation's largest provider of shared wireless infrastructure with a significant presence in the top 100 US markets with a total enterprise value of over \$62 billion dollars. Crown Castle's diverse network infrastructure portfolio, coupled with more than 49 offices strategically located across the U.S. and with more than 5,000 employees, provides Crown Castle intimate local knowledge of each of its assets



Figure 12

## Strength and Stability

Crown Castle is an S&P 500 company listed on the NYSE, and has established itself as a REIT (real estate investment trust).

Key Financial Information about Crown Castle:

- A "Fortune 1000" company
- Traded on the New York Stock Exchange (Ticker Symbol: CCI)
- Total revenue of more than \$3.5 billion
- Total enterprise value of more than \$44 billion



Crown Castle is publicly traded and subject to Sections 13 and 15(d) of the Securities Exchange Act of 1934. Annual reports on Form 10-K can be found under the investors section at <a href="https://www.crowncastle.com">www.crowncastle.com</a>. The 2017 Annual Report is included in Exhibit F.

Crown Castle has over 20 Professional and NCAA Division 1 Sports Venues on-air, under construction or under contract. Our DAS networks have supported such diverse events such as the NFL's Big Game in 2008, Fiesta Bowls, BCS Championship games, Mardi Gras Celebrations, and the 2012 NBA All-star game. In addition, CCF has a network on-air at the University of Phoenix Stadium in Glendale, AZ, site of the 2015 NFL's Big Game.

By designing, developing, and operating cost-effective fiber-fed DAS networks, CCF helps clients improve signal strength and network capacity and coverage. Specializing in indoor and outdoor DAS solutions for the private and public sector, we offer industry-leading expertise across a variety of markets including:

- Colleges and universities;
- Venues, including stadiums, arenas and theme parks;
- Hotels, resorts, casinos;
- Densely populated urban areas;
- Public Right-of-Ways

#### REQUIREMENT

Describes whether the facilities proposer proposes to install on City poles will be serving one or multiple telecommunications service providers.

### RESPONSE

Our networks employ a neutral host model, which means that multiple carriers can share the same infrastructure. A neutral host network establishes a single economical platform and integrates all providers who seek to conduct consumer-based business and provide wireless broadband or fiber services to the served locations. Once a neutral host network point is established, it becomes available to share with all providers who wish to deliver consumer based broadband services.

As the largest and most established neutral host provider nationwide, Crown Castle has the experience and resources to provide broadband platforms to all market entrants servicing the residents, businesses, and government institutions of New York. As a current neutral host partner in New York, Crown Castle and its affiliates have built and maintained infrastructure that directly and indirectly supports consumers of broadband technology across all five boroughs. Crown Castle's City presence is substantial, local and involved.

The existing Approved Equipment (Exhibit A) may have met network demand when the original franchise was granted in 2007. Over a decade later, a new landscape has been shaped with the increase in wireless use not only



for voice but also for data and the technologies that rely on data – including Smart City technologies, IoT, consumer, business and municipal demand.

Mobile use accounts for over 70% of internet use worldwide. That number will continue to grow according to Zenith Media (<u>see article</u> and figure to the right)<sup>3</sup>. CCF's commitment to building and maintaining infrastructure to support this future mobile demand can be leveraged in New York.

### **Crown Castle Fiber Organizational Chart and Points of Contact:**

The below organizational chart reflects the names and titles of the executive and senior leadership and local points of contact responsible for operating the proposer's system.

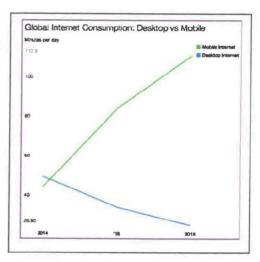


Figure 12

Jay Brown President & CEO

Robert Ackerman SVP & COO Cathy Pichet
East Area President

Lewis Kessler
East VP General
Manager

Amir Abtahi Implementation Director Rory Whelan Government Relations Director

Herb Drake Operations Directo Betti Danti

Beryl Oremland Human Relations Director

CCF or its subsidiaries has a local presence in the City with its Northeast Regional office in Whitestone, Queens employing over 250 employees in the City. In addition, CCF relies on over 1000+ vendor partners in New York State, which provides jobs to New York based companies many of which are City companies. The local team who handle the day-to-day operations are as follows:

Hanafi Bradai Radio Frequency Manager Scott Debow Operations Manager Eli Elbaum Government Relations Counsel

Morten Jespersen District Manager Esme Lombard Government Relations Manager

<sup>&</sup>lt;sup>3</sup> Zenith Media Article: "Mobile Expands its Global Share of Internet Use" (October 16, 2017). Link: https://www.warc.com/newsandopinion/news/mobile expands its global share of internet use/39441



### REQUIREMENT

## Financial Capacity Proposal

### RESPONSE

Key financial information about Crown Castle:

- Founded in 1994
- Member of the Standard and Poor's 500 Index
- A "Fortune 1000" company
- Total revenue of more than \$3.5 billion (full year 2017 Outlook)
- Total enterprise value of more than \$50 billion (As of 2/15/17)

A copy of the Investor Presentation can be found in Exhibit F. The annual reports on Form 10K can be found on the investor's page at <a href="https://www.crowncastle.com">www.crowncastle.com</a>.

## 4. Scope Proposal

### REQUIREMENT

A statement as to which of the three zone options (A and/or B and/or C).

### RESPONSE

Crown Castle seeks a franchise that will include Zones A, B and C.

## 5. Compensation Proposal

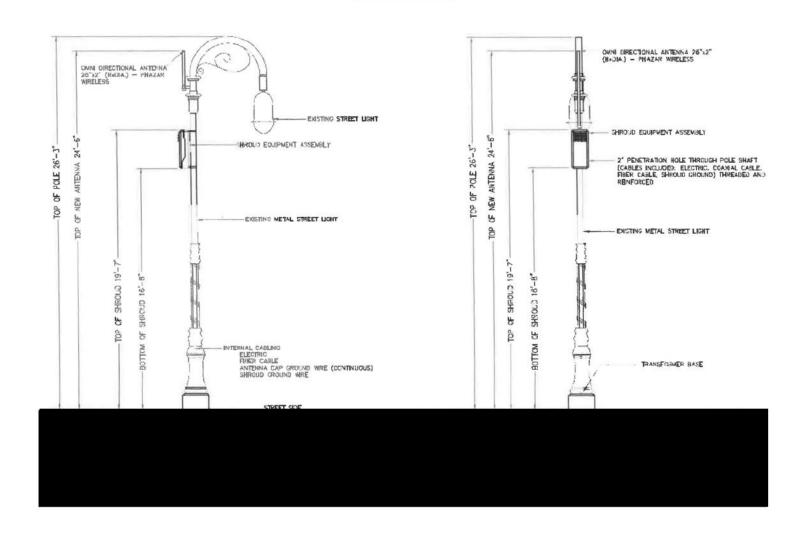
The contents of the Compensation Proposal are contained in the attached Confidential and Proprietary "Proprietary Information" attachment.



**Exhibit A:** 

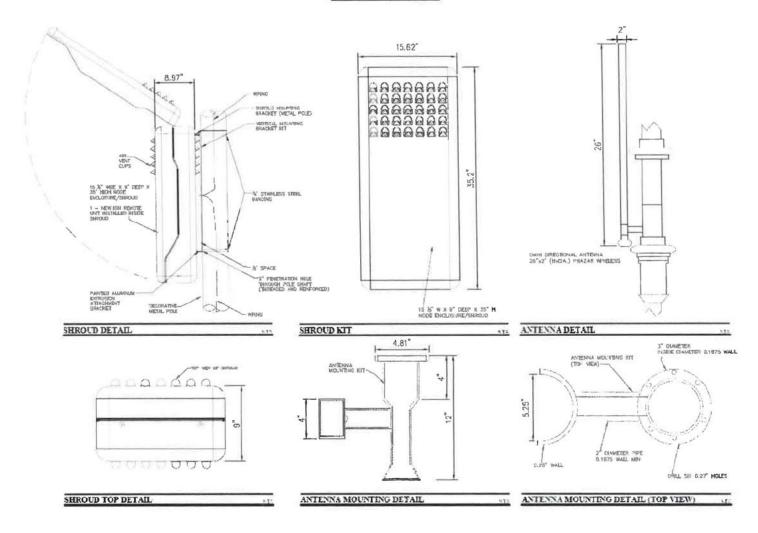
Proposal: Current DoITT Approved Configuration for Zones A,B & C

# Bishops Crook Style Pole – Sample Drawing Pole Elevation



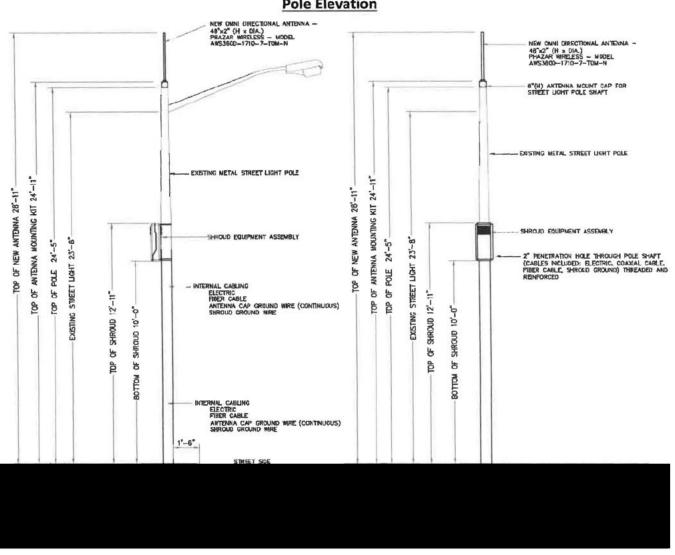


## **Bishops Crook Style Pole - Sample Drawing**

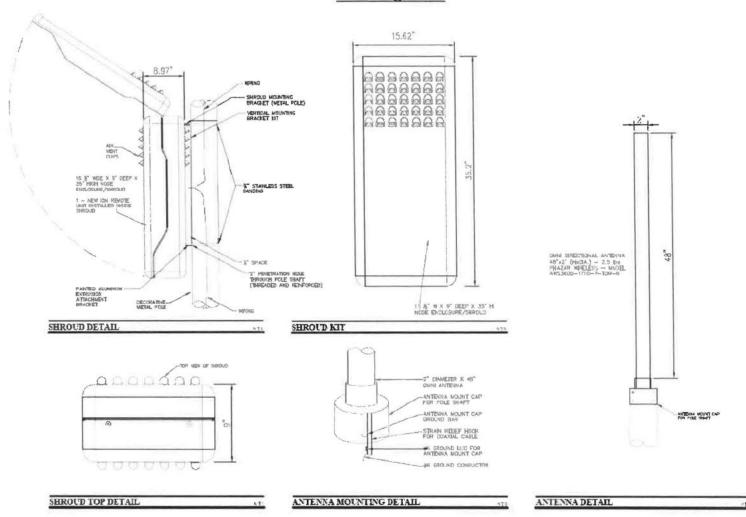


FS Style Pole - Sample Drawing

## **Pole Elevation**

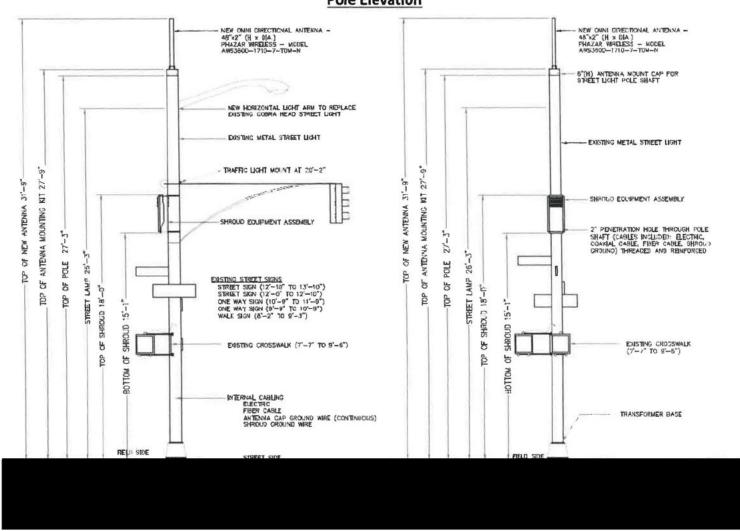


## FS Style Pole - Sample Drawing



## M2 Style Pole – Sample Drawing

## **Pole Elevation**



## M2 Style Pole - Sample Drawing

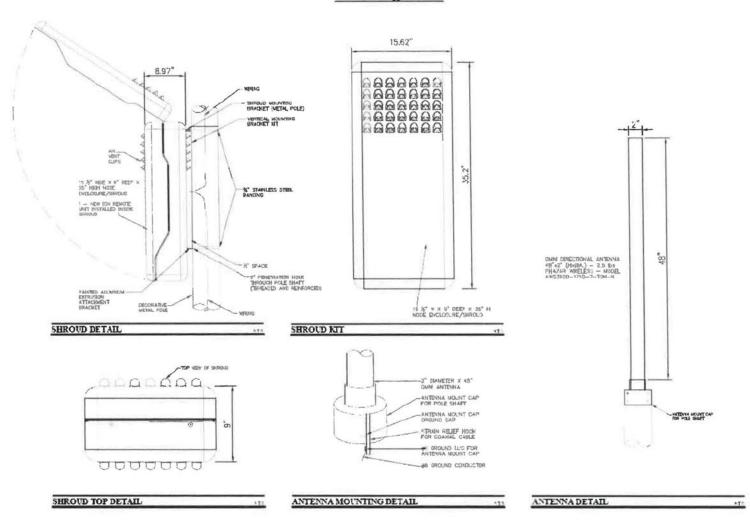




Exhibit B-1:
Pole Attachment Utility Approved
Specification for Zones B & C

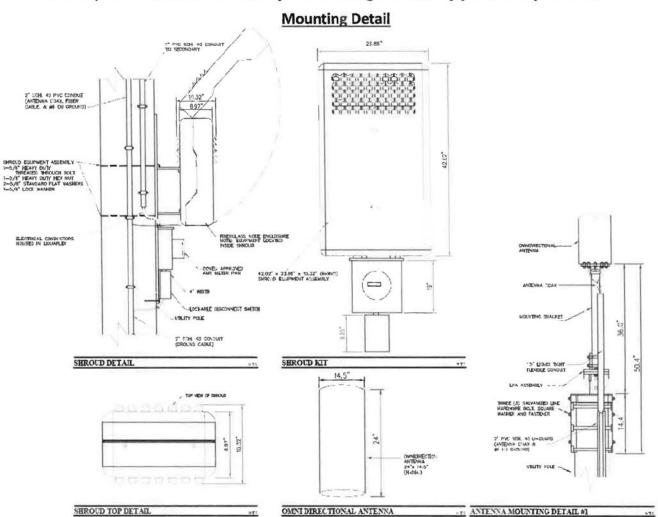
Exhibit B-1:
Pole Attachment Utility Approved Specification for Zones B & C
Pole Top Installation on Utility Pole using ConEd Approved Specifications

#### **Pole Elevation** OMNIORECTIONAL ANTENNA OWNIDIRECTIONAL ANTENNA 24" x 14.5" (H x Dia.) 24" x (4.5" (H + 01s.) ANTENNA MOUNTING KIT 002U - (H) 36" ANTENNA NOUNTING KIT 002U - (H) 36" # CU. GROUND MOUNT WEATHERHEAD 4" TO 6" BELOW SECONDARY CONDUCTORS SECONDARY ELECTRIC ACROSS STREET AT 25'-11' BOTTOM OF ANTENNA 4:"-0" BOTTOM OF ANTENNA 41'-0" TOP OF ANTENNA 45'-0" OF ANTENNA 45'-C" A POLE 38 1" PVC CONSUIT (ELECTRIC SERVICE) 1" PVE CONDUIT (ELECTRIC SERVICE) ACPOSS CONTROL BOX ASSEMBLY TOP OF CONTROL FOX ASSEMBLY 2" PENETRATION HOLE THROUGH POLE PROPOSED FIBER PROPOSED FIBER SHAFT (CABLES INCLUDED: ELECTRIC, ELECTRIC / COAXIAL CABLE, FIEER CABLE, SHROUD GROUND) THREADED AND REINFORCED CONED APPROVED AMR METER PAN 3.00 LOCKABLE DISCONNECT SWITCH · LOCKABLE DISCONNECT SWITCH SHROJO 9'-6" SHROUD DISCONNECT 8'-6" - WOOD POLE 2" PVC U-GUARD (#5 CJ. GROUND) 4 P 40 B XOE BOTTCM OF 1 2" FVC U-GUARD (@S CU. GROUND, FIBER CABLE & CROWN CASTLE COAX.) FELD SIDE TREET SIDE STREET SIDE GROUND ROD AND 46 CU GROUND CONDUCTOR GROUND ROD AND #6 (2) POLE DETAIL POLE DETAIL

Exhibit B-1:

Pole Attachment Utility Approved Specification for Zones B & C

Pole Top Installation on Utility Pole using ConEd Approved Specifications





## Exhibit B-1:

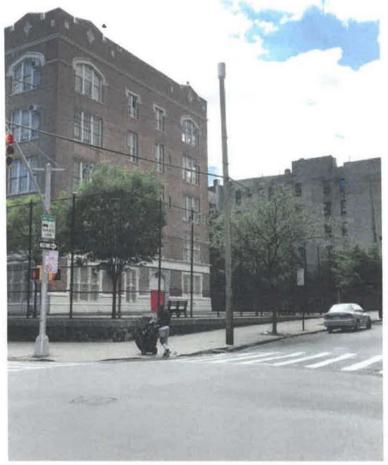
## Pole Attachment Utility Approved Specification for Zones B & C

Pole Top Installation on Utility Pole using ConEd Approved Specifications

**Photo Simulations** 



**Current DoITT Approved Spec** 



**Current ConEd Approved Spec** 

4			

Exhibit B-1:

Pole Attachment Utility Approved Specification for Zones B & C

Comm Zone Installation on Utility Pole using ConEd Approved Specifications

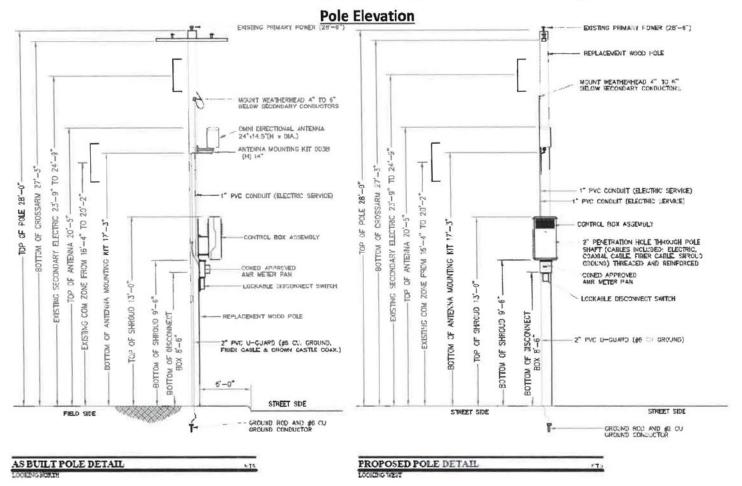
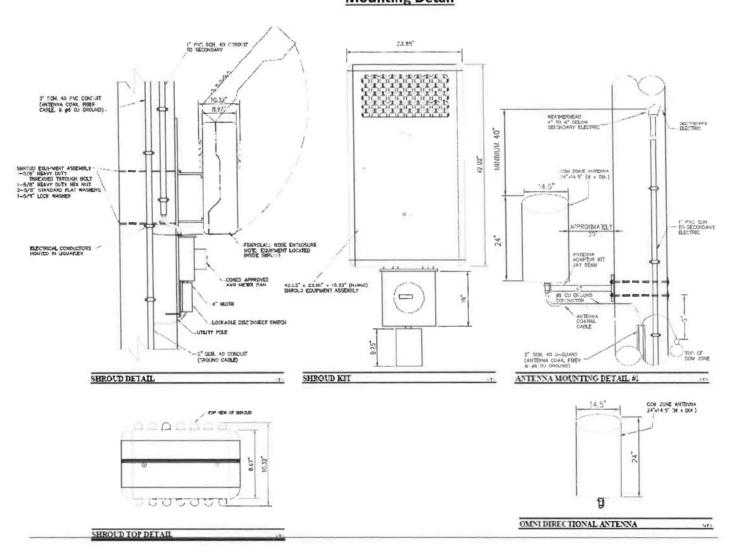


Exhibit B-1:
Pole Attachment Utility Approved Specification for Zones B & C

Comm Zone Installation on Utility Pole using ConEd Approved Specifications



#### Exhibit B-1:

Pole Attachment Utility Approved Specification for Zones B & C

Comm Zone Installation on Utility Pole using ConEd Approved Specifications

**Current DoITT Approved Spec** 

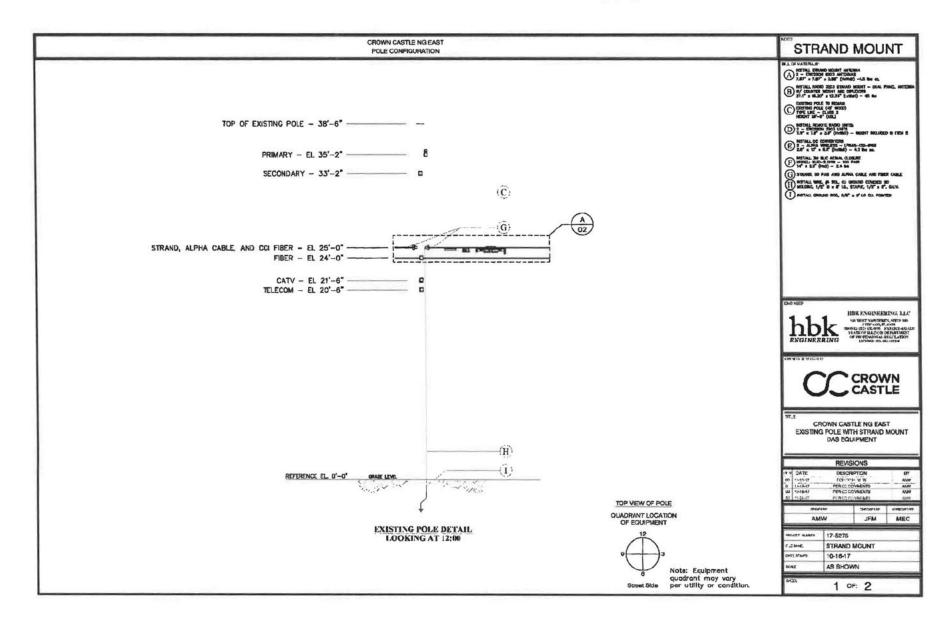


**Current ConEd Approved Spec** 

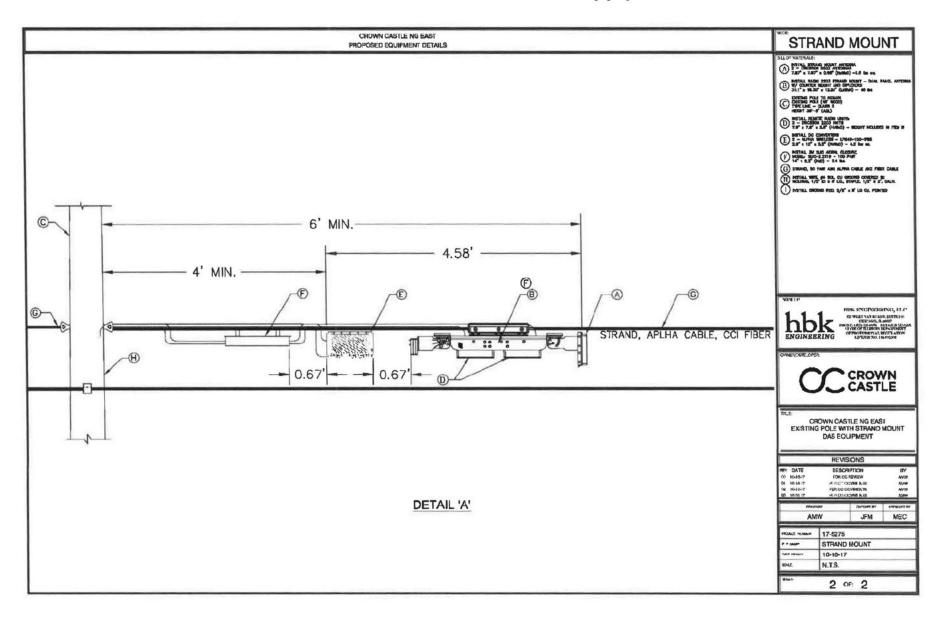
## Exhibit B-2: Strand Mount Utility Approved Specifications for Zones B & C

- Exhibit B-2 #1 Two Radios Strand Mounted without Power Supply
- Exhibit B-2 #2 Two Radio Strand Mounted Solution with Associated SE41 Power Supply
- Exhibit B-2 #3 SE41 Power Supply Cabinet Mounted on a Utility Pole
- Exhibit B-2 #4 Two Radio Strand Mounted Solution with Associated TE33 Power Supply
- Exhibit B-2 #5 TE33 Power Supply Cabinet Mounted on a Utility Pole

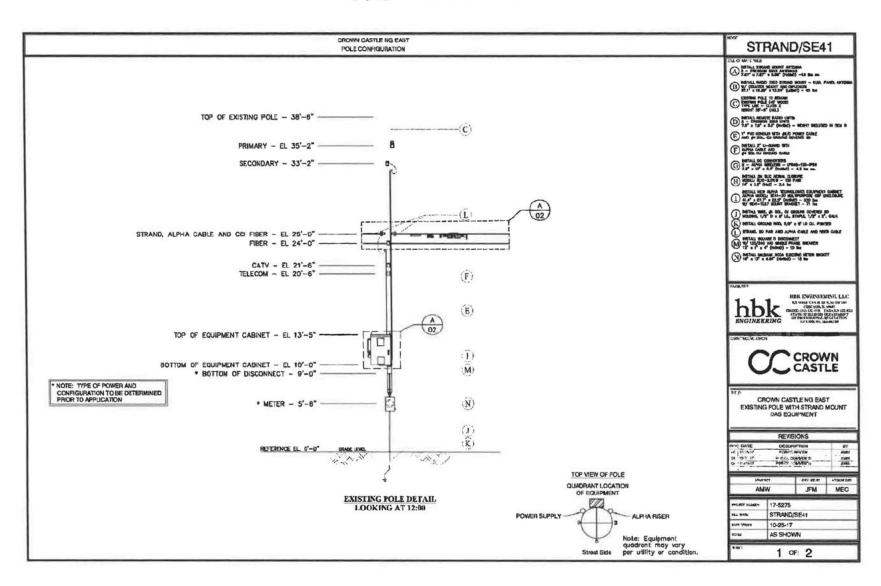
#### Two Radios Strand Mounted without Power Supply - Exhibit B-2 #1



#### Two Radios Strand Mounted without Power Supply - Exhibit B-2 #1

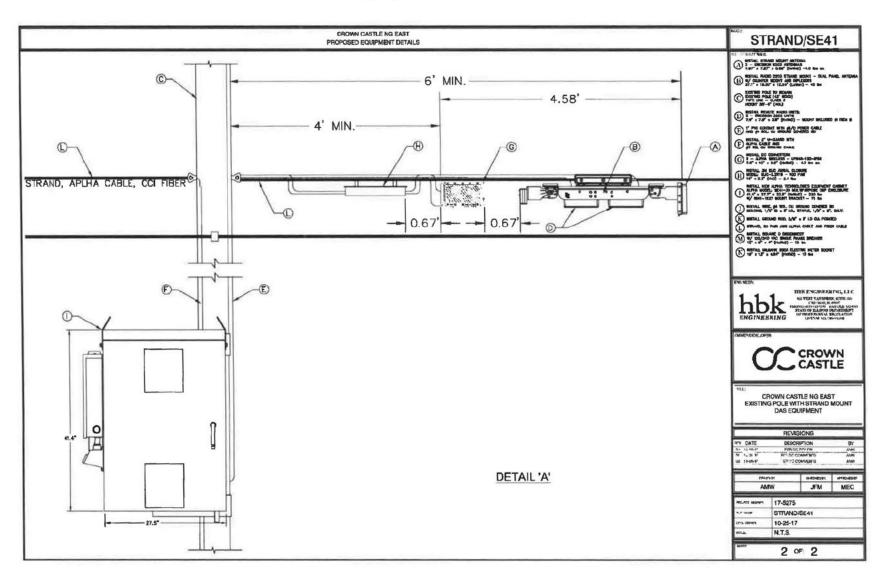


#### Two Radio Strand Mounted Solution with Associated SE41 Power Supply- Exhibit B-2 #2

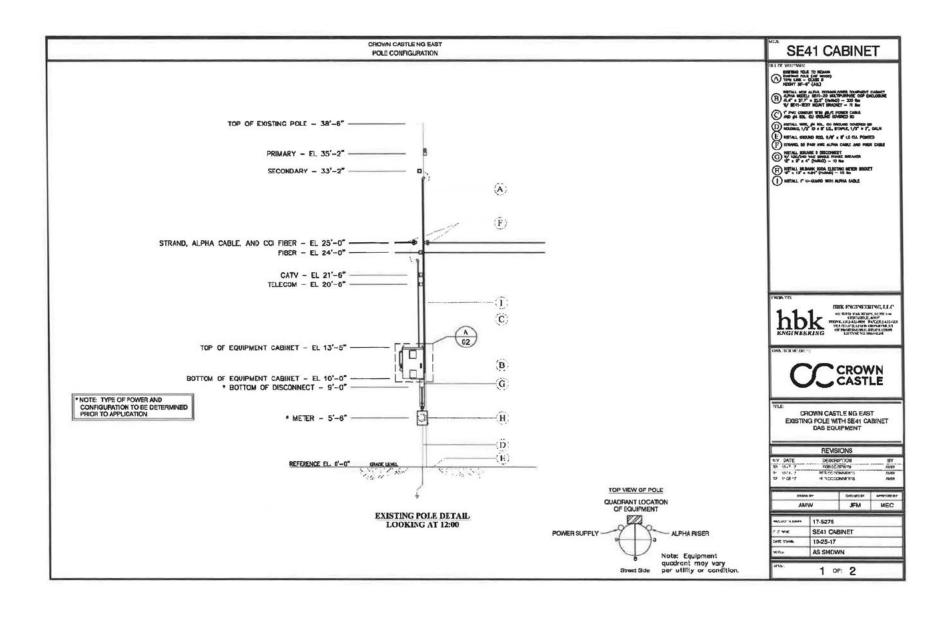




## Two Radio Strand Mounted Solution with Associated SE41 Power Supply- Exhibit B-2 #2

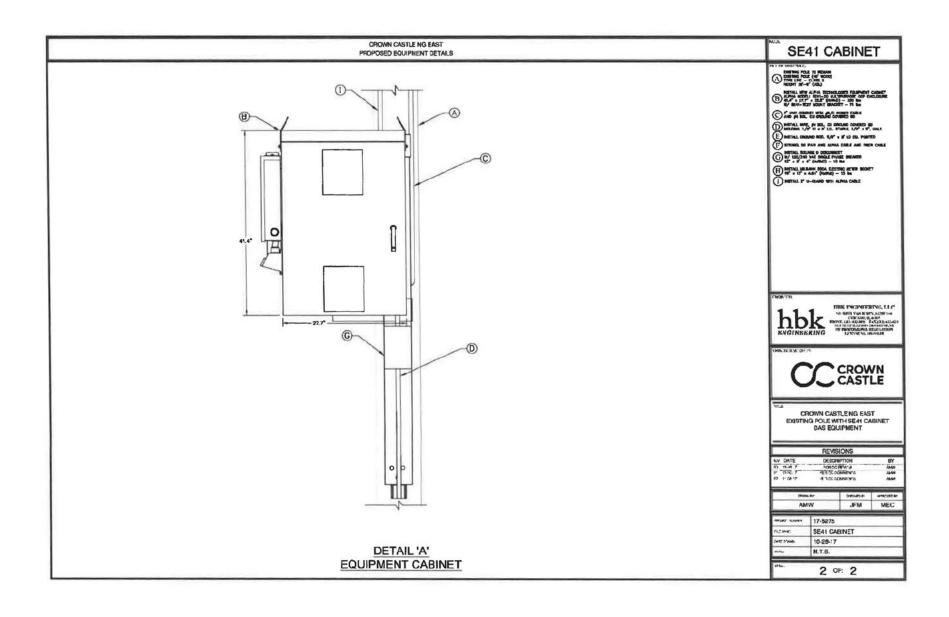


#### SE41 Power Supply Cabinet Mounted on a Utility Pole - Exhibit B-2 #3

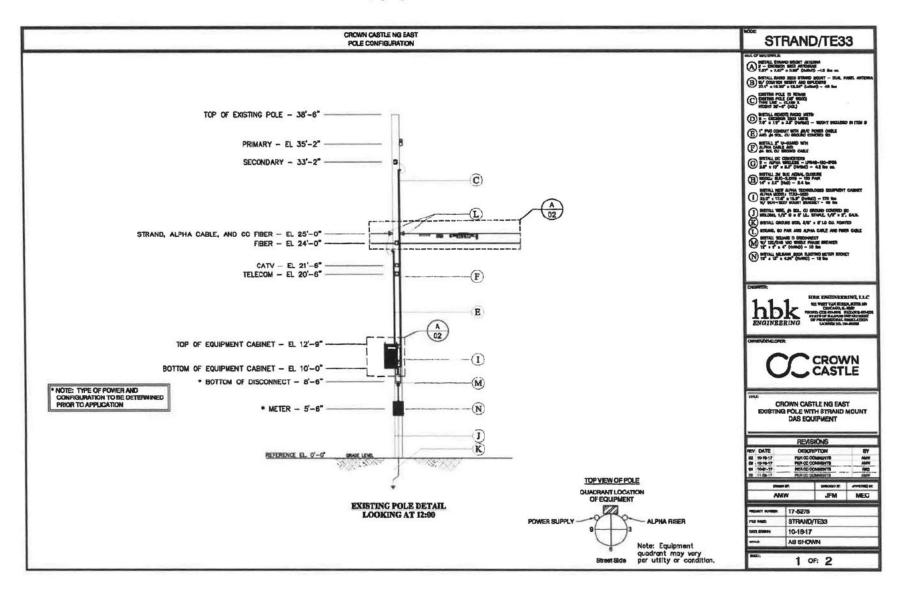




#### SE41 Power Supply Cabinet Mounted on a Utility Pole - Exhibit B-2 #3

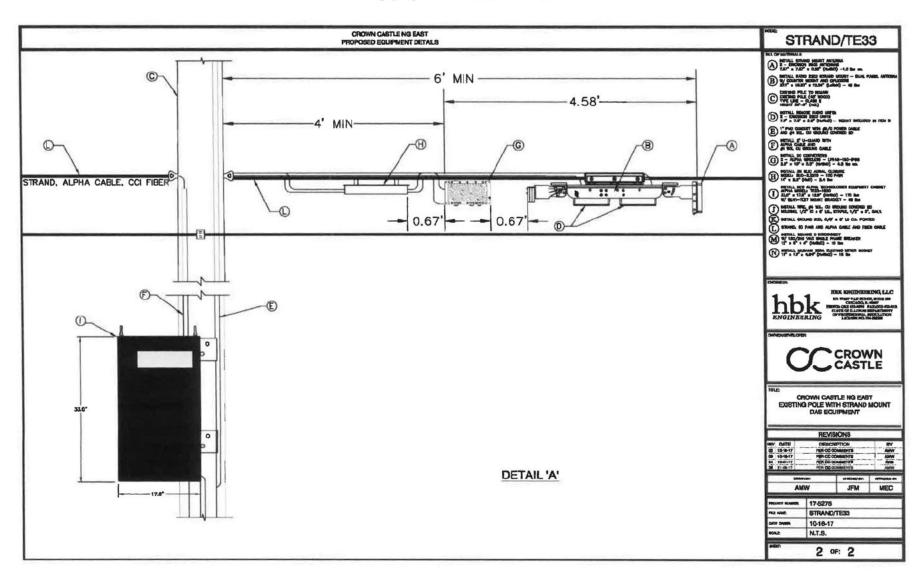


#### Two Radio Strand Mounted Solution with Associated TE33 Power Supply- Exhibit B-2 #4



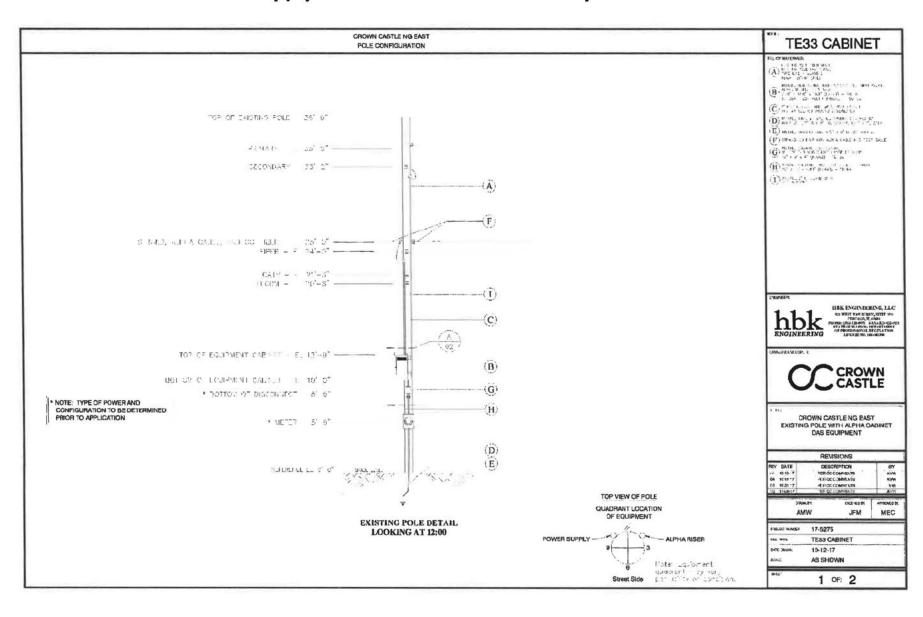


## Two Radio Strand Mounted Solution with Associated TE33 Power Supply- Exhibit B-2 #4





#### TE33 Power Supply Cabinet Mounted on a Utility Pole - Exhibit B-2 #5



#### **TE33 Power Supply Cabinet Mounted on a Utility Pole - Exhibit B-2 #5**

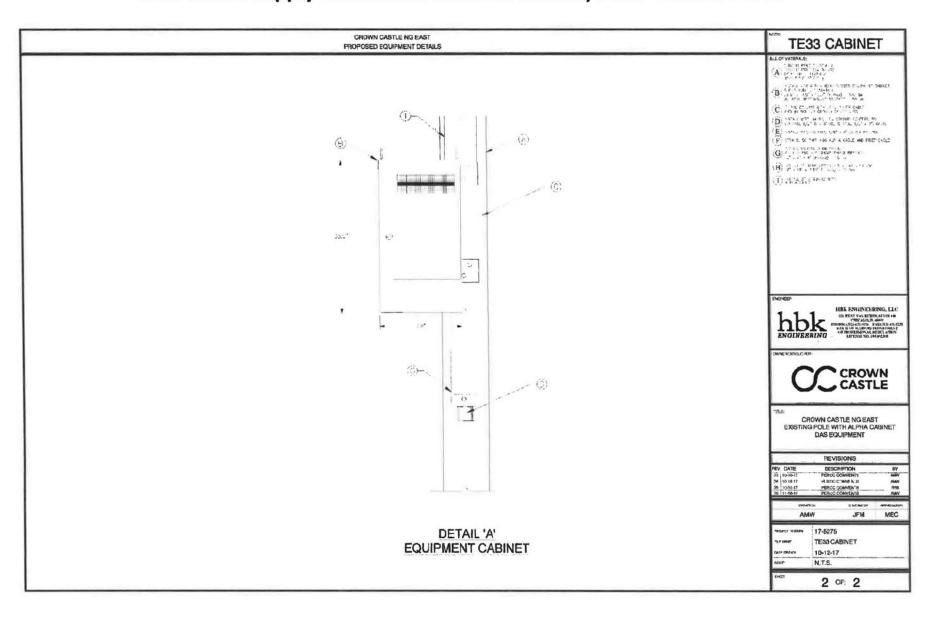
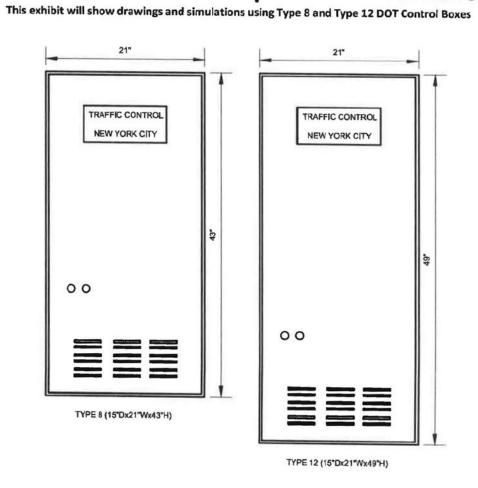


Exhibit C:
City Approved DOT Control Box
Specification Zone A, B & C

Exhibit C:
City Approved DOT Control Box Specification for Zones A, B & C



**Current DOT Control Boxes Approved Spec** 

¥	

## Exhibit C: Antenna Option #1 City Approved DOT Control Box Specification for Zones A, B & C

75" H x 2" D Current Max DoTT Specification is 48" H x 2" D



#### 1710 - 2155 MHz Omni-Directional Antenna

· Dual Antenna for DAS or LTE Applications

· Frequency coverage for entire AWS band

#### Model AWS360D-1710-7-T0-D

#### **ELECTRICAL SPECIFICATIONS**

CCCCCCCCCCCCC

Frequency Range 1710-2155 MHz 1.7:1 VSWR Max Forward Gain Polarization Vertical Maximum Power Input 200 Watts Input Impedance 50 chms 15° 4'- 1° (nominal) Vertical -3dB Beamwidth Horizontal 3dB Beamwidth 360\*

Azimuth Rippla +/- 5 d8

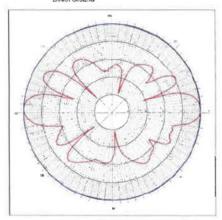
Electrical Downtit 2 and 4° (T2 and T4 for Part Number)

Passive Intermed -150 dBc

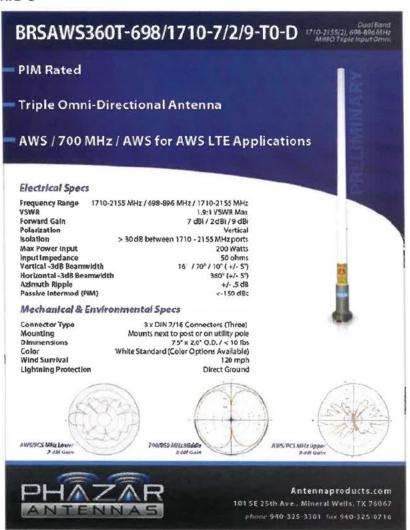
#### **MECHANICAL & ENVIRONMENTAL SPECIFICATIONS**

Connector Mounting Dimension and Weight Calor Wind Survival 120 mph. Lightning Protection

Type DIN 7/16 (Two connectors) Side mount; clamps provided 48 inches x 2.0 inch O.D. / < 4 lbs. 1.82 kg) White Standard (Color Options Available) Direct Ground







**Proposed Spec** 

## Exhibit C: Antenna #1 City Approved DOT Control Box Specification Zone A, B & C Bishops Crook Style Pole – DOT Cabinet Type 8 Sample Drawing

Pole Elevation

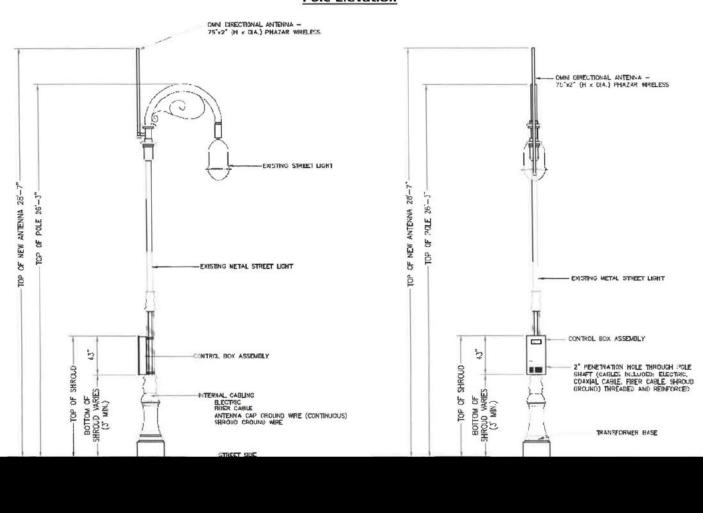
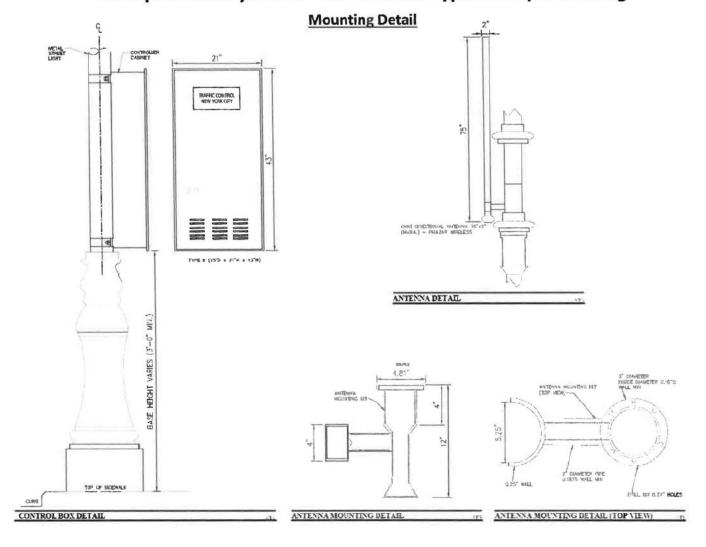


Exhibit C: Antenna #1

City Approved DOT Control Box Specification Zone A, B & C

Bishops Crook Style Pole – DOT Cabinet Type 8 Sample Drawing



	1.5

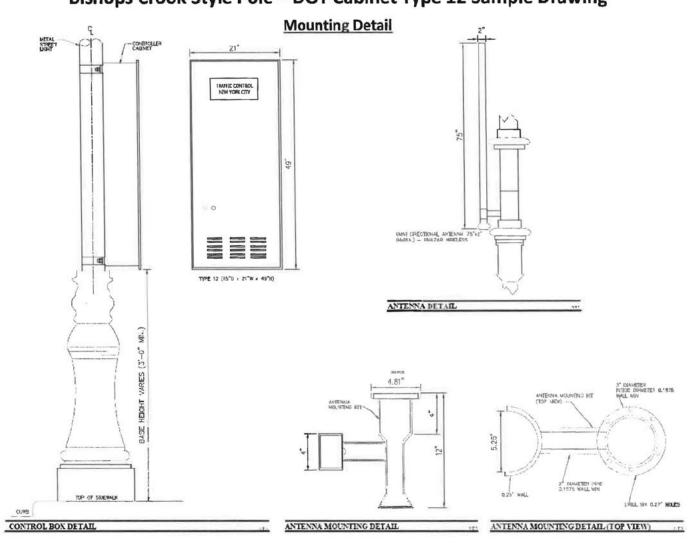
# Exhibit C: Antenna #1 City Approved DOT Control Box Specification Zone A, B & C Bishops Crook Style Pole – DOT Cabinet Type 12 Sample Drawing

CCCCCCCCCCCC

OMN DIRECTIONAL ANTIENNA - Pole Elevation OMN DIRECTIONAL ANTENNA - 75°2" (H x DIA.) PHAZAR WRELESS EXISTING STREET LIGHT OF NEW ANTENNA 28'-7" OF NEW ANTENNA 28"-EXISTING METAL STREET LIGHT EXISTING METAL STREET LIGHT CONTROL BOX ASSEMBLY CONTROL BOX ASSEMBLY 2" PENETRATION HOLE THROUGH POLE TOP OF SHROUD SHAFT (CABLES INCLUDED: ELECTRIC, CCAXIAL CABLE, FIBER CABLE, SHROUD GROUND) THREADED AND REINFORCED ELECTRIC FIRER CABLE ANTENNA CAP GROUND WIRE (CONTINUOUS) SHROUD GROUND WIRE THANSFORMER BASE

\*

## Exhibit C: Antenna #1 City Approved DOT Control Box Specification Zone A, B & C Bishops Crook Style Pole – DOT Cabinet Type 12 Sample Drawing



Bishops Crook Style Pole – Photo Simulations

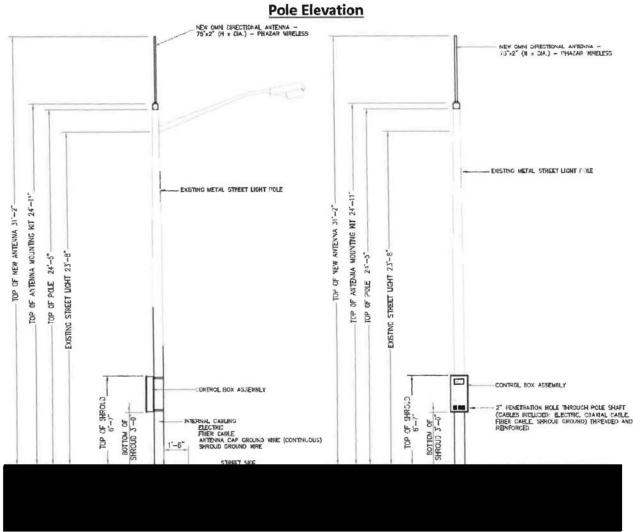


**DOT Cabinet Type 8** 

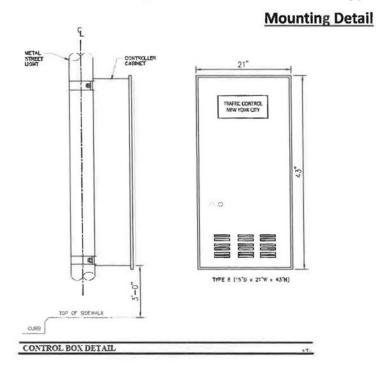


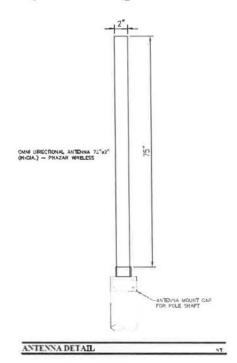
**DOT Cabinet Type 12** 

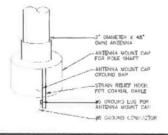
#### Exhibit C: Antenna #1 City Approved DOT Control Box Specification Zone A, B & C FS Style Pole - DOT Cabinet Type 8 Sample Drawing



FS Style Pole - DOT Cabinet Type 8 Sample Drawing



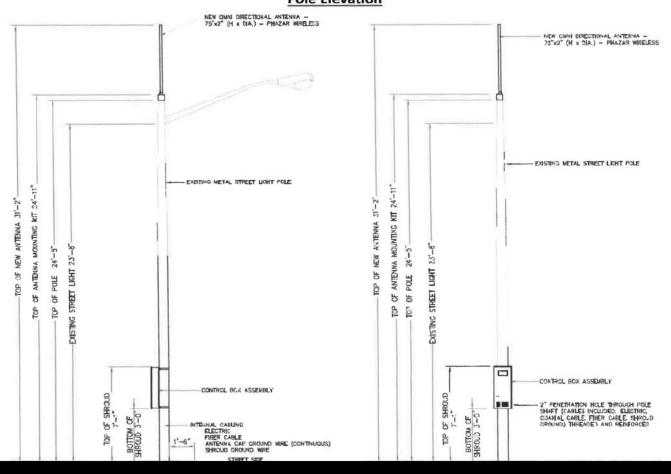




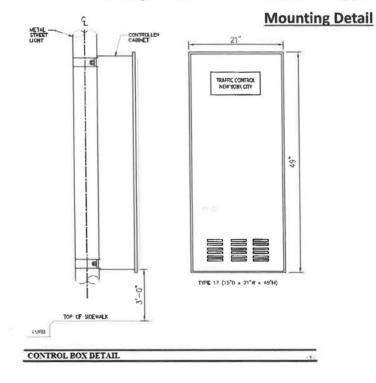
ANTENNA MOUNTING DETAIL

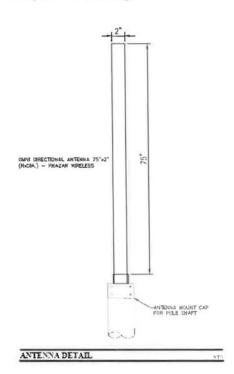
## Exhibit C: Antenna #1 City Approved DOT Control Box Specification Zone A, B & C FS Style Pole – DOT Cabinet Type 12 Sample Drawing

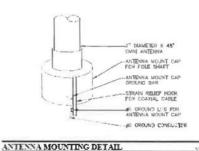
#### **Pole Elevation**



FS Style Pole - DOT Cabinet Type 12 Sample Drawing







(4)

FS Style Pole - Photo Simulations



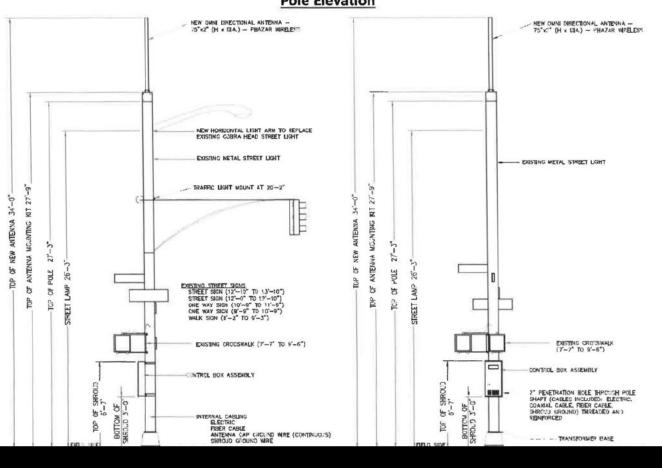
**DOT Cabinet Type 8** 



**DOT Cabinet Type 12** 

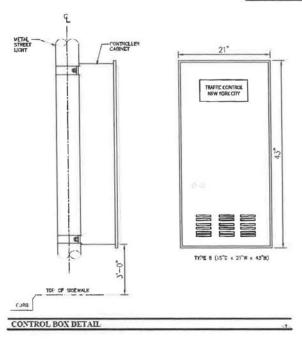
# Exhibit C: Antenna #1 City Approved DOT Control Box Specification Zone A, B & C M2 Style Pole – DOT Cabinet Type 8 Sample Drawing

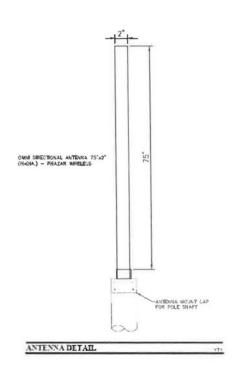
#### **Pole Elevation**



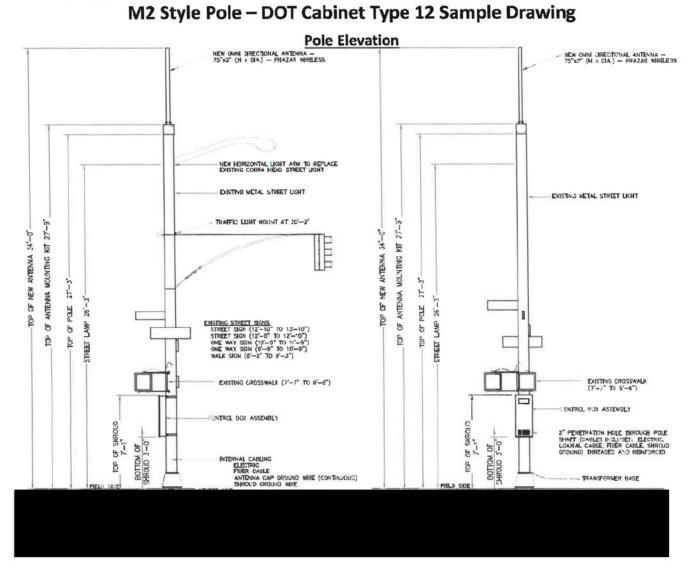
M2 Style Pole - DOT Cabinet Type 8 Sample Drawing

#### **Mounting Detail**

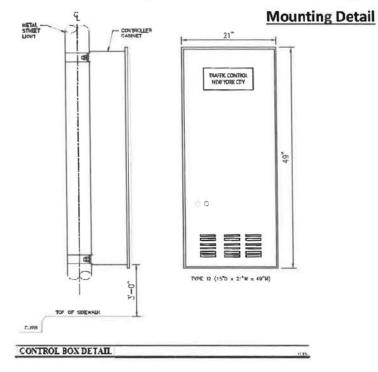


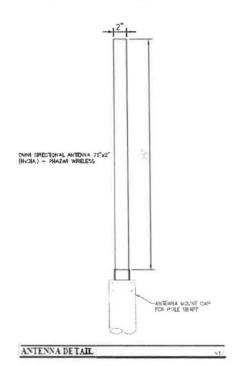


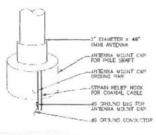




M2 Style Pole - DOT Cabinet Type 12 Sample Drawing





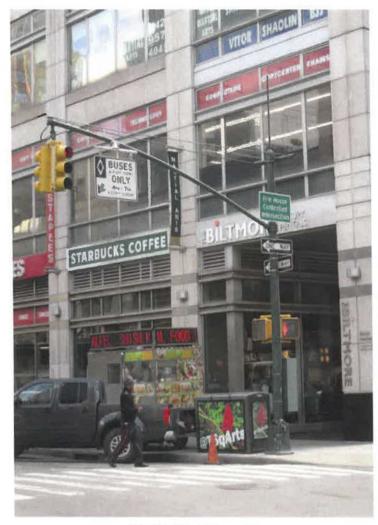


ANTENNA MOUNTING DETAIL

M2 Style Pole - Photo Simulations



**DOT Cabinet Type 8** 



**DOT Cabinet Type 12** 

60" H x 4" D
Current Max DoTT Specification is 48" H x 2" D



#### 1710 - 2155 MHz Omni-Directional Antenna

- · Dual Antenna for DAS or LTE Applications
- · Frequency coverage for entire AWS band

#### Model AWS360D-1710-7-T0-D

#### **ELECTRICAL SPECIFICATIONS**

 Frequency Range
 17:0-2155 MHz

 VSWR
 1.7:1 VSWR Max

 Forward Gain
 2.X 7 dBl

 Potarization
 Vertical

 Maximum Power Input
 200 Watts

 Input Impedance
 50 chms

 Vertical -3dB Beamwidth
 16° 4· 1° (nominal)

 Horizonial -3dB Beamwidth
 300°

Horizontal -3dB Beamwidth 360° Azimuth Rippie +/- .5 dB

Electrical Downtit 2 and 4\* (T2 and T4 for Part Number)

Passive Intermed -150 dBc

#### **MECHANICAL & ENVIRONMENTAL SPECIFICATIONS**

Connector Type DIN 7/16 (Two connectors)

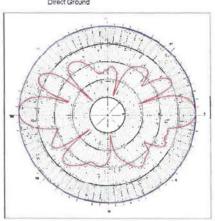
Mounting Side mount; clamps provided

Dimension and Weight 48 inches x 2.0 inch 0.D. / < lite. 1.82 kg)

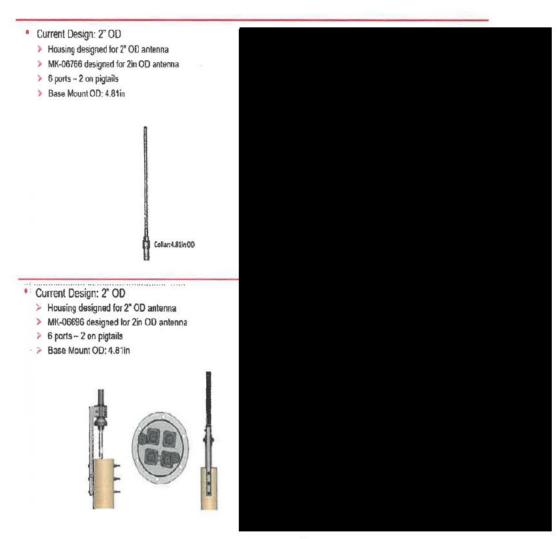
White Standard (Color Options Available)

Wind Survival 120 mph.

Lightning Protection Direct Ground



**Current DoITT Approved Spec** 

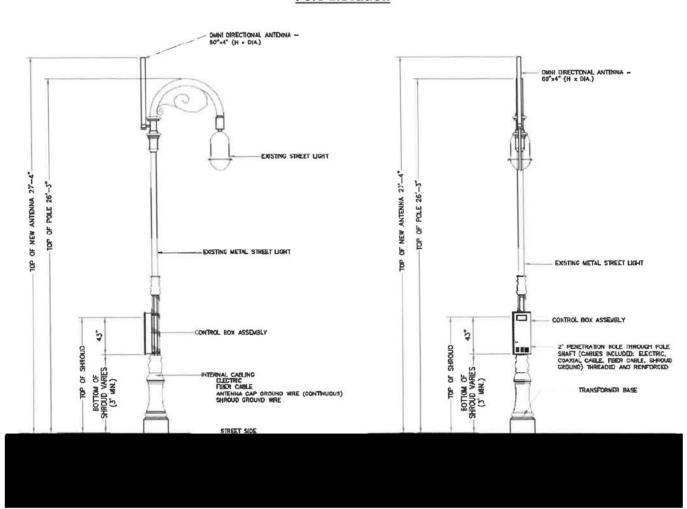


**Proposed Spec** 

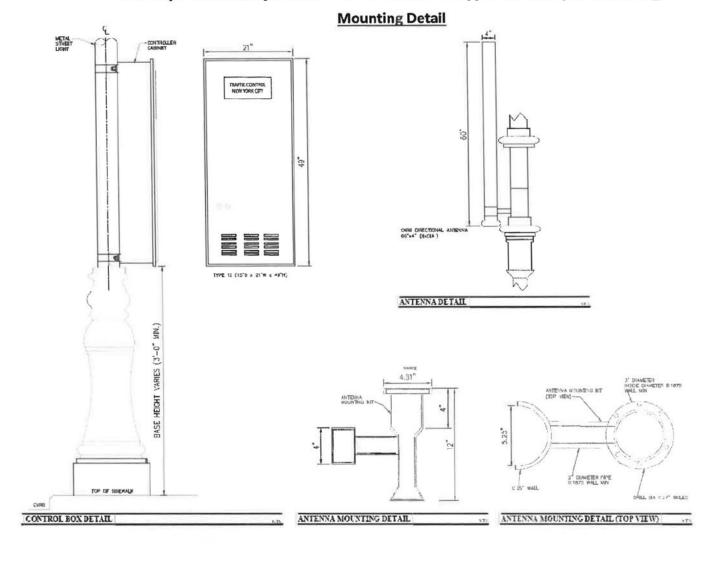
# Exhibit C: Antenna #2 City Approved DOT Control Box Specification Zone A, B & C Bishops Crook Style Pole – DOT Cabinet Type 12 Sample Drawing

**Pole Elevation** 

CCCCCCCCCCCCCC



Bishops Crook Style Pole - DOT Cabinet Type 12 Sample Drawing

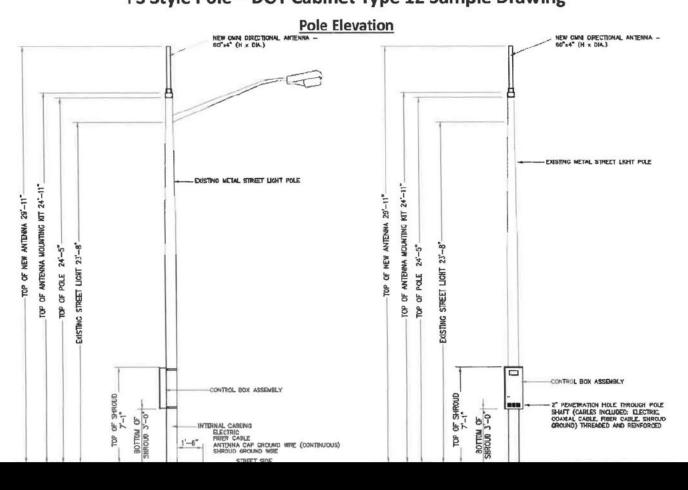


Bishops Crook Style Pole – Photo Simulation

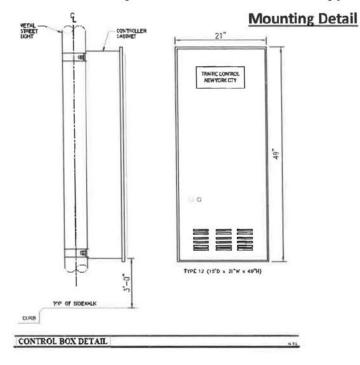


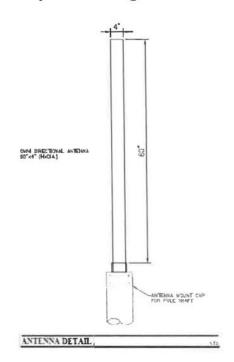
**DOT Cabinet Type 12** 

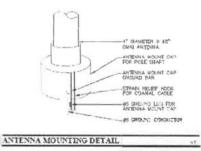
# Exhibit C: Antenna #2 City Approved DOT Control Box Specification Zone A, B & C FS Style Pole – DOT Cabinet Type 12 Sample Drawing



FS Style Pole - DOT Cabinet Type 12 Sample Drawing







# Exhibit C: Antenna #2 City Approved DOT Control Box Specification Zone A, B & C

FS Style Pole - Photo Simulation

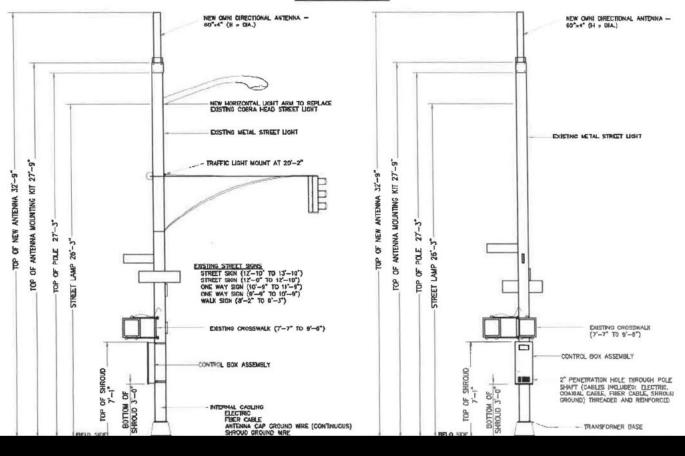


**DOT Cabinet Type 12** 

## Exhibit C: Antenna #2 City Approved DOT Control Box Specification Zone A, B & C

M2 Style Pole – DOT Cabinet Type 12 Sample Drawing

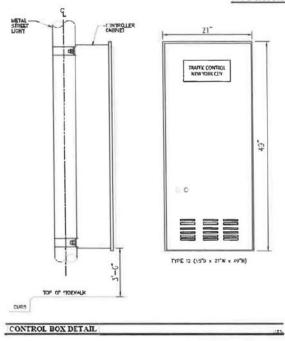
### **Pole Elevation**

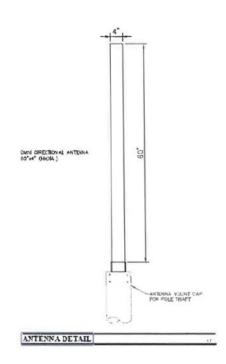


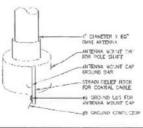
# Exhibit C: Antenna #2 City Approved DOT Control Box Specification Zone A, B & C

M2 Style Pole - DOT Cabinet Type 12 Sample Drawing

### **Mounting Detail**







ANTENNA MOUNTING DETAIL

# Exhibit C: Antenna #2 City Approved DOT Control Box Specification Zone A, B & C M2 Style Pole – Photo Simulation



**DOT Cabinet Type 12** 

## Exhibit C: Antenna Option #3 City Approved DOT Control Box Specification for Zones A, B & C

24" H x 14.5" D
Current Max DoTT Specification is 48" H x 2" D



#### 1710 - 2155 MHz Omni-Directional Antenna

- Dual Antenna for DAS or LTE Applications
- · Frequency coverage for entire AWS band

### Model AWS360D-1710-7-T0-D

#### **ELECTRICAL SPECIFICATIONS**

 Frequency Range
 1710-2155 MHz

 VSWR
 1,7:1 VSWR Max

 Forward Gain
 2 X 7 dBi

 Polarization
 Vertical

 Maximum Power Input Input Imput Imput Imput Imput Imput Go ohms
 50 ohms

 Vertical -3dB Beamwidth
 16° 4/- 1° (nominal)

Horizontal -3dB Seamwidth 360° Azimuth Ripple +/- .5 dB

Electrical Downtilt 2 and 4" (T2 and T4 for Part Number)

Passive intermed -150 dBc

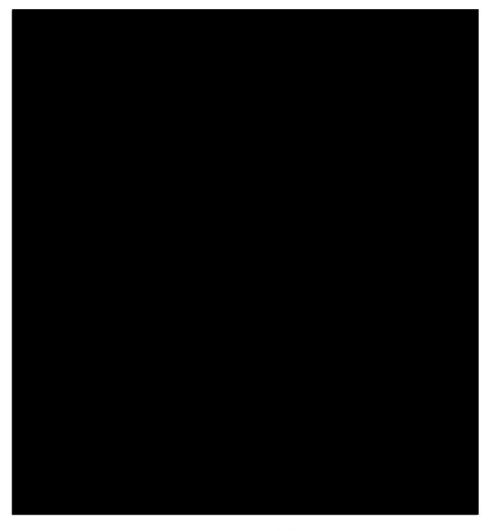
#### **MECHANICAL & ENVIRONMENTAL SPECIFICATIONS**

Connector Type DIN 7/16 (Two connectors)
Mounting Side mount; clamps provided
Dimension and Weight 48 inches x 2.0 inch O.D. / < 4 lbs.1.82 kg)
Coor White Standard (Cofor Options Available)
Wind Survival 120 mbh.

Wind Survival 120 mph.
Lightning Protection Direct Ground

**Current DoITT Approved Spec** 



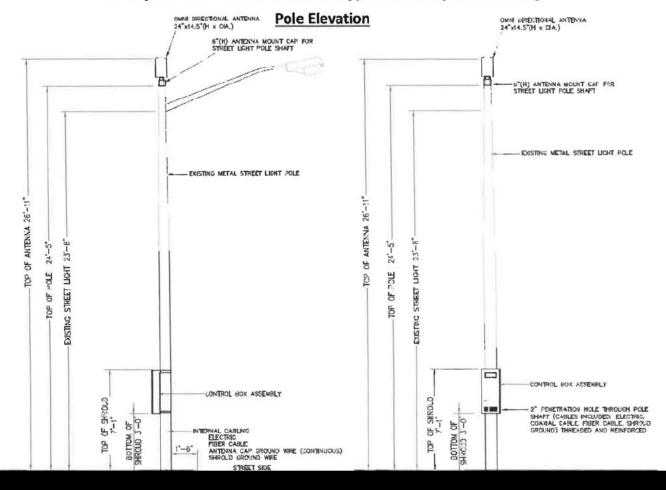


**Proposed Spec** 

Exhibit C: Antenna #3

City Approved DOT Control Box Specification Zone A, B & C

FS Style Pole – DOT Cabinet Type 12 Sample Drawing

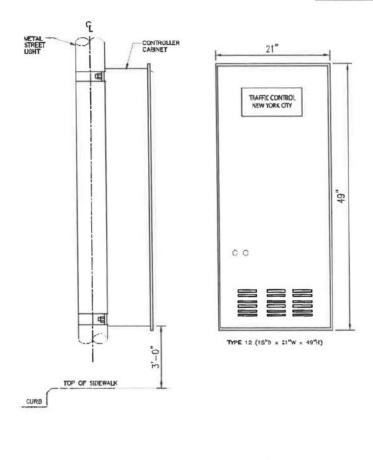


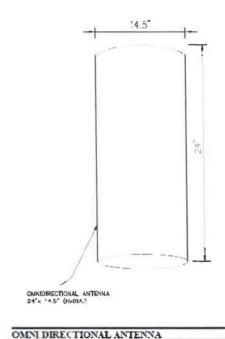


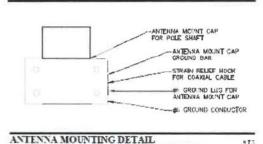
# Exhibit C: Antenna #3 City Approved DOT Control Box Specification Zone A, B & C

FS Style Pole – DOT Cabinet Type 12 Sample Drawing

### **Mounting Detail**







CONTROL BOX DETAIL

h.L:

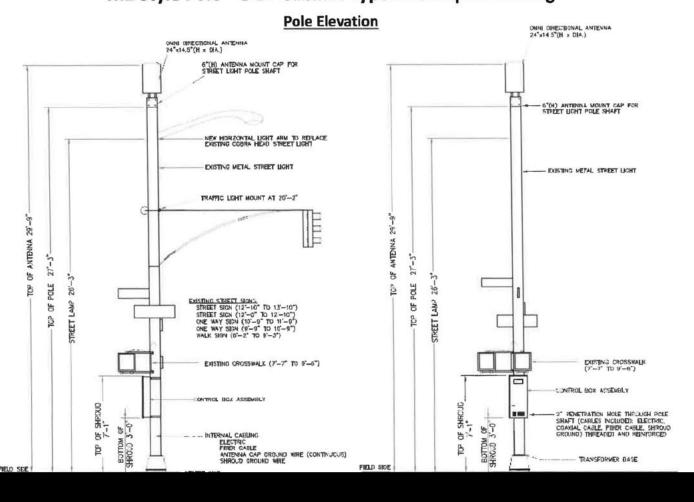
# Exhibit C: Antenna #3 City Approved DOT Control Box Specification Zone A, B & C FS Style Pole – Photo Simulation



**DOT Cabinet Type 12** 



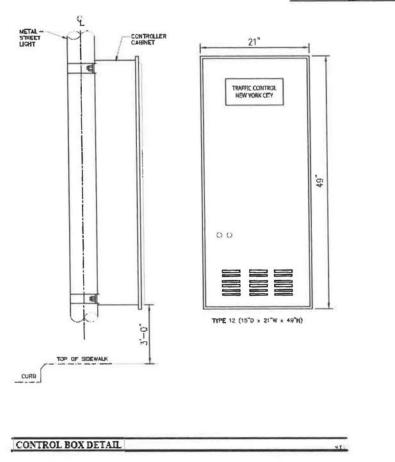
# Exhibit C: Antenna #3 City Approved DOT Control Box Specification Zone A, B & C M2 Style Pole – DOT Cabinet Type 12 Sample Drawing

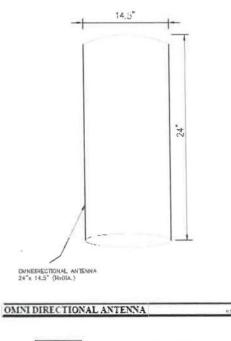


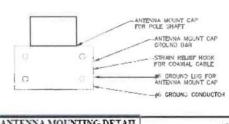
### Exhibit C: Antenna #3 City Approved DOT Control Box Specification Zone A, B & C

M2 Style Pole - DOT Cabinet Type 12 Sample Drawing

### **Mounting Detail**







ANTENNA MOUNTING DETAIL



## Exhibit C: Antenna #3 City Approved DOT Control Box Specification Zone A, B & C

M2 Style Pole – Photo Simulation



**DOT Cabinet Type 12** 

Exhibit D:
Optimal 5G/IoT Deployment Configuration
Zone A, B & C

ope.	

C CASTLE



### Multiple Customers, Bands, Technologies

### Colocation

- Small cells are expensive to deploy, shared infrastructure provides a significant economic benefit
  - · Allows for faster growth due to less capital outlay for all parties
- Reduces the overall amount small cell infrastructure needed less poles and antennas

### Necessary to plan for multiple bands

- Typically each band requires its own radio, its own box
  - 600, 700, 850, PCS, AWS, Band 41 (2600), CBRS, Band 46 (LAA), mmWave (28GHz),
  - · Carriers can easily plan for 4 (or more) Sub 6GHz bands and possibly mmWave
- · Radios are not necessarily low power
  - Higher powers are still needed to capture enough traffic and also penetrate buildings



	50	

### Multiple Customers, Bands, Technologies

Necessary to plan for both technologies when thinking about small cell deployment

- · 4G and 5G will coexist long into the future
  - Early 5G deployments will actually depend on 4G and require dual connectivity
- 5G is not just mmWave, it will cover all frequency bands, including all current Sub 6GHz 4G LTE bands
  - Lower band equipment mostly employs separate radios and external antennas
  - mmWave requires integrated radios and antennas which can not be shrouded and need mounting higher up on the pole
  - 5G and advanced 4G technology rely on aggregating and using multiple bands together to achieve higher broadband speeds thus requiring multiple bands deployed



## Massive MIMO Integrated Form Factors



28GHz 128x128 Tx/Rx 6 kg 5L volume 8" x 4.7" x 8"



39GHz 512x512 Tx/Rx 14 kg 18L volume ~ 24" x 4" x 12" Fully integrated Tx/Rx branches to dedicated antenna elements

Allows for beamforming and higher order MIMO

Place footnote text here



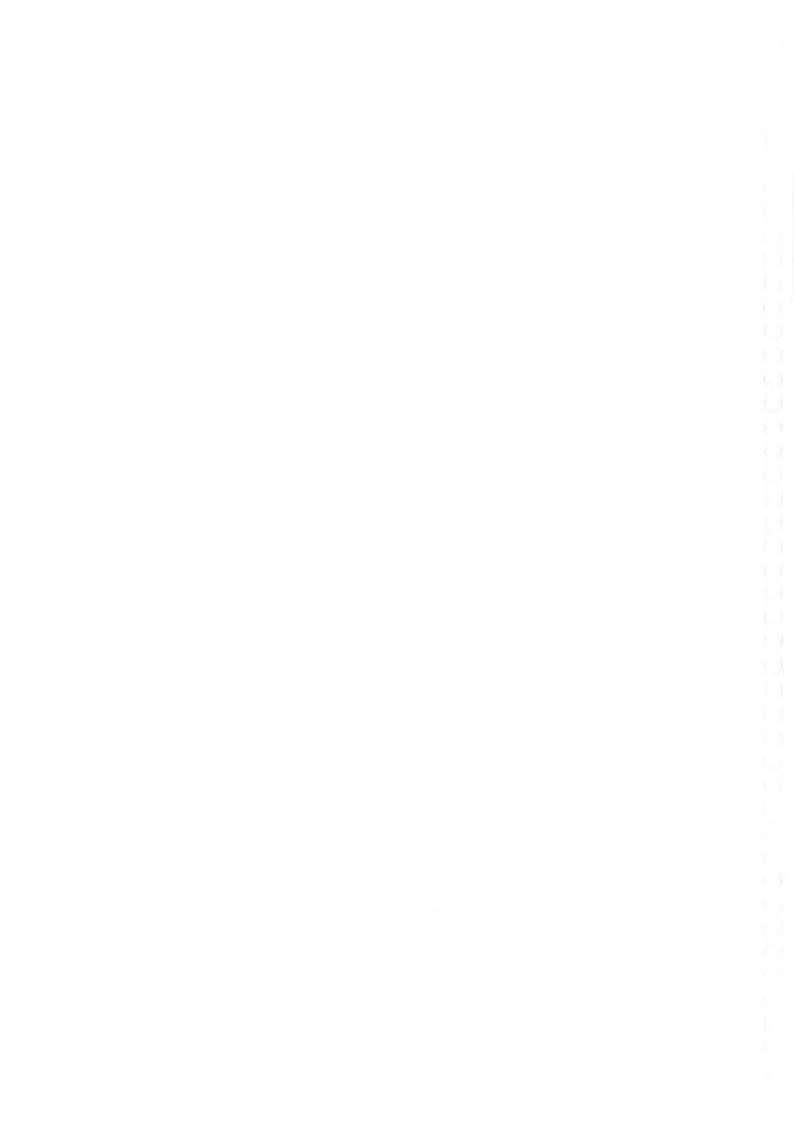


Adding new technology

Traditional equipment will need to co-exist with new integrated equipment







## Volume Drivers: "new" Integrated Radio Equipment





# Equipment Enclosures / Shrouding







## Optimal Antenna Preferences





Volume Drivers: MIMO

### MIMO Technology

- 5G and advanced 4G technology rely on using multiple transmit and receive paths or MIMO for higher broadband speeds – thus multiple paths for each multiple band (radio) deployed
- Sub 6GHz radios are either 2x2 MIMO or 4x4 MIMO
  - The trend is 4x4
  - More MIMO paths require more cable connections and space for cable management
  - Each path requires a cable connection to an individual port on antenna, which drives increased antenna dimensions



Volume Drivers: Antennas

#### Antennas

External antennas need to be multiband

- 7 different bands between the 4 national carriers
- Note lower bands drive larger volume requirements

External antennas need multiple ports per band

- For MIMO and multicarrier
- Note more ports drive increased volume requirements

Ideally all in the same enclosure for aesthetic reasons

An appropriate range of bands and number of ports for MIMO and colocation can be supported with < 6 cubic foot volume.

Smaller volumes must tradeoff either bands, colocation, or even performance ie < 3 cubic feet



# Volume Drivers: Antennas





## Volume Drivers: Antennas





Exhibit E: Radio Frequency Emissions Report

.



### Pinnacle Telecom Group

Professional and Technical Services

# Antenna Site FCC RF Compliance Assessment and Report

prepared for

Crown Castle

Pole-mounted DAS Operations New York Market

October 14, 2014

14 Ridgedale Avenue - Suite 209 • Cedar Knolls, NJ 07927 • 973-451-1630

### Contents

Executive Summary	3
Antenna and Transmission Data	5
Compliance Analysis	8
RF Alert Signage	17
Compliance Conclusion	18
Certification	19

Appendix A. Background on the FCC MPE Limits

Appendix B. Summary of Expert Qualifications

#### **Executive Summary**

At the request of Crown Castle, Pinnacle Telecom Group has performed an independent expert assessment of radiofrequency (RF) levels and related FCC compliance for "distributed antenna system" (DAS) operations in the New York Market. The DAS antennas are to be mounted on poles, and will be capable of supporting transmission in the 700, 1900 and 2100 MHz frequency bands, facilitating the provision of commercial wireless services.

The FCC requires antenna operators to perform an assessment of the RF emissions from their antennas, and to ensure compliance with the FCC's Maximum Permissible Exposure (MPE) limit. That limit, described in some detail in Appendix A, has been set in such a manner that continuous exposure to RF levels up to and including 100 percent of the MPE limit is safe for humans of either sex, any size, any age, and under any conditions.

The analysis described herein examines FCC compliance for the Crown Castle antenna operation for three possible exposure situations: (1) for people standing at street level below the antenna installation; (2) for antenna technicians or other workers climbing the pole; and (3) for people in buildings adjacent to and at the same general height as the antennas.

The analyses for each area of interest employ standard FCC formulas for calculating the RF effects of the antennas in a very conservative manner, in order to ensure "safe-side" (i.e., intentionally overstated) results and thus great confidence in conclusions regarding compliance with the applicable MPE limit.

The results of compliance analyses can be described in layman's terms by expressing the calculated RF levels as simple percentages of the applicable FCC MPE limit. If the reference for that limit is "normalized" to 100 percent, then calculated RF levels higher than 100 percent indicate the MPE limit is exceeded and there is a need to mitigate the potential exposure. On the other hand, calculated RF levels consistently below 100 percent serve as a clear and sufficient demonstration of compliance with the MPE limit. Because of the conservatism encouraged by the FCC, calculations showing RF levels up to and

		1

even including 100 percent of the applicable MPE limit serve as proof of compliance.

The results of the RF compliance assessment in this case are as follows:

- □ For People Standing at Street Level around the Antenna: The conservatively calculated maximum RF level from the Crown Castle antenna operation is 0.9490 percent of the FCC MPE limit a result that is less than one percent, and which is clearly well below the 100-percent reference for compliance.
- For Workers Close to the Antenna: The near-field analysis shows that that the applicable FCC occupational MPE limit is satisfied at all same-height distances, and the general population MPE limit is satisfied at a same-height distance of four feet. We recommend that an "Notice-type" RF alert sign be posted at the antenna location, with a specified stand-off distance of four (4) feet for purposes of controlling potential exposure of the general public.
- □ For People in an Adjacent Building: For someone inside a building at a distance of as little as 10 feet away from the antenna and at the same height as the antennas, the conservatively calculated RF level is 28.8 percent of the FCC general population MPE limit well below the 100-percent reference for compliance. At distances greater than 10 feet from the antennas, or in positions lower or higher than the antennas, the RF levels are even less significant.

The results of the analyses of RF levels, along with the recommended RF alert signage, combine to satisfy the FCC's regulations and associated guidelines concerning the control of potential RF exposure. Moreover, because of the conservative methodology and assumptions incorporated in the analysis, RF levels actually caused by the antennas in each area of interest will be even less significant than the calculation results indicate.

The remainder of this report provides the following:

- relevant technical data on the Crown Castle DAS antenna operation;
- a description of the applicable FCC mathematical models for assessing compliance, and application of the technical data to those models; and
- the results of the analysis, and the compliance conclusion for the proposed Crown Castle DAS operation.

In addition, two Appendices are included. Appendix A provides background on the FCC MPE limit, as well as a list of key FCC references on compliance. Appendix B provides a summary of the qualifications of the expert certifying RF compliance for the described Crown Castle DAS operations.

#### Antenna and Transmission Data

Transmission parameters for the DAS antenna operation are provided below.

General Data	
Antenna Type	Omnidirectional
Antenna Model	Phazar AWSBRS360T-698/1710-7/2/9-T0
Antenna Length	72 in.
Antenna Mounting Height AGL	10 meters (32.8 ft.)
700 MHz Transmission Data	
Tot. Available RF Power	20 watts
Antenna Line Loss	1.0 dB
Max. Antenna Input Power	15.89 watts
Max. Antenna Gain	2.0 dBi
1900 MHz Transmission Data	
Tot. Available RF Power	20 watts
Antenna Line Loss	1.0 dB
Max. Antenna Input Power	15.89 watts
Max. Antenna Gain	9.0 dBi
2100 MHz Transmission Data	
Tot. Available RF Power	80 watts
Antenna Line Loss	1.0 dB
Max. Antenna Input Power	63.55 watts
Max. Antenna Gain	9.0 dBi

The vertical-plane emission pattern of the antenna is used in the analysis of street-level compliance. Figures 1 and 2 that follow show the manufacturer-specified vertical-plane pattern for the proposed antenna model in each frequency band.

Note that the use of a decibel scale to describe the relative pattern at different angles incidentally serves to significantly understate the actual focusing effects of the antenna. Where the antenna pattern reads 20 dB, for example, the relative RF energy emitted at the corresponding downward angle is 1/100<sup>th</sup> of the maximum that occurs in the main beam (at 0 degrees); at a 30 dB point, the level is 1/1,000<sup>th</sup> of the maximum.

Note, finally, that the automatic pattern-scaling feature of our internal software may skew side-by-side visual comparisons of different antenna models, or even different parties' depictions of the same antenna model.

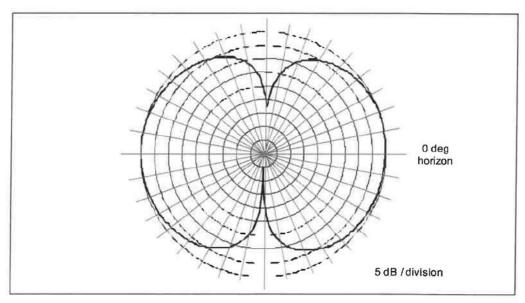


Figure 1. AWSBRS360T-698/1710-7/2/9-T0 - 700 MHz Vertical-plane Pattern

Figure 2. AWSBRS360T-698/1710-7/2/9-T0 - 1900 MHz Vertical-plane Pattern

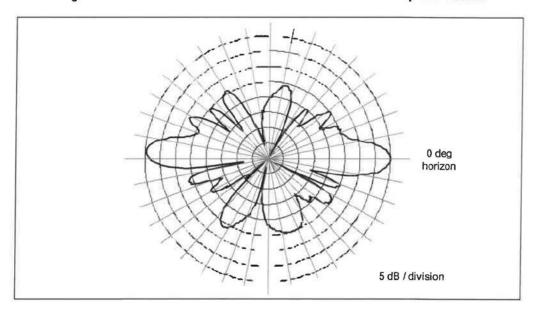
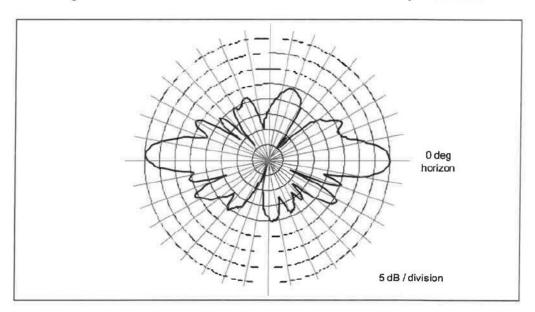


Figure 3. AWSBRS360T-698/1710-7/2/9-T0 - 2100 MHz Vertical-plane Pattern



### Compliance Analysis

FCC Office of Engineering and Technology Bulletin 65 ("OET Bulletin 65") provides guidelines for mathematical models to calculate the RF levels at various points around transmitting antennas.

In this case, there are two general areas of potential exposure interest: (1) at street level below and around the antenna installation; and (2) at the same relative height as the antenna. The FCC's "far-field" model applies to the street-level analysis. The FCC's "near-field" model applies to the analyses of RF levels closer to and at the same general height as the antennas, such as applies to utility pole workers and people in buildings adjacent to the antenna installations.

Each area of interest is addressed in the subsections that follow.

#### Street-Level Compliance Analysis

The areas at street level around an antenna installation are clearly open to unrestricted public access, and are subject to the FCC MPE limit for "uncontrolled" exposure, commonly called the "general population" limit.

At street-level, the RF levels from antennas are directly proportional to the total antenna input power and the relative antenna gain in the downward direction of interest – and the RF levels are otherwise inversely proportional to the square of the straight-line distance to the antenna.

Conservative calculations also assume the potential RF exposure is enhanced by reflection of the RF energy from the intervening ground. Our calculations will assume a 100% "perfect" ground reflection, the absolute worst-case approach.

The formula for street-level RF compliance calculations for any given wireless antenna operation is as follows:

MPE% = (100 \* InputPower \* 10 (Gmax-Vdisc/10) \* 4 ) / (MPE \* 
$$4\pi$$
 \*  $R^2$ )

#### where

RF level, expressed as a percentage of the MPE limit MPE% applicable to continuous exposure of the general public 100 factor to convert the raw result to a percentage InputPower maximum net power into antenna, in milliwatts, a function of the number of RF channels, the transmitter power, and line loss 10 (Gmax-Vdisc/10) numeric equivalent of the relative antenna gain in the downward direction of interest; data on the antenna vertical-plane pattern is taken from manufacturer specifications factor to account for a 100-percent-efficient energy reflection from the ground, and the squared relationship between RF field strength and power density  $(2^2 = 4)$ FCC general population MPE limit MPE R straight-line distance from the RF source to the point of interest, centimeters

We will conservatively perform the MPE% calculations out to a distance of 500 feet from the facility to points six feet off the ground, with the latter figure representing human standing height. The calculation geometry is illustrated in Figure 4 on the next page.



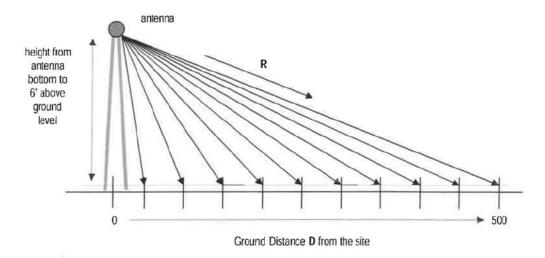


Figure 4. Street-level MPE% Calculation Geometry

It is popularly understood that the farther away one is from an antenna, the lower the RF level – which is generally but not universally correct. The results of MPE% calculations fairly close to the base of the pole will reflect the variations in the vertical-plane antenna pattern as well as the variation in straight-line distance to the antennas. Therefore, RF levels may actually increase slightly with increasing distance within the range of zero to 500 feet from the site. As the distance approaches 500 feet and beyond, though, the antenna pattern factor becomes less significant, the RF levels become primarily distance-controlled, and as a result the RF levels generally decrease with increasing distance, and are well understood to be in compliance.

Street-level FCC compliance for a multiple-band antenna operation is assessed in the following manner. At each distance point along the ground, an MPE% calculation is made for the RF effect in each frequency band, and the sum of the individual MPE% contributions at each point is compared to 100 percent, which serves as the normalized reference for the FCC MPE limit. We refer to the sum of the individual MPE% contributions as "total MPE%", and any calculated MPE% total MPE% result exceeding 100 percent is, by definition, higher than the FCC

limit and represents non-compliance and a need to mitigate the RF levels. If, on the other hand, all results are below 100 percent, that set of results serves as a demonstration of compliance with the MPE limit.

The following conservative methodology and assumptions are incorporated into the MPE% calculations on a general basis:

- The antennas are assumed to be operating continuously at maximum power.
- 2. The power-attenuation effects of shadowing or other obstructions to the line-of-sight path from the antenna to the point of interest are ignored.
- The calculations intentionally minimize the distance factor (R) by performing the calculations from the bottom (rather than the centerline) of the antenna.
- The potential RF exposure at ground level is assumed to be enhanced (increased) via a "perfect" mirror-like 100-percent field reflection from the intervening ground.

The net result of these assumptions is to significantly overstate the calculated RF exposure levels relative to the levels that will actually occur – and the purpose of this conservatism is to allow very "safe-side" conclusions about compliance.

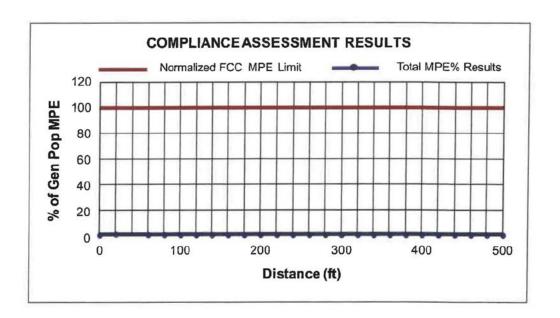
The table on the next page provides the results of the street-level MPE% calculations for each frequency band and the total, with the maximum (worst-case) calculated total MPE% effect highlighted in bold in the last column.

	20

Ground Distance (ft)	700 MHz MPE%	1900 MHz MPE%	2100 MHz MPE%	Total MPE%
0	0.0009	0.0811	0.1596	0.2416
20	0.7873	0.0153	0.0329	0.8355
40	0.6019	0.0511	0.2960	0.9490
60	0.3543	0.0148	0.0027	0.3718
80	0.2199	0.0104	0.0741	0.3044
100	0.1461	0.0011	0.0142	0.1614
120	0.1060	0.0118	0.0402	0.1580
140	0.0788	0.0250	0.1362	0.2400
160	0.0609	0.0336	0.1687	0.2632
180	0.0495	0.0339	0.1593	0.2427
200	0.0403	0.0422	0.1809	0.2634
220	0.0334	0.0412	0.1933	0.2679
240	0.0281	0.0347	0.1628	0.2256
260	0.0246	0.0396	0.1748	0.2390
280	0.0212	0.0342	0.1509	0.2063
300	0.0185	0.0298	0.1316	0.1799
320	0.0163	0.0318	0.1248	0.1729
340	0.0144	0.0282	0.1107	0.1533
360	0.0129	0.0252	0.0988	0.1369
380	0.0116	0.0226	0.0887	0.1229
400	0.0104	0.0219	0.0938	0.1261
420	0.0095	0.0199	0.0851	0.1145
440	0.0086	0.0181	0.0775	0.1042
460	0.0079	0.0166	0.0710	0.0955
480	0.0073	0.0152	0.0652	0.0877
500	0.0067	0.0140	0.0601	0.0808

As indicated, the overall maximum calculated RF level is 0.9490 percent of the FCC MPE limit – less than one percent, and obviously well below the 100-percent reference for compliance with the FCC limit.

A graph of the overall calculation results, provided on the next page, probably provides a clearer *visual* illustration of the relative insignificance of the calculated RF levels. As might be expected with such low calculated RF levels, the results line barely rises above the graph's baseline, and shows an obviously clear and consistent margin to the FCC MPE limit.



The results of this street-level compliance analysis are not at all unexpected, because of the low power level used by the antennas, the mounting of the antennas well overhead, and the vertical-plane directional characteristics of the antennas. Moreover, because of the conservative nature of the FCC's mathematical model, along with the operational assumptions we applied in the analysis, RF levels actually caused by the antennas will be less significant than these calculation results indicate.

#### Near-field Analysis

There are two considerations in the analysis of the RF levels at the same relative height as the antennas on the pole. The first consideration involves the possible exposure of a utility worker or antenna technician climbing the pole or otherwise being in positions quite close to the antenna. The potential exposure for workers close to antennas is considered "controlled" because such workers are required to have had RF safety training and thus know how to ensure personal RF safety around antennas. As a result, the FCC "occupational" MPE limit applies to the analysis (see Appendix A). The second consideration involves the possible

exposure of individuals in a building adjacent to a pole antenna installation (and at the same approximate height as the antenna). In this case the exposure is classified as "uncontrolled" and the FCC "general population" MPE limit applies, as can an assumption of a greater distance from the antennas than that which might apply to a pole climber.

The analysis for each type of exposure involves the FCC's "near-field" model, and the only differences in the analysis for each area of interest will be the range of assumed exposure distances and the applicable MPE limit. Note that the particular mounting height of the antennas above ground level does not affect the results of same-height RF exposure analyses.

In the near field of an antenna, the RF levels depend on the frequency band, antenna size, antenna input power, lateral distance from the antenna, and whether or not there is a difference between standing height and the subtended height of the antenna. The near-field compliance analysis was performed using the Richard Tell Associates *RoofView* program, which is based on the near-field models in FCC Bulletin OET65 and which is considered an industry standard and is accepted by the FCC for rooftop compliance analyses.

The *RoofView* program's primary output is a color-coded depiction of the calculated RF levels in the vicinity of antennas. The color-coding scheme uses green for areas found to be subject to RF levels satisfying the FCC general population MPE limit, red for areas where the FCC occupational limit is exceeded, and yellow for RF levels between those extremes. In a grayscale printout, green appears as medium gray, yellow is a lighter gray, and red is a dark gray. Note that any color-coding of a pixel with a dot identifying an antenna location is not significant, as it represents an anomaly in the software related to a "divide-by-zero-distance" issue. Note, too, that when multi-band antennas are used, the program requires individual entries for each operator and frequency band, and displays additional "antenna location dots" below and to the right of the actual antenna location. The additional dots are not significant to the analysis.

The graphic output of the *RoofView* program for potential same-height exposure is reproduced below (Figure 5). This is a "top-down" view, and note that the distance between the gridlines in the *RoofView* output is 10 feet.

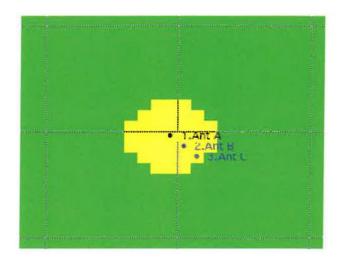


Figure 5. RoofView Graphic Output for Near-field Same-height Exposure

As indicated by the color-coding, the FCC occupational MPE limit is satisfied at all same-height distances, and the general population MPE limit is satisfied at a same-height distance of four feet.

The *RoofView* program includes a feature that provides one-at-a-time "pop-up" readouts of the calculation results for any specifically identified location. We used that feature to quantify the results of the analysis, which are summarized in the table on the next page.

Lateral Distance	Same-Height Near-Field Occup.	Same-Height Near-Field Gen. Pop.
(ft)	MPE%	MPE%
1	64.03	320.15
2	32.02	160.10
3	21.34	106.70
4	16.01	80.05
5	12.81	64.05
6	10.67	53.35
7	9.15	45.75
8	8.00	40.00
9	7.11	35.55
10	5.76	28.80

Because the FCC general population MPE limit is exceeded fairly close to the antenna, we recommend the posting of an appropriate RF alert sign at each antenna location. (See later Section.)

The near-field analysis for potential exposure to individuals inside a building adjacent to (and at the same height as) a 'Crown Castle antenna operation relies on the same near-field model, but with the "general population" MPE limit applied instead of the "occupational" limit. In addition, we can assume in this case that no building would be closer than 10 feet from an antenna, and will perform the calculations for a horizontal distance range of 10 to 20 feet, and we will further assume a clear line-of-sight to the antenna.

The table that follows provides the results of the calculations for people inside a building adjacent to, and at the same subtended height as, one of the Crown Castle antenna installations.

Lateral Distance (ft)	Adjacent-Building Same- Height Near-Field Gen. Pop. MPE%
10	28.80
11	23.80
12	20.00
13	17.05
14	14.70
15	12.80
16	11.25
17	9.95
18	8.90
19	8.00
20	7.20

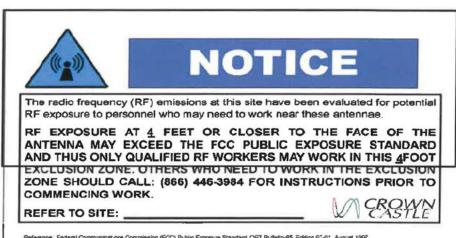
As indicated in the table, even as the closest assumed distance of 10 feet, the conservatively calculated RF level – on a clear line-of-sight basis – is 28.8 percent of the FCC MPE limit, well below the 100-percent reference for compliance. Moreover, as the distance from the antennas increases, the RF levels decrease, and the RF levels inside a building at any distance from the antenna would be 10 times lower. Note, too, that at heights lower than or higher than the subtended antenna height, the RF levels are less significant than the results of these calculations.

### RF Alert Signage

The FCC recognizes RF alert signage as an effective component of compliance, as it alerts individuals to the presence of antennas and the potential for RF levels to exceed applicable the applicable MPE limit – so that caution may exercised to control one's potential exposure.

Given the results of the near-field analyses in this case, the applicable FCC occupational MPE limit is satisfied at all same-height distances from the antenna, and the general population MPE limit is satisfied at a same-height distance of four feet.

Therefore, we recommend that the RF alert sign shown in Figure 6, below, be posted at the antenna location, with a specified distance of four feet for purposes of controlling potential exposure of the general public.



Reference: Federal Communications Commission (FCC) Public Exposure Standard, OET Bulletin-65, Edition 97-01, August 1967

Figure 6. Recommended RF Alert Signage

#### Compliance Conclusion

The results of the analyses of RF levels, along with the recommended RF alert signage, satisfy the FCC's regulations concerning the control of potential RF exposure. Moreover, because of the conservative methodology and assumptions incorporated in the analysis, RF levels actually caused by the antennas in each area of interest will be even less significant than the calculation results indicate.

#### Certification

It is the policy of Pinnacle Telecom Group that all FCC RF compliance assessments are reviewed, approved, and signed by the firm's Chief Technical Officer, who certifies as follows:

- 1. I have read and fully understand the FCC regulations concerning RF safety and the control of human exposure to RF fields (47 CFR 1.1301 et seq).
- 2. To the best of my knowledge, the statements and information disclosed in this report are true, complete and accurate.
- 3. The analysis of site RF compliance provided herein is consistent with the applicable FCC regulations, additional guidelines issued by the FCC, and industry practice.
- 4. The results of the analysis indicate that the subject antenna operations will be in compliance with the FCC regulations and applicable MPE limits.

Danie J Collins

10/14/14

Date

Chief Technical Officer

Pinnacle Telecom Group, LLC

#### Appendix A. Background on the FCC MPE Limits

#### FCC Regulations

As directed by the Telecommunications Act of 1996, the FCC has incorporated into its Rules and Regulations a set of limits for maximum continuous human exposure to RF emissions from antennas.

The FCC maximum permissible exposure (MPE) limits represent the consensus of federal agencies and independent experts responsible for RF safety matters. Those agencies include the National Council on Radiation Protection and Measurements (NCRP), the Occupational Safety and Health Administration (OSHA), the National Institute for Occupational Safety and Health (NIOSH), the American National Standards Institute (ANSI), the Environmental Protection Agency (EPA), and the Food and Drug Administration (FDA). In formulating its guidelines, the FCC also considered input from the public and technical community – notably the Institute of Electrical and Electronics Engineers (IEEE).

The FCC's RF exposure guidelines are incorporated in Section 1.301 *et seq* of its Rules and Regulations (47 CFR 1.1301-1.1310). Those guidelines specify MPE limits for both occupational and general population exposure.

The specified continuous exposure MPE limits are based on known variation of human body susceptibility in different frequency ranges, and a Specific Absorption Rate (SAR) of 4 watts per kilogram, which is universally considered to accurately represent human capacity to dissipate incident RF energy (in the form of heat). The occupational MPE guidelines incorporate a safety factor of 10 or greater with respect to RF levels known to represent a health hazard, and an additional safety factor of five is applied to the MPE limits for general population exposure. Thus, the general population MPE limit has a built-in safety factor of more than 50. The limits were constructed to appropriately protect humans of both sexes and all ages and sizes and under all conditions — and continuous exposure at levels equal to or below the applicable MPE limits is considered to result in no adverse health effects or even health risk.

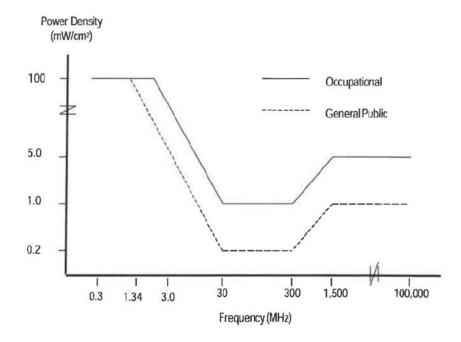
The reason for *two* tiers of MPE limits is based on an understanding and assumption that members of the general public are unlikely to have had appropriate RF safety training and may not be aware of the exposures they receive; occupational exposure in controlled environments, on the other hand, is assumed to involve individuals who have had such training, are aware of the exposures, and know how to maintain a safe personal work environment.

The FCC's MPE limits are expressed in two equivalent forms, using alternative units of field strength (expressed in volts per meter, or V/m), and power density (expressed in milliwatts per square centimeter, or mW/cm²). The table on the next page lists the FCC limits for both occupational and general population exposures, using the mW/cm² reference, for the different radio frequency ranges.

Frequency Range (F) (MHz)	Occupational Exposure ( mW/cm²)	General Public Exposure ( mW/cm²)
0.3 - 1.34	100	100
1.34 - 3.0	100	180 / F <sup>2</sup>
3.0 - 30	900 / F <sup>2</sup>	180 / F <sup>2</sup>
30 - 300	1.0	0.2
300 - 1,500	F/300	F / 1500
1,500 - 100,000	5.0	1.0

The diagram below provides a graphical illustration of both occupational and general population MPE limits.

the FCC's



Because the FCC's RF exposure limits are frequency-shaped, the exact MPE limits applicable to the instant situation depend on the frequency range used by the systems of interest.

The most appropriate method of determining RF compliance is to calculate the RF power density attributable to a particular system and compare that to the MPE limit applicable to the operating frequency in question. The result is usually expressed as a percentage of the MPE limit.

For potential exposure from multiple systems, the respective percentages of the MPE limits are added, and the total percentage compared to 100 (percent of the limit). If the result is less than 100, the total exposure is in compliance; if it is more than 100, exposure mitigation measures are necessary to achieve compliance.

Note that the FCC "categorically excludes" all "non-building-mounted" wireless antenna operations whose mounting heights are more than 10 meters (32.8 feet) from the routine requirement to demonstrate compliance with the MPE limit, because such operations "are deemed, individually and cumulatively, to have no significant effect on the human environment". The categorical exclusion also applies to *all* point-to-point antenna operations, regardless of the type of structure they're mounted on. Note that the FCC considers any facility qualifying for the categorical exclusion to be automatically in compliance.

#### FCC References on RF Compliance

47 CFR, FCC Rules and Regulations, Part 1 (Practice and Procedure), Section 1.1310 (Radiofrequency radiation exposure limits).

FCC Second Memorandum Opinion and Order and Notice of Proposed Rulemaking (FCC 97-303), In the Matter of Procedures for Reviewing Requests for Relief From State and Local Regulations Pursuant to Section 332(c)(7)(B)(v) of the Communications Act of 1934 (WT Docket 97-192), Guidelines for Evaluating the Environmental Effects of Radiofrequency Radiation (ET Docket 93-62), and Petition for Rulemaking of the Cellular Telecommunications Industry Association Concerning Amendment of the Commission's Rules to Preempt State and Local Regulation of Commercial Mobile Radio Service Transmitting Facilities, released August 25, 1997.

FCC First Memorandum Opinion and Order, ET Docket 93-62, In the Matter of Guidelines for Evaluating the Environmental Effects of Radiofrequency Radiation, released December 24, 1996.

FCC Report and Order, ET Docket 93-62, In the Matter of Guidelines for Evaluating the Environmental Effects of Radiofrequency Radiation, released August 1, 1996.

FCC Office of Engineering and Technology (OET) Bulletin 65, "Evaluating Compliance with FCC Guidelines for Human Exposure to Radiofrequency Electromagnetic Fields", Edition 97-01, August 1997.

FCC Office of Engineering and Technology (OET) Bulletin 56, "Questions and Answers About Biological Effects and Potential Hazards of RF Radiation", edition 4, August 1999.

### Appendix B. Summary of Expert Qualifications

#### Daniel J. Collins, Chief Technical Officer, Pinnacle Telecom Group, LLC

Synopsis:	• 40+ years of experience in all aspects of wireless system engineering, related regulation, and RF exposure     • Has performed or led RF exposure compliance assessments on more than 17,000 antenna sites since the new FCC rules went into effect in 1997     • Has provided testimony as an RF compliance expert more than 1,400 times since 1997     • Have been accepted as an expert in New Jersey and more than 40 other states, as well as by the FCC
Education:	B.E.E., City College of New York (Sch. Of Eng.), 1971  M.B.A., 1982, Fairleigh Dickinson University, 1982  Bronx High School of Science, 1966
Current Responsibilities:	<ul> <li>Leads all PTG staff work involving RF safety and FCC compliance, microwave and satellite system engineering, and consulting on wireless technology and regulation</li> </ul>
Prior Experience:	<ul> <li>Edwards &amp; Kelcey, VP – RF Engineering and Chief Information Technology Officer, 1996-99</li> <li>Bellcore, Executive Director – Regulation and Public Policy, 1983-96</li> <li>AT&amp;T (Corp. HQ), Director – Spectrum Management Policy and Practice, 1977-83</li> <li>AT&amp;T Long Lines, Group Supervisor – Microwave Radio System Design, 1972-77</li> </ul>
Specific RF Safety/ Compliance Experience:	<ul> <li>Involved in RF exposure matters since 1972</li> <li>Have had lead corporate responsibility for RF safety and compliance at AT&amp;T, Bellcore, Edwards &amp; Kelcey, and PTG</li> <li>While at AT&amp;T, helped develop the mathematical models later adopted by the FCC for predicting RF exposure</li> <li>Have been relied on for compliance by all major wireless carriers, as well as by the federal government, several state and local governments, equipment manufacturers, system integrators, and other consulting / engineering firms</li> </ul>
Other Background:	Author, Microwave System Engineering (AT&T, 1974) Co-author and executive editor, A Guide to New Technologies and Services (Bellcore, 1993) National Spectrum Managers Association (NSMA) – former three-term President and Chairman of the Board of Directors; was founding member, twice-elected Vice President, a long-time member of the Board of Directors, and was named an NSMA Fellow in 1991 Published more than 35 articles in industry magazines

Exhibit F: About Crown Castle Fiber LLC



Exhibit F: Crown Castle Investor Presentation

X
(
r
200
4
Т.
8,
Ć.
1
(
i



June 2018

# Crown Castle

Investor Presentation

		2
		2
		(
		Y.
		(
		Ĉ
		7
		(
		(
		(
		(
		-
		(
		,
		(
		(
		(
		7
		(
		(
		7
		3
		(
		(,
		(
		(
		I
		(

## Cautionary Information

This presentation contains forward-looking statements and information that are based on management's current expectations. Such statements may include projections. Outlook and estimates regarding (1) carrier network investment, densification, and capital expenditures, and potential benefits derived therefrom, (2) shareholder returns, (3) our strategic and competitive position, (4) potential benefits and returns which may be derived from our business, our investments and our acquisitions, (5) dividends, including potential growth and dividend yields, (6) demand for our sites and services, (7) leasing activity and tenant additions, (8) our growth, (9) capital allocation and capital expenditures, including sustaining capital expenditures, (10) our balance sheet, (11) U.S. mobile data traffic, growth, demand, usage and speed, (12) cash flows, (13) revenues, including site rental revenues, (14) AFFO, and (15) margins, including site rental gross margin. The term "including", and any variation thereof. means "including, without limitation."

Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including prevailing market conditions and other factors. Should one or more of these risks or uncertainties materialize, or should any underlying assumptions prove incorrect, actual results may vary materially from those expected. More information about potential risk factors which could affect our results is included in our filings with the Securities and Exchange Commission. The Company assumes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

This presentation includes certain non-GAAP financial measures. Tables reconciling such non-GAAP financial measures are set forth in the Supplemental Information Package posted in the Investors section of Crown Castle's website at <a href="http://investor.crowncastle.com">http://investor.crowncastle.com</a>.



# Company Overview

# Crown Castle at a Glance

# The Foundation for a Wireless World

>40K Towers <sup>(1)</sup>	~60K Route Miles of Fiber Supporting Small Cells <sup>(1)</sup>	<b>5 Years</b> Weighted Average Remaining Customer Contract Term <sup>(2)</sup>	\$23BN  Remaining  Contracted  Customer  Receivables(2)
\$59BN	\$4.20	<b>4.2%</b>	7-8%  Long-Term  Target for Annual  Growth in  Dividends per  Share
Enterprise	Dividend per	Dividend	
Value <sup>(3)</sup>	Share <sup>(4)</sup>	Yield <sup>(3)</sup>	



<sup>2.</sup> As of 3/31/18 excludes renewal terms at customers' option

As of 6/15/18 close

Q1 2018 declared dividend per share annualized

40,000 Towers

Provide the critical foundation for coverage and capacity

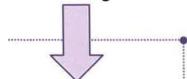


3 60,000 Route Miles of Fiber

Increase returns on fiber investments by sharing the same fiber assets across thousands of fiber solutions customers 60,000

Small Cells(1)

Enable additional network densification by offloading traffic and bolstering capacity in the areas of the network where data demand is the greatest



# Maximizing Shareholder Value by Focusing on Growing Long-Term, High Quality Dividends



- ✓ Drive organic growth by leasing our existing portfolio of >40K well-located towers and 60K route miles of high capacity fiber
- ✓ Allocate capital to accretive discretionary investments that further grow and enhance our long-term dividends per share
- Maintain a strong investment grade balance sheet to ensure consistent access to capital



# Combination of Stability and Growth Provides Compelling Total Return Opportunity

# Attractive Dividend Yield

- Dividends supported by high quality, long-term contracted lease payments
- ✓ Weighted average 5-years of contracted lease payments totaling \$23 billion<sup>(1)</sup>
- Provider of mission critical shared communication infrastructure assets
- ✓ Investment grade balance sheet
- 100% focused on attractive U.S. wireless market

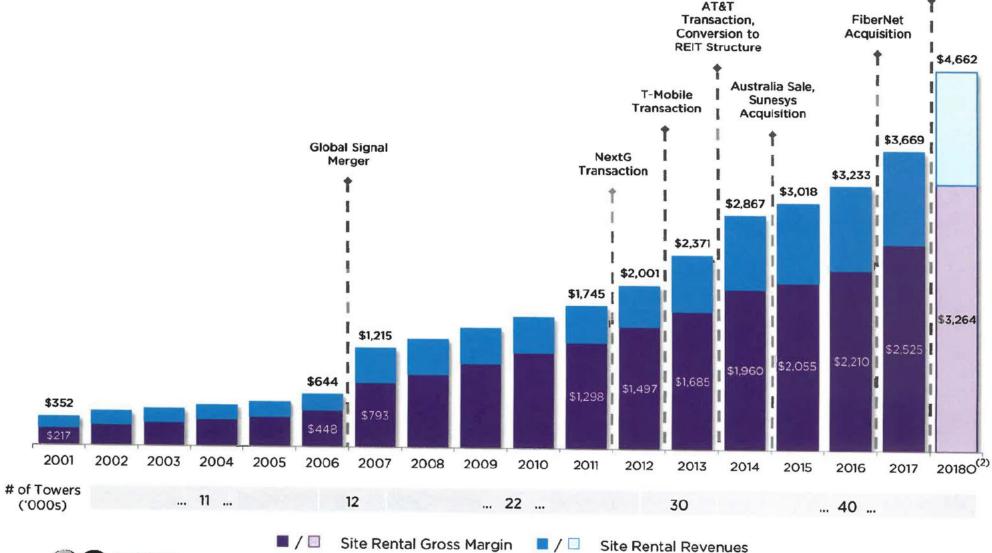
# Long-Term Growth Tailwinds

- ✓ Embedded growth tied to contracted escalators
- Data growth expected to drive continued network investment
- Well positioned to capture network densification with portfolio of towers and fiber fed small cells
- Proven track record of generating growth through execution and capital allocation



Proven Operating Track Record, Consistently Delivering Growth through Market Cycles(1) (\$ in millions)

Wilcon and Lightower Acquisitions





Exclusive of results from discontinued operations

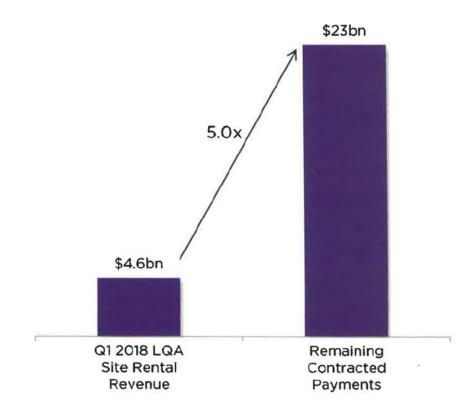
Mid-point of outlook as issued on April 19, 2018

# Long-Term, High-Quality Cash Flows

# **Long-Term Contracted Revenues**

- Long-term, recurring revenues provide stability and embedded growth from contracted escalators
  - \$23 billion in contracted lease payments predominantly from the top U.S. wireless carriers<sup>(T)</sup>
  - 5 years weighted average current term remaining<sup>(1)</sup>
- · High quality revenue stream
  - Shared communication infrastructure provides cost effective network deployments on mission critical infrastructure
  - Big 4 wireless carriers represent approximately 84% of site rental revenues<sup>(2)</sup>

# Remaining Contracted Payments(1)





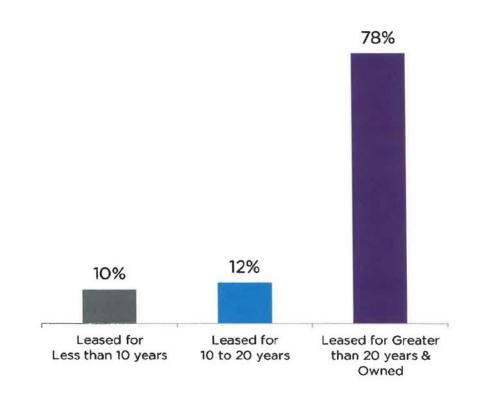
As of 3/31/18; excludes renewal terms at customers' option, weighted by site rental revenues

# Long-Term Control of Assets

# **Ground Interest Overview**

- Crown has long-term control of the majority of the land interests under its towers:
  - Completed over 26,000 land transactions
  - Own or control for more than 20 years the land under towers representing 78% of site rental gross margin<sup>(1)</sup>
  - Approximately 38% of site rental gross margin is generated from towers on land owned by the company<sup>(1)</sup>
  - Existing ground leases have an average remaining term of approximately 34 years<sup>(1)</sup>

# Ground Interest by Percentage of LQA Site Rental Gross Margin<sup>(2)</sup>





As of 3/31/18; includes renewal terms at the Company's option; weighted by site rental gross margin

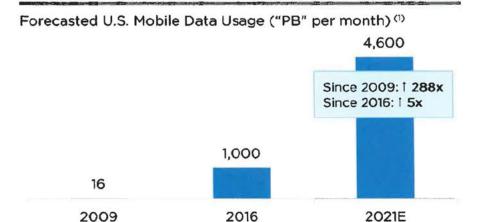
Expressed as a percentage of LQA Q1 2018 site rental gross margin

-	

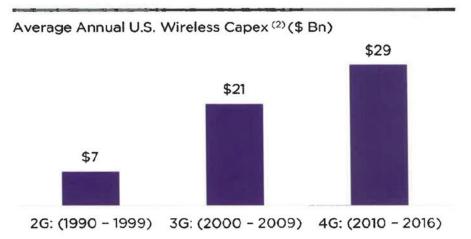
# Industry Overview

# Growth in Mobile Data Expected to Drive Continued Network Investment

# Strong Consumer Demand for Data...



# ...Has Historically Driven Carrier Network Investment...



# ...And is Expected to Continue - Carrier Commentary on 1Q 2018 Earnings Calls

"We remain confident in our strategy and priorities, led by investing in our networks."

> -Matthew D. Ellis, Verizon EVP & CFO April 24, 2018

"With FirstNet, 5G and fiber build, our network development has never moved at a faster pace."

> -John Stephens, AT&T Senior EVP & CFO April 25, 2018

"Together, we [T-Mobile + Sprint] will build a network with historic capabilities that will have the breadth and depth to reach every person across the country..."

> -John Legere, T-Mobile CEO May 1, 2018

"The combined company [T-Mobile + Sprint] will put America first and force the competition to invest and do better for consumers."

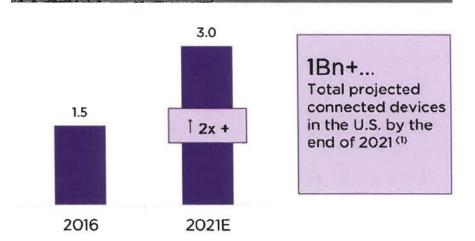
> -Marcelo Claure, Sprint CEO May 2, 2018



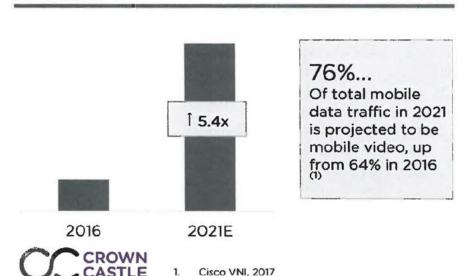
- Cisco VNI, 2017; Petabyte ("PB") equivalent to 1 million Gigabytes
- CTIA Report

# Mobile Data Growth Expected to Continue

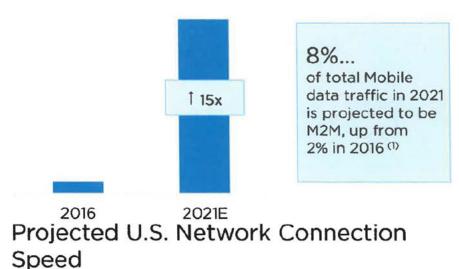
Projected Connected Devices per Capita in the U.S.

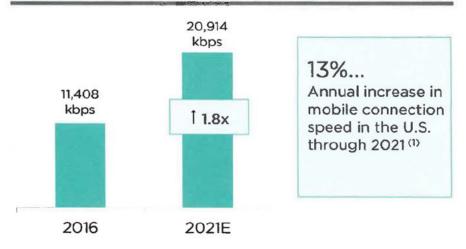


Projected U.S. Mobile Video Traffic



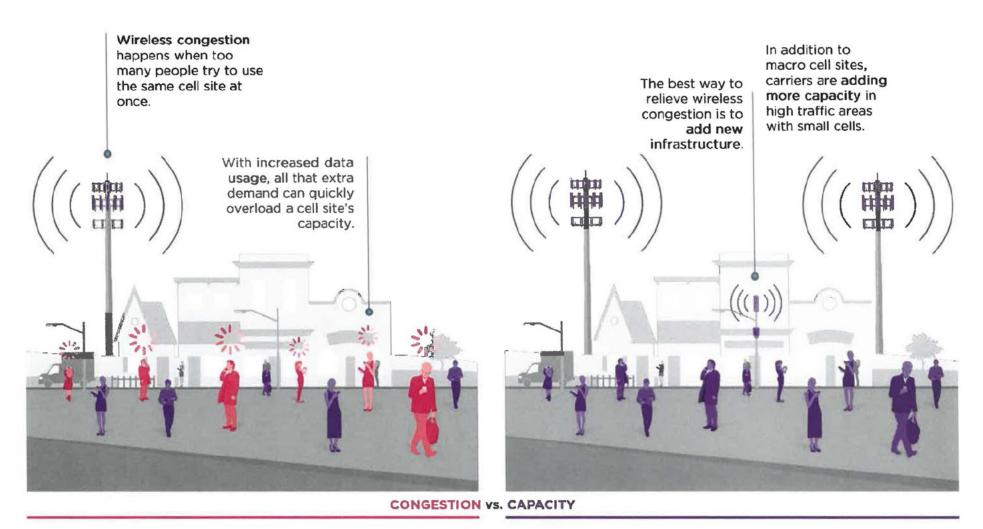
Projected M2M Traffic in the U.S.







# Increasing Data Consumption is Driving the Need for Denser Networks of Towers and Small Cells





# What Are Small Cells?

Fiber fed small cells enable wireless carriers to add much needed coverage and capacity to relieve congestion on their networks

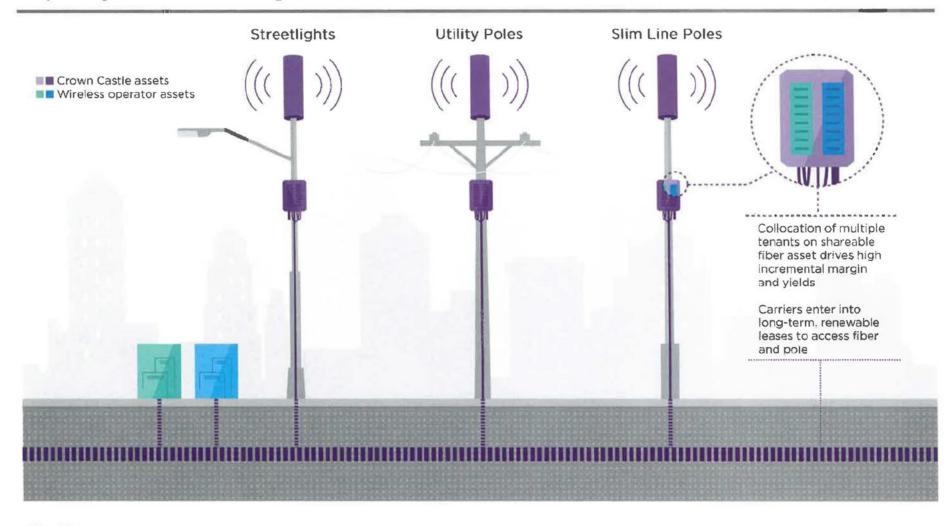




Exhibit F:
Supplier Diversity & How to Become a
Supplier

#### Our commitment to diversity

At Crown Castle, we are committed to conducting our business with the highest standards and integrity. It's part of our guiding principles and the basis on which we interact with our customers, suppliers, shareholders, and fellow employees. To make a positive difference in the communities where we serve, we work hard to ensure our own foundation is continually strengthened. That's why diversity is such a key component of our business. We believe that partnering with minority-, women-, and disabled-owned businesses gives us a competitive advantage in the marketplace, and is essential to the strength of both our supply chain and our business.

James D. Young Chief Operating Officer

#### Certified diverse suppliers may include:

- Minority Business Enterprises (MBE)
- Women Business Enterprises (WBE)
- Service-Disabled
   Veteran-Owned Business
   Enterprises (SDVOBE)

# **Building the foundation**

Mobile technology is everywhere. It's become an inseparable part of our lives. As the nation's largest provider of shared wireless infrastructure, we're building the foundation that enables our customers to keep expanding and improving their networks. The people who make it possible include our 4,500 employees in offices throughout the country. whose high standards and dedication to service set the standard in the industry. But we can't do it alone. We rely on a network of suppliers and contractors who share our values and standards, and who can assist us in delivering the best results for our customers.

(4

## Building strong partnerships through supplier diversity

The process of becoming qualified to do work for Crown Castle differs depending on the products or services your company provides. Our Supply Chain Management Department, located in Canonsburg, Pennsylvania, will work directly with diversity suppliers during the qualification phase. They will help facilitate introductions to our district offices, located nationally, where project decisions are made. We outline the basics below, but be sure to visit our website for more information.

## How to apply

# Site-related products and contracted services

The process to provide site-related products requires your company to accept our Terms and Conditions of Purchase and submit a W-9. To obtain a copy of our Terms and Conditions, contact Supply Chain Management at Supplier. Diversity@crowncastle.com.

To work at our sites for construction, maintenance, antenna installation, site acquisition, civil work, fiber work, utility work, lawn care, engineering, and regulatory services, you'll need to send information about your company to Supplier Diversity@crowncastle.com.

Company information can include:

- · Capabilities Statement
- Certificates
- · Contact Information

# Non-site-related products & services suppliers

The process to apply for qualification to provide non-site-related products and services simply requires your company to accept our Terms and Conditions of Purchase and submit

a W-9. To obtain a copy of our Terms and Conditions of Purchase, contact Supply Chain Management at Supplier.Diversity@crowncastle.com.

## Special requirements for contracted services

#### Invoicing payment terms

Our standard payment term is net 45 days. You will be required to 1) accept electronic payments from Crown Castle, 2) comply with the Release and Waiver of Lien documents, and 3) prepare and electronically submit invoices that meet Crown Castle's invoice requirements.

#### Release and Waiver of Lien (RWOL)

If you are providing construction services subject to a lien, we require that you pay all subcontractors and obtain an unconditional waiver of lien prior to sending an invoice to Crown Castle.

## How we award business

The vast majority of business is awarded through our district offices throughout the United States. Vendors who demonstrate successful business performance may be invited to perform additional work in other districts.

# Areas of opportunity

Crown Castle purchases the following products and services:

#### SERVICES

EEEEEEEE

Construction

Access Roads

Antenna and Line Installation

Collocation Site Construction

Electrical

Fiber Work

Foundations

Grounding

Microwave Path Alignment

Raw Land Site Construction

**Rooftop Site Construction** 

Small Cell Network Construction (iDas/oDas)

Tower Eraction

Tower Reinforcement

Waveguide/Sweep Testing

Construction Management

Design/Suild

Materials Specification

Permitting

Pre-Construction Consultation

Site Visit, Feasibility, Budget Analysis

Consulting Services

AM Detuning

**Drive Testing** 

EME and NIR Studies

Environmental Assessment: NEPA, Phase I & II, SHPO

FAA 2C & 1A Certification

Interference/

Inter-Modulation Studies

RF Emissions

Site Acquisition: Leases, Title, Regulatory Compliance, Site Identification

Surveying

#### Engineering

Certified Welding Inspections

Construction Drawings

Geo-Technical Reports

Materials Analysis

Modification Drawings

Non-Destructive Testing:

Dye Testing, Level II Ultrasonic Testing (UT), Magnetic Testing (MT)

Post-Construction Inspections

Site Plans

Structural Analysis

Tower Mapping

**Zoning Drawings** 

#### Repair & Maintenance

Generator Maintenance

**Grounds Keeping** 

**HVAC Maintenance** 

Lighting Service: System Repair

and Replacement

Site Maintenance: Compound Repair and Improvement

Tower Audits/Inspections

Tower Maintenance

#### PRODUCTS

Towers

Accessories

Antennas

Antenna Mounts

**Grounding Products** 

ice Bridges

Jumpers

Transmission Lines

#### Smail Ceil Network Construction (IDas/oDas)

onstruction (ipasyop

Antennas

Conduits

Enclosures

Fiber Optic Cables

Hand-Holes

**Lightning Protection** 

**Underground Electrical Vaults** 

Wireless Networking Equipment

#### Repair & Maintenance

Batteries

Concealed Communication Towers

**Electrical Supplies** 

**Equipment Shelters** 

Flags

Generators

**Hand Tools** 

Locks

Paint/Coatings

Replacement Lamps

Safety Equipment

Signage

Standard Communication Towers

**Testing Equipment** 

**Tower Construction** 

Tower Lighting: Dual, Medium Intensity, High Intensity, Red Systems,

White Systems

Exhibit F:
Our Role In Your World

# Our role in your world.

We own and operate the nation's most unique and comprehensive portfolio of communications infrastructure. It all works together to meet unprecedented demand—connecting people, businesses, and communities and erasing life's conventional boundaries.

# Our infrastructure transforms everything around us.

#### People

We connect people to the devices, apps, and data they rely on to communicate, stay informed, and live their lives to the fullest.

# Businesses and organizations

We make sure businesses and other large organizations have secure access to the essential data and applications they need to embrace new technologies and stay ahead.

#### Communities

We provide connections that improve safety and efficiency and that make communities better places to live.

#### Schools and universities

Our fast, secure fiber networks support new learning technologies in the classroom and promote groundbreaking research in higher education.

### First responders

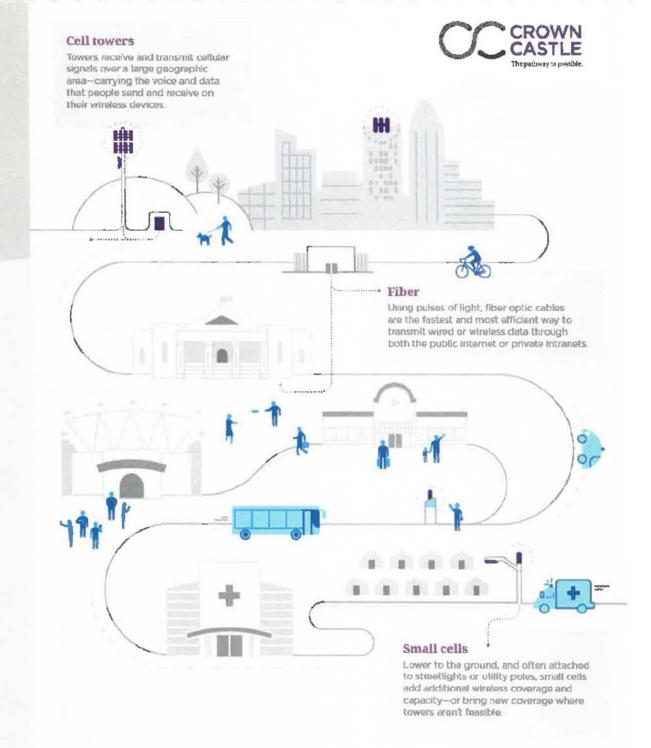
We give police officers, firefighters, and EMTs secure access to the information they need to react quickly to emergencies.

#### Venues

We give stadiums, convention centers, amusement parks, and other venues the wireless coverage and capacity to accommodate large crowds.

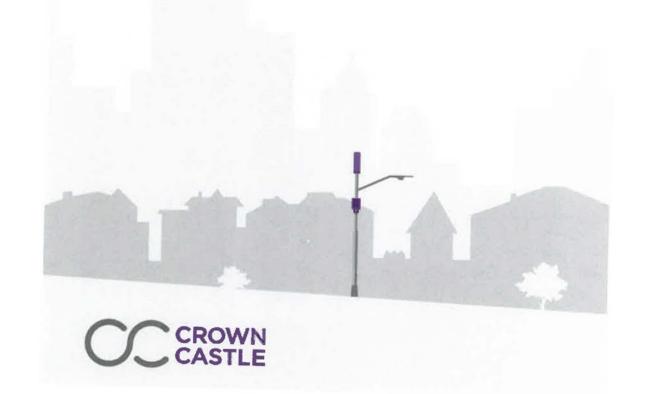
#### **Innovators**

We help deploy exciting new technologies that build smarter communities and create new opportunities for cities and technology companies alike.



The wireless world is changing.

And so is your community.



.



%.

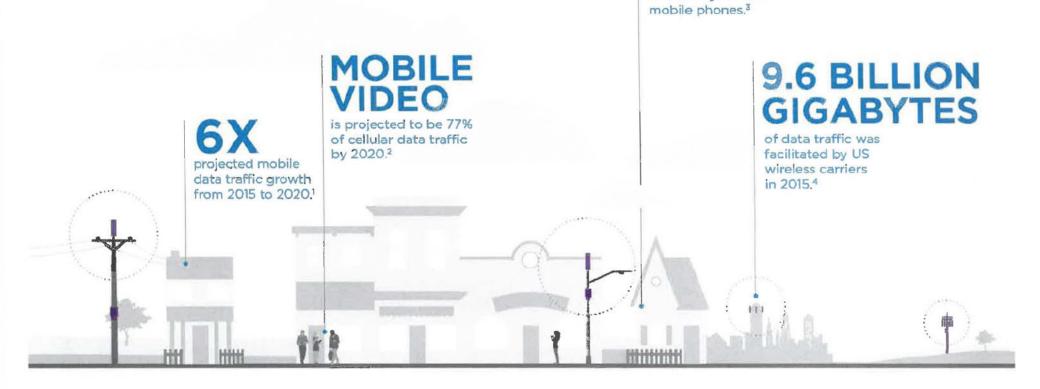
OVER

of households rely exclusively on their

50%

## Increased data use is driving big changes.

As data usage increases, so does network congestion. Think of it as cars trying to crowd onto a busy interstate. At some point, traffic comes to a standstill. In the wireless world, adding new infrastructure is the equivalent of building more lanes—it gives all that extra data someplace to go.



Your community's safety is dependent on reliable service.

are placed from wireless phones.6

50%

of school administrators prioritize mobile access when updating emergency response plans.<sup>7</sup>

Your community needs more wireless infrastructure.

Additional infrastructure translates into mon convenience for residents, more efficiency for businesses, and greater safety and peace of mind for the community at large.

Before you get upgraded, this is what you can expect:

## ■ ASSESSMENT

After considering the needs of residents business owners, and first responders, a determination is made as to where additional infrastructure is needed

## PLANNING

Our engineers will design a network that supports the community's need. We gather input and work closely with municipal planners to come up with a solution that best serves everyone's needs.

# S = CONSTRUCTION

Our construction managers oversee every aspect of the project to ensure safe and proper installation with as little disruption as possible.

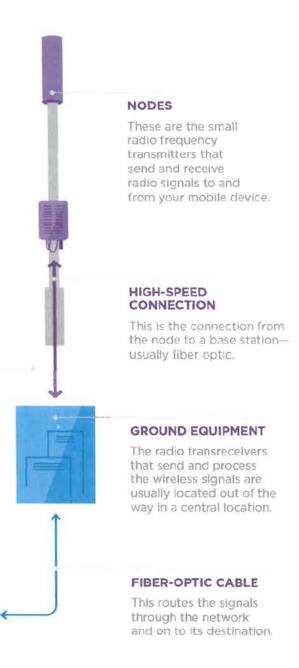


## Small cell solutions get big results.

While towers and rooftop antennas are still widely used, small cell solutions are often most practical in places where capacity is an issue. They are small, low-powered, and sit near to the ground, so we can place more of them closer together. They increase capacity and the likelihood that you'll get a direct line-of-sight signal—while preserving the aesthetics of their surroundings. In addition, each node is connected by fiber optic cable, allowing it to handle large amounts of data and making future upgrades simple.

### What makes up an SCS network?

Small cell solutions networks can vary significantly in the way they look, but have a few things in common. As their name implies, they are smaller and more discreet than other forms of infrastructure. Typically they include the components shown on the right.



ú.

SHOULD

BE WORRIED ABOUT RADIO FREQUENCY EMISSIONS?

There are no adverse affects from cellular signals.

At ground level, cellular RF levels are not significantly different from TV and radio signals, and fall within FCC guidelines.

More resources are available online.

For more information or links to reputable studies, visit the websites of the American Cancer Society, the Federal Communications Commission (FCC), the International Commission on Non-Ionizing Radiation Protection (ICNIRP), and the World Health Organization.

.

# The benefits of working with Crown Castle.

U

Wireless infrastructure has been our core business since 1994—before most people even had mobile phones. When we build and maintain a small cell network, you can be sure we're in it for the long haul. Other benefits include:

## OUR SHARED INFRASTRUCTURE MODEL

Multiple carriers can use the networks we build, which reduces the need redundant infrastructur your community.

## OUR COMMITMENT TO AESTHETICS

We take special care to place nodes in the most discreet way possible. In cases where we need to add additional slimline poles, we design them to blend in and fit the style of your community.

Right-of-way

## OUR ACCESS TO PUBLIC INFRASTRUCTURE

We have Competitive Local Exchange Carrier (CLEC) status in 46 states plus the District of Columbia. That means we can install in the public right-of-way on already-existing infrastructure like utility poles, streetlights, or signposts.

# The benefits of working with Crown Castle.

Wireless infrastructure has been our core business since 1994—before most people even had mobile phones. When we build and maintain a small cell network, you can be sure we're in it for the long hau!. Other benefits include:

# OUR SHARED INFRASTRUCTURE MODEL

Multiple carriers can use the networks we build, which reduces the need for redundant infrastructure in your community.

## OUR COMMITMENT TO AESTHETICS

or signposts.

We take special care to place nodes in the most discreet way possible. In cases where we need to add additional slimline poles, we design them to blend in and fit the style of your community.

Right-of-way

## OUR ACCESS TO PUBLIC INFRASTRUCTURE

We have Competitive Local Exchange Carrier (CLEC) status in 46 states plus the District of Columbia. That means we can install in the public right-of-way on already-existing infrastructure like utility poles, streetlights,

#### LEARN MORE

We hope you're as excited about improving your community as we are. If you'd like to learn more about how we can help, contact your local Crown Castle representative or visit CrownCastle.com

#### **ABOUT CROWN CASTLE**

- > Our national reach includes more than 40,000 towers and 50,000 small cell nodes on air or under contract supported by approximately 60,000 route miles of fiber.
- > We have more than 15 years of experience building and maintaining small cell networks in venues and communities, including dense urban centers and residential neighborhoods.
- We have offices nearby with people who understand your community—and its network needs.
- > We're an S&P 500 company listed on the NYSE.

@2018 Crown Castle

- 1. "Visual Networking Index," Cisco, 2016.
- 2. "Visual Networking Index." Cisco, 2016.
- 3. "Wireless Snapshot, 2017," CTIA, 2017.
- "Annual Wireless Industry Survey," CTIA, 2016.
- 5. "Building Safer, More Resilient Communities in a New Era of LMR Intelligence," Motorola, 2014.
- 6. \*2016 National 911 Progress Report." 971.gov, 2017.
- 7. "Study Shows Mobile-Enabled Emergency Plans Are a Top Safety Priority for Schools," CampusSafety, 2014.

Exhibit F:
A More Connected Life – How Technology Is
Driving Wireless Demand

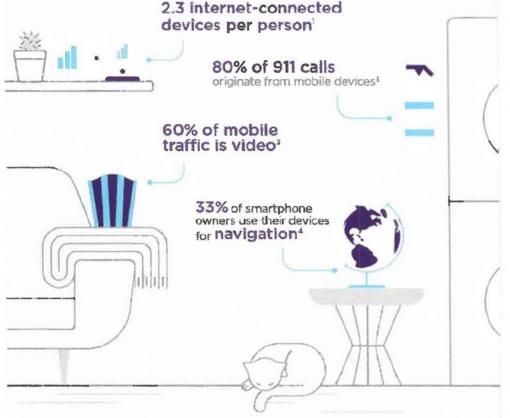


### A more connected life.

How technology is driving wireless demand.

#### Where we are: today

We rely on mobile data now more than ever. Smarter devices, bigger screens, and faster data have led to a dramatic shift in the way we consume information and media—leading to a significant increase in mobile traffic.



## The Zettabyte Eri: Trends and Analysis." Claco, June 2007. 2. "Visual Networking Index." Claco, June 3012. 3. "2016 National 911 Progress Report." National 911 Progress. December 2016. 4."U.S. Smartphone Use in 2015. "Pew Research Center, April 2015. 5." The Internet of Things. Consumer. Industrial & Public Services 2016-2021." Juniper Balcoarch, December 2016. 6. "Mobility Report." Ericsson, June 2016. 7. "Visual Networking Index." Claco. Pebruary 2015.

#### Where we're going: 2021

In the next 5 years, new developments like 5G and the Internet of Things (IoT) will drive even more of our lives—and things—online. This new technological growth is projected to bring about even greater data demand and usage.

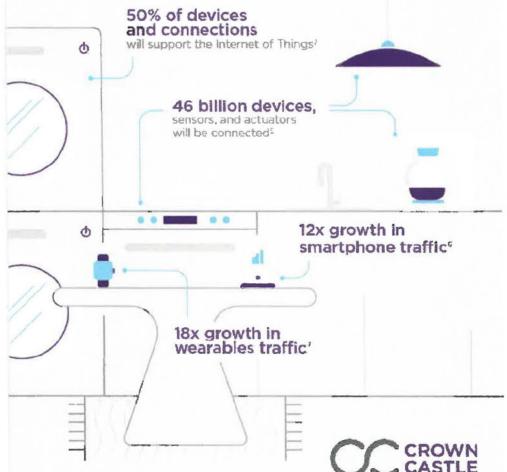




Exhibit F: Certificate of Public Convenience and Necessity

## STATE OF NEW YORK DEPARTMENT OF STATE

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on September 26, 2014.

Anthony Giardina

**Executive Deputy Secretary of State** 

Outing Sicidina

Rev. 06/13

		15

#### CERTIFICATE OF MERGER

of

NEON OPTICA, INC.

and

DATANET COMMUNICATIONS GROUP, INC.

and

LEXENT INC.

and ·

NEON CONNECT, INC.

and

NEON VIRGINIA CONNECT, LLC

and

SIDERA NETWORKS OF LONG ISLAND, INC.

and

SIDERA NETWORKS OF VIRGINIA, INC.

with and into

SIDERA NETWORKS, LLC

#### UNDER SECTION 1003 OF THE LIMITED LIABILITY COMPANY LAW

September 17, 2014

1. The name of each constituent entity is as follows:

NEON Optica, Inc.

DataNet Communications Group, Inc.

Lexent Inc.

NEON Connect, Inc.

NEON Virginia Connect, LLC

Sidera Networks of Virginia, Inc.

Sidera Networks, LLC, formed under the name Con Edison Communications, LLC

Sidera Networks of Long Island, Inc., formed under the name Long Island Fiber Exchange, Inc.

2. The date when the certificate of incorporation or articles of organization of each domestic constituent entity was filed with the Department of State is as follows:

NAME OF ENTITY

DATE OF INCORPORATION/FORMATION

Sidera Networks, LLC

December 24, 2001

Sidera Networks of Long Island, Inc.

May 12, 1999

45318470\_3

3. The name, jurisdiction of incorporation, date of filing of the initial certificate of incorporation, and date of filing of the New York application of authority of each foreign constituent entity is as follows below. Certain of the foreign constituent entities are not authorized to conduct business in the State of New York and will not conduct business in the state until the appropriate application for authority is filed with the Department of State. If no application for authority has been filed by a foreign constituent entity, the date of qualification is listed as N/A.

NAME OF ENTITY	JURISDICTION OF INCORPORATION	DATE OF INCORPORATION	DATE OF NY QUALIFICATION
NEON Optica, Inc.	Delaware	May 14, 1998	June 26, 1998
DataNet Communications Group, Inc.	Delaware	August 30, 2000	September 6, 2000
Lexent Inc.	Delaware	January 26, 1998	June 25, 1998
NEON Connect, Inc.	Delaware	February 14, 2013	N/A
NEON Virginia Connect, LLC	Delaware	August 18, 2006	N/A
Sidera Networks of Virginia, Inc.	Virginia	February 4, 1997	N/A

- 4. An agreement and plan of merger has been approved and executed by each of the domestic limited liability companies or other business entities that is to merge.
- 5. The name of the surviving limited liability company shall be amended, effective simultaneously with the merger, to:

#### Lightower Fiber Networks II, LLC

- 6. The Secretary of State is designated as agent of the surviving limited liability company upon whom process against it may be served. The address within or without this state to which the Secretary of State shall mail a copy of any process against the limited liability company served upon him or her is 80 Central Street, Boxborough, MA 01719.
- The merger shall be effective as of October 1, 2014.
- 8. The merger is permitted by the jurisdiction of incorporation or organization, and is in compliance therewith, with respect to each of the foreign constituent entities set forth in Item 3 above.
- 9. The agreement of merger is on file at a place of business of the surviving entity, the address of which is 80 Central Street, Boxborough, MA 01719.
- 10. A copy of the agreement of merger will be furnished by the surviving domestic limited liability company on request and without cost to any member of any domestic limited liability company or to any person holding an interest in any other business entity that is to merge pursuant to such agreement.

[Remainder of this Page Left Intentionally Blank; Signature Page Follows]

			6.

IN WITNESS WHEREOF, the constituent entities have each caused this Certificate of Merger to be signed by an authorized person.

NEON OPTICA, INC.

Name: David L. Mayer

Title: Executive Vice President

DATANET COMMUNICATIONS GROUP, INC.

Name: David L. Mayer

Title: Executive Vice President

LEXENT INC.

Name: David L. Mayer

Title: Executive Vice President

NEON CONNECT, INC.

Name: David L. Mayer

Title: Executive Vice President

Name: David L. Mayer

Title: Authorized Person

SIDERA NELWORKS OF LONG ISLAND, INC.

Name: David L. Mayer

Title: Executive Vice President

SIDERA NETWORKS OF VIRGINIA, INC.

Name: David L. Mayer

Title: Executive Vice President

SIDERA NETWORKS, LLC

Name: David L. Mayer Title: Authorized Person

FILED AMILLA

RECEIVED

2014 SEP 18 PM 12: 06 2014 SEP 19 PM 4: 10

Certificate of Merger

OF
Neon Optics, Inc.
And
Datanet Communications Group, Inc.

And Lexent Inc.

And Neon Connect, Inc.

And

Neon Virginia Connect, LLC

And

Sidera Networks of Long Island, Inc.

And

Sidera Networks of Virginia, Inc.

With and into

Sidera Networks, LLC

Under Section 1003 of the Limited Liability Company Law

2014 SEP 24 P.N TELO 1

Gillin McDonald c/o Ropes & Gray LLP Prudential Tower 800 Boylston Street Boston, MA 02199 CST 9279283 TW

DRAWDOWN

.

STATE OF NEW YORK:

DEPARTMENT OF STATE

FILED SEP 2 5 2014

TAX S\_

BY: \_

210

Exhibit F: Multi-Point Annual Operations Checklist

### **Operations Multi-Point Inspection Checklist**

140	ode General
	Secure equipment. Ensure equipment is locked.
	Ensure all shroud openings are closed with duct seal.
	Thoroughly clean internal components and fans with compressed air.
	Check for any post installation equipment from other entities that would interfere with
_	operations.
	Inspect structural integrity.
	Inspect node for general condition, including shroud, meter pan and disconnect box. Insure that
	all these parts are intact and not damaged in any way.
	Inspect Remote Unit mounting brackets. Ensure that all mounting brackets are well secured.
	Inspect for external hazards to the site (i.e. loose structures near antennas, leaning pole, bare cables, etc.)
П	Bottom Status light : led light green
	Check fiber jumper properly routed and weatherproofed
	Required Signage Posted
	Record Latitude and Longitude
	Record Meter Number
	Meter Number
	Visually check ground.
No	de - RF Cable Contacts and Adaptors
	Note and record any corrosion
	Contacts and Adaptors Tightly screwed
	Confirm node is weatherproof
	Check for bends
	Check for breaks
	Cleaned Fiber (NY ONLY)
Ant	tenna Node
	Visually inspect weatherproofing
	Properly fastened
	Proper orientation
	Ensure that there is no vegetation within 5ft of Cable and Antenna
	Sweep Test with RL Label (NY ONLY)
	Node - VSWR
2-1-11-0-1-1	Perform VSWR command to confirm return loss
	WOMP Deturn Loca

M	etal Pole
	Weld failures on the base plate, pole seams and access openings.
	Visual observation of pole vibration.
	Visually check ground.
	Check for keep-off tags
W	pod Pole
	General Condition-The pole should be inspected for buckling at the ground line and for an unusual angle with respect to the ground. Buckling and odd angles may indicate that the pole has rotted or is broken.
	Cracks-The pole should be inspected for cracks. Horizontal cracks perpendicular to the grain of
	the wood may weaken the pole. Vertical ones, although not considered to be a sign of a
	defective pole, can pose a hazard to the climber, and the employee should keep his or her gaffs
10000	away from them while dimbing.
	Holes-Hollow spots and woodpecker holes can reduce the strength of a wood pole
	Shell Rot and Decay-Rotting and decay are cutout hazards and are possible indications of the age and internal condition of the pole.
	Knots -various fastenings formed by looping and tying a rope (or cord) upon itself or to another rope or to another object. One large knot or several smaller ones at the same height on the pole may be evidence of a weak point on the pole.
	Depth of Setting-Evidence of the existence of a former ground line substantially above the existing ground level may be an indication that the pole is no longer buried to a sufficient extent.
П	Soil Conditions-Soft, wet, or loose soil may not support any changes of stress on the pole
	Burn Marks-Burning from transformer failures or conductor faults could damage the pole so
_	that it cannot withstand mechanical stress changes
	Visually check ground.
	Check down guy and hi/low guy attachments and strands
	Check for Utility company keep-off tags
Ario	el Fiber
	Is the fiber strand sagging too much or too stretched from pole to pole?
	is fiber sheath properly lashed?
	Is the fiber conduit properly secured to the pole and weatherized?
П	Is fiber slack property secured with correct hardware?

 $\Box$ 0  $\cup$ 0 U Û Ü Ü U U U U U U D U D

	Does fiber cable have appropriate clearance from roadway?
Una	derground Fiber
	Is the fiber conduit properly secured to the pole and weatherized? Is micro trench or traditional trench in good condition?

00000

0000

Ü

Ü

000

UUUUU

Exhibit G: RFP REQUIRED FORMS

RFP EXHIBIT C - ACKNOWLEDGEMENT OF RELEASE & ADDENDUM

REQUEST FOR PROPOSALS

FOR FRANCHISES FOR THE INSTALLATION AND USE OF TELECOMMUNICATIONS EQUIPMENT AND FACILITIES, INCLUDING BASE STATIONS AND ACCESS POINT FACILITIES, ON CITY-OWNED STREET LIGHT POLES AND TRAFFIC LIGHT POLES, AND CERTAIN UTILITY POLES AND OTHER FACILITIES LOCATED ON CITY STREETS, IN CONNECTION WITH THE PROVISION OF MOBILE TELECOMMUNICATIONS SERVICES

#### **EXHIBIT C** ACKNOWLEDGMENT OF RELEASE DATE AND ADDENDUM

APPLICANT'S NAME:	Crown Castle Fiber LLC
RFP RELEASE DATE:	June 12, 2018
NUMBER OF ADDENDA RECEIVED: _	Four (4)
ISSUE DATE(S) OF ADDENDA:	06/27/18; 06/29/18; 07/11/18; 07/25/18

RFP EXHIBIT D – AFFIRMATION

#### REQUEST FOR PROPOSALS

FOR FRANCHISES FOR THE INSTALLATION AND USE OF TELECOMMUNICATIONS EQUIPMENT AND FACILITIES, INCLUDING BASE STATIONS AND ACCESS POINT FACILITIES, ON CITY-OWNED STREET LIGHT POLES AND TRAFFIC LIGHT POLES, AND CERTAIN UTILITY POLES AND OTHER FACILITIES LOCATED ON CITY STREETS, IN CONNECTION WITH THE PROVISION OF MOBILE TELECOMMUNICATIONS SERVICES

### EXHIBIT D AFFIRMATION

The undersigned proposer or bidder affirms and declares that said proposer or bidder is not in arrears to the City of New York upon debt, contract, or taxes and is not a defaulter, as surety or otherwise, upon obligation to the City of New York, and has not been declared not responsible, or disqualified, by any agency of the City of New York, nor is there any proceeding pending relating to the responsibility or qualification of the proposer or bidder to receive public contracts except

Full r		f Proposer or Bidder wn Castle Fiber LLC				
Addr		220 Augusta Drive, Suite 600			4	
City_	Но	ouston S	tate	Texas	Zip Code _	77057
CHE	CK ON	E BOX AND INCLUDE AF	PROP	RIATE NUI	MBER:	
	□ A -	Individual or Sole Proprie SOCIAL SECURITY NU				
	<sub>□x</sub> B -	Partnership, Joint Ventur EMPLOYER IDENTIFICA				
	□ C -	Corporation EMPLOYER IDENTIFICA	ATION	NUMBER_	(Limited Lia	bility Company)
Ву	Signa	sa General Conse	1. A	Lv		

If a corporation, place seal here:

Must be signed by an officer or duly authorized representative.

<sup>\*</sup> Under the Federal Privacy Act the furnishing of Social Security Numbers by bidders on City contracts is voluntary. Failure to provide a Social Security Number will not result in a bidder's disqualification. Social Security Numbers will be used to identify bidders, proposers, or vendors to ensure their compliance with laws, to assist the City in enforcement of laws as well as to provide the City a means of identifying of businesses which seek City contracts.

RFP EXHIBIT F – DOING BUSINESS DATA FORM

28	



# **Doing Business Data Form**

			o distribution	Agency		ransaction it	)
Check One		Transaction Typ	e (check one)				
☐ Proposal	☐ Award			evelopment Agreement	☐ Franchise	☐ Grant	☐ Pension Investment Contract ☐ Contract
Any entity rec	eiving, applyin	ly into this fillable fo	orm or print answ	ers by hand in black ink,	and be sure to fill	out the certi	(see Q&A sheet for more information). Please fication box on the last page. Submission of a an award or enter into an agreement.
This Data Form	m requires info	rmation to be provi	ided on principal	officers, owners and ser do business with the City	nior managers. The	e name, emp	loyer and title of each person identified on the izations that own 10% or more of the enitity. No SSPort registration or VENDEX requirements.
Please return	the complete	ed Data Form to the ov or 212-788-810	ne City office the	at supplied it. Please co ions regarding this Data	ntact the Doing Bi Form. Thank you f	usiness Acco	ountability Project at veration.
Entity Info	rmation					If you are c	ompleting this form by hand, please print clearly
Entity EIN/TIN			Entity Nam	Crown Castle Fib	er LLC (forme	eriy knowr	as Lightower Fiber Networks II, LLC
Filing Status				(Select One)			
A CONTRACTOR OF THE PROPERTY OF		ed now must include	e the		pleted a Doing Bu	siness Data	Form. Fill out the entire form.
listing of orga or more own	anizations, as ership of the e	well as individuals, ntity. Until such cen hrough a change, n	with 10% tification	Change from previou	is Data Form date	d 07/09/201	8 . Fill out only those sections that have a no longer hold positions with the entity.
		om will not be acc		☐ No Change from prev	vious Data Form d	lated	. Skip to the bottom of the last page.
Paste de la No	n Dundit	El Vee	<b>=</b> N-				
Entity Is a No		☐ Yes (any type) ☐ Joir	■ No nt Venture ■ U	C □ Partnership (anv	type) 🖸 Sole Pr	aprietor 🗖	Other (specify)
		Drive, Suite 600		LO LI a dio sinp (any	ypo, Loole i	орною 🗖	Other (specify)
City Housto				9	tate Texas		<sub>Zip</sub> 77057
Phone					rowncastle.co	om	2p
Chief Executiv	ve Officer (CE	O) or equivalent o		wed from the boing busi	riess Dalabase, al	id maicate ti	e date that the change became effective.
		gos ouch da trio ribalde	at Everytive Direct	y Sale Proprietor or Chairners	on of the Board		□ This position does not exist
				or, Sole Proprietor or Chairpers			
141758 PERMIT			MI	_ Last			☐ This position does not exist ☐ Birth Date (mm/dd/yy)
Office Title			MI	_ Last			
			MI	_ Last Employer (if no			Birth Date (mm/dd/yy)
Home Address			MI	_ Last Employer (if no	ot employed by ent	tity)	Birth Date (mm/dd/yy)
Home Address  This person  Chief Financia	replaced form	er CEO	MIMI	_ Last Employer (if no	ot employed by ent	tity)	Birth Date (mm/dd/yy)
Home Address  This person  Chief Financia The highest ranking	replaced forme	er CEO	icer Comptoller, Financk	_ Last Employer (if no	ot employed by ent	tity)	Birth Date (mm/dd/yy) on date This position does not exist
Home Address This person Chief Financia The highest ranking	replaced forme	er CEO ) or equivalent off such as the Tressurer,	licer Comptroller, Financia	Last Employer (if no employer of no employer of the normal distribution of the normal distribu	ot employed by ent	tity)	Birth Date (mm/dd/yy) on date
Home Address  This person  Chief Financia The highest ranking  First Name  Office Title	replaced formed and the second	er CEO o) or equivalent off such as the Treasurer, o	icer Comptoller, Financia	Last Employer (if no el Director or VP for FinanceLast Employer (if no	t employed by ent	iity)	Birth Date (mm/dd/yy) on date This position does not exist Birth Date (mm/dd/yy)
Home Address  This person  Chief Financia The highest ranking  First Name  Office Title  Home Address	replaced formed in the second	er CEO ) or equivalent off such as the Treesurer,	icer Comptoller, Financk	Last Employer (if no el Director or VP for FinanceLast Employer (if no	t employed by ent	ity)ity)	Birth Date (mm/dd/yy) on date This position does not exist Birth Date (mm/dd/yy)
Home Address  This person  Chief Financia The highest ranking  First Name  Office Title  Home Address  This person in	replaced formed and officer, grandled formed and officer, replaced formed grandled formed gran	er CEO	licer Comptroller, Financia Mi	Last Employer (if no el Director or VP for FinanceLast Employer (if no	t employed by ent	ity)ity)	Birth Date (mm/dd/yy) on date This position does not exist Birth Date (mm/dd/yy) on date
Home Address  This person  Chief Financia The highest ranking  First Name  Office Title  Home Address  This person of the person of the person of the person of the highest ranking	replaced formed and officer, and officer, and officer, and officer, and officer, and officer, and officer and officer, and officer and officer, and officer and of	er CEO	icer Comptroller, Financia Mi Mi	Last Employer (if no ell Director or VP for FinanceLast Employer (if no ell Director of Operations or VP for Operations	t employed by ent	ity)ity)	Birth Date (mm/dd/yy)  on date  This position does not exist  Birth Date (mm/dd/yy)  on date  This position does not exist
Home Address  This person  Chief Financia The highest ranking  First Name  Office Title  Home Address  This person in  Chief Operation The highest ranking	replaced former lands of the second of the s	er CEO	icer Comptoller, Financk MI MI  fficer anning Officer, Direct	Employer (if no employer emplo	t employed by ent	ity)	Birth Date (mm/dd/yy) on date This position does not exist Birth Date (mm/dd/yy) on date This position does not exist Birth Date (mm/dd/yy)
Home Address  This person  Chief Financia The highest ranking  First Name  Office Title  This person in  Chief Operation The highest ranking  First Name  Office Title	replaced former lands of the second of the second former lands of the second former lands of the second of the sec	er CEO	icer Comptroller, Financia  MI  fficer anning Officer, Direct	Employer (if no	t employed by ent	ity)	Birth Date (mm/dd/yy) on date This position does not exist Birth Date (mm/dd/yy) on date This position does not exist Birth Date (mm/dd/yy)
Home Address  This person  Chief Financia The highest ranking  First Name  Office Title  Home Address  This person in  Chief Operation The highest ranking  First Name  Office Title	replaced formed and officer, and officer, and officer, and officer, are placed formed and officer, and officer are placed formed and officer are placed form	er CEO	icer Comptroller, Financia Mi Mi  fficer anning Officer, Direct	Employer (if no	t employed by ent	ity)ity)	Birth Date (mm/dd/yy) on date This position does not exist Birth Date (mm/dd/yy) on date This position does not exist Birth Date (mm/dd/yy)

For information or assistance, please contact the Doing Business Accountability Project at DoingBusiness@mocs.nyc.gov or 212-788-8104.

Principal Owners Please fill in the required identification information for all individuals or organizations that, through stock shares, partnership agreements or other means, own or control 10% or more of the entity. If no individual or organization owners exist, please check the appropriate box to indicate why and skip to the Senior Managers section. If the entity is owned by other companies that control 10% or more of the entity, those companies must be listed. If an owner was identified on the previous page, fill in his/her name and write "See above." If the entity is filing a Change Form, list any individuals or organizations that are no longer owners at the bottom of this section If more space is needed, attach additional pages labeled "Additional Owners." There are no owners listed because (select one): ☐ The entity is not-for-profit ☐ The entity is an individual ☐ No individual or organization owns 10% or more of the entity Other (explain) Individual Owners (who own or control 10% or more of the entity) \_\_\_\_\_\_ Birth Date (mm/dd/yy) \_\_\_\_\_ Employer (if not employed by entity) Office Title Home Address MI Last Birth Date (mm/dd/yy) Employer (if not employed by entity) Office Title Home Address Organization Owners (that own or control 10% or more of the entity) Organization Name Sidera Networks, Inc. Organization Name Organization Name Remove the following previously-reported Principal Owners Senior Managers Please fill in the required identification information for all senior managers who oversee any of the entity's relevant transactions with the City (e.g., contract managers if this form is for a contract award/proposal, grant managers if for a grant, etc.). Senior managers include anyone who, either by title or duties, has substantial discretion and high-level oversight regarding the solicitation, letting or administration of any transaction with the City. At least one senior manager must be listed, or the Data Form will be considered incomplete. If a senior manager has been identified on a previous page, fill in his/her name and write "See above," If the entity is filing a Change Form. list individuals who are no longer senior managers at the bottom of this section. If more space is needed, attach additional pages labeled "Additional Senior Managers." Senior Managers \_\_\_\_\_ MI \_\_\_ Last \_\_ First Name Birth Date (mm/dd/yy) Office Title \_\_\_\_\_ Employer (if not employed by entity) \_\_\_\_\_ Home Address \_\_\_\_\_MI \_\_\_\_ Last \_\_\_\_\_ \_\_\_\_\_\_ Birth Date (mm/dd/yy) \_\_\_\_\_\_ First Name \_\_\_ Employer (if not employed by entity) Office Title \_\_\_ Home Address \_\_\_\_\_ \_\_\_\_\_ MI \_\_\_\_ Last \_\_\_\_\_ Birth Date (mm/dd/yy) First Name Office Title \_\_\_\_\_\_ Employer (if not employed by entity) \_\_\_\_\_ Remove the following previously-reported Senior Managers removal date Name removal date Certification

certify that the information submitted on these two pages and 0 additional pages is accurate and complete. I understand that willful or fraudulent submission of a

Name Lisa Gugliada

Title Deputy General Counsel - Fiber

Entity Name Crown Castle Fiber LLC (formerly known as Lightower Fiber Networks II, LLC)

Work Phone #

Date 07/31/2018

Please return this form to the City agency that supplied it to you, not to the Doing Business Accountability Project.

materially false statement may result in the entity being found non-responsible and therefore denied future City awards.

Standard Form



# **Doing Business Data Form**

To be comp	leted by the C	City agency prior t	o chstrioudon	Agency		Transaction			
Check One	A STATE OF THE STA	Transaction Ty							
☐ Proposal	☐ Award	☐ Concession	☐ Economic	Development Agreement	☐ Franchise	☐ Grant	D Pension Inv	estment Contract	□ Contract
either type res	sponses direct	ly into this fillable fo	orm or print answ	agreement must complete wers by hand in black ink the considered responsive	, and be sure to f	Il out the ce	rtification box or	n the last page. Sui	bmission of a
This Data Forn Data Form wil	m requires info	rmation to be prov	ided on principa e of people who	officers, owners and set do business with the City public. This Data Form i	nior managers. To y of New York, as	ne name, en will the orga	nployer and title	of each person ide	ntified on the f the enitity. No
				hat supplied it. Please co stions regarding this Data				ect at	ŧ
Entity Info	rmation					If you are	e completing this	form by hand, ple	ase print clear
Entity EIN/TIN			Entity Nar	me Crown Castle Fil	ber LLC (form	erly know	wn as Lightov	wer Fiber Netw	vorks II, LLC
or more own of ownership	oms submitte anizations, as ership of the ei is submitted to	d new must includ well as individuals, ntity. Until such cet hrough a change, i orn will not be acc	with 10% tification new or	(Select One)  El Entity has never con changed, and indical in the change of the change	us Data Form dat te the name of th	ed 07/09/2 e persons w	018 Fill o	out only those sect ld positions with th	ions that have e entity.
					.,				
Entity is a No		☐ Yes	≅ No	LLC Partnership (any	thenal Color	Proprietor	C) Other (enecit	۸	
		Orive, Suite 600		LLCPartnership (any	(type) Lisole i	rophetor	☐ Other (specify	y)	
City Housto		,		s	State Texas		7	7057	
Phone			E-mail	@c	rowncastle.	com			
Please fill in the exist." If the en	e required iden itity is filing a C	hange Form and t	on for each offic he person listed	er listed below. If the enti is replacing someone whoved from the Doing Bus	ity has no such of	ficer or its e	quivalent, please please check "Ti	his person replace	ion does not d" and fill in th
Please fill in the exist." If the en name of the pe	e required iden tity is filing a C erson being rep ve Officer (CE	Change Form and to blaced so his/her no Ol or equivalent of	on for each offic he person listed ame can be rem	is replacing someone wh	ity has no such of no was previously siness Database,	ficer or its e	quivalent, please please check "Ti	e check "This posit his person replace e change became	ion does not d" and fill in the effective.
Please fill in the exist." If the en name of the pe Chief Execution the highest ranking The highest The highest	e required iden itity is filing a C erson being rep ve Officer (CE ig officer or mana	Change Form and to blaced so his/her no Ol or equivalent of	on for each officer ont, Executive Directors	is replacing someone who we drown the Doing Bus tor, Sole Proprietor or Chairpen	ity has no such of no was previously siness Database, son of the Board.	ficer or its e disclosed, and indicate	quivalent, please please check "TI the date that the	e check "This posit his person replace e change became	ion does not d" and fill in the effective.
Please fill in the exist." If the en name of the pe Chief Execution to highest ranking irst Name	e required iden titly is filing a C erson being rep ve Officer (CE g officer or mana	Change Form and to blaced so his/her no O) or equivalent of ge, such as the Preside	on for each officer  officer  officer  MI_	lis replacing someone who noved from the Doing Bus dor, Sole Proprietor or Chairpent Last	ity has no such of no was previously siness Database, son of the Board.	ficer or its e disclosed, and indicate	quivalent, please please check "To the date that the Birth Dat	e check "This position in the person replace to the change became This position the (mm/dd/yy)	ion does not d" and fill in the effective. on does not exi
Please fill in the exist." If the en name of the pe Chief Execution highest ranking irst Name	e required iden titly is filing a C erson being rep ve Officer (CE g officer or mana	Change Form and to blaced so his/her no O) or equivalent of ge, such as the Preside	on for each offic he person listed ame can be rem officer ont, Executive Direc	is replacing someone who we drown the Doing Bus tor, Sole Proprietor or Chairpen	ity has no such of no was previously siness Database, son of the Board.	ficer or its e disclosed, and indicate	quivalent, please please check "To the date that the Birth Dat	e check "This position in the person replace to the change became This position the (mm/dd/yy)	ion does not d" and fill in the effective. on does not exi-
exist." If the enname of the percentage of the p	e required iden titly is filing a C erson being rep we Officer (CE ig officer or mana-	Change Form and to blaced so his/her no O) or equivalent of ger, such as the Preside	on for each officer ont, Executive Direct	is replacing someone whoved from the Doing Businer, Sole Proprietor or Chairpen  Last Employer (if no	ity has no such of no was previously siness Database, son of the Board. ot employed by e	ficer or its e disclosed, and indicate	equivalent, please please check "To the date that the Birth Dat	e check "This position in the person replace to the change became This position in the (mm/dd/yy)	ion does not d" and fill in the effective.
Please fill in the exist." If the en name of the per Chief Execution highest rankin First Name Office Title Home Address	e required iden titly is filing a C erson being rep we Officer (CE ig officer or mana-	Change Form and to blaced so his/her no O) or equivalent of ger, such as the Preside	on for each officer ont, Executive Direct	lis replacing someone who noved from the Doing Bus dor, Sole Proprietor or Chairpent Last	ity has no such of no was previously siness Database, son of the Board. ot employed by e	ficer or its e disclosed, and indicate	equivalent, please please check "To the date that the Birth Dat	e check "This position in the person replace to the change became This position in the (mm/dd/yy)	ion does not d" and fill in the effective.
Please fill in the exist." If the en name of the pe Chief Executh The highest ranking irst Name Office Title Home Address This person	e required iden titly is filing a C erson being rep ve Officer (CE g officer or mana- replaced forme	Change Form and to blaced so his/her no O) or equivalent of ge, such as the Preside er CEO	on for each officer  MIMI	is replacing someone whoved from the Doing Businer, Sole Proprietor or Chairpen  Last Employer (if no	ity has no such of no was previously siness Database, son of the Board. ot employed by e	ficer or its e disclosed, and indicate	equivalent, please please check "To the date that the Birth Dat	e check "This position in the person replace to the change became This position in the (mm/dd/yy)	ion does not d" and fill in the effective. on does not exis
Please fill in the exist." If the en name of the per chief Execution highest rankin First Name	e required identity is filing a Cerson being reported former of the certon being reported former in the certon of	Change Form and to blaced so his/her no comment of the President of the Pr	on for each officer  MI_  ficer  MI_  ficer  MI_  Comptroller, Finance	lis replacing someone whoved from the Doing Businer, Sole Proprietor or Chairpen Last Employer (if no	ity has no such of no was previously siness Database, son of the Board.	ficer or its e r disclosed, and indicate	equivalent, please please check "The the date that the beat between the beat beat beat beat beat beat beat bea	e check "This position in the change became This position the (mm/dd/yy)	ion does not d" and fill in the effective. on does not exi-
Please fill in the exist." If the en name of the per Chief Executh The highest rankin First Name	e required identity is filing a Cerson being reported former in the certon being reported former in the certon being officer or manager in the certon being financial officer, in the certon being the certon being financial officer, in the certon being financial officer, in the certon being the certon being financial officer, in the certon being	Change Form and to blaced so his/her no comment of ger, such as the President of the comment of such as the Treesurer,	on for each officer  ficer  Comptroller, Finance	is replacing someone whoved from the Doing Bustor, Sole Proprietor or Chairpen  Last Employer (if no	ity has no such of no was previously siness Database, son of the Board.	ficer or its e disclosed, and indicate	equivalent, please please check "To the date that the Birth Dat on date on date Birth Dat	e check "This position in the change became the change became This position in the (mm/dd/yy)  This position This position in the (mm/dd/yy)	ion does not d" and fill in the effective. on does not exi-
Please fill in the exist." If the en name of the per Chief Executh The highest ranking First Name	e required identity is filing a Cerson being reported formation of the certon being reported formation of the certon of the cert	Change Form and to blaced so his/her na diplaced so his/her na dipla	on for each officer  MI  ficer  Comptroller, Finance  MI  MI	is replacing someone who we do from the Doing Bus dor, Sole Proprietor or Chairpen Last Employer (if no	ity has no such of no was previously siness Database, son of the Board.  ot employed by e	ficer or its e disclosed, and indicate	please check "The the date that the Birth Date on date Birth Date	e check "This position in the change became the change became This position in the common the common in the common	ion does not d" and fill in the effective. on does not exi-
Please fill in the exist." If the en name of trie per chief Execution in highest ranking office Title  This person chief Financia in highest ranking irst Name  Office Title  Chief Financia in highest ranking irst Name  Office Title	e required identity is filing a Cerson being reported former or manager of the certon	Change Form and to blaced so his/her no comment of ger, such as the President of the comment of	on for each officer on, Executive Direct Comptroller, Finance on MI	is replacing someone whoved from the Doing Businer, Sole Proprietor or Chairpen Last Employer (if no	ity has no such of no was previously siness Database, son of the Board.  ot employed by e	riticer or its e	equivalent, please please check "The the date that the between the date that the between the date in t	e check "This position in person replaced to change became This position to (mm/dd/yy)  This position This position in the many dd/yy)	ion does not d" and fill in the effective. on does not exi-
Please fill in the exist." If the en name of the per chief Executh the highest ranking its Name	e required identity is filing a Cerson being reported formed in the certon being reported formed in the certon in	Change Form and to blaced so his/her na di blaced so h	on for each officer  ficer  Comptroller, Finance  MI	is replacing someone whoved from the Doing Busine, Sole Proprietor or Chairpen Last Employer (if no	ity has no such of no was previously siness Database, son of the Board.  ot employed by e	riticer or its e	equivalent, please please check "The the date that the between the date that the between the date in t	e check "This position in person replaced to change became This position to (mm/dd/yy)  This position This position in the (mm/dd/yy)	ion does not d" and fill in th effective. on does not exi-
Please fill in the exist." If the en name of trie per chief Execution in highest ranking in the highest ranking in	e required identity is filing a Corson being reported former in the control of the correct of th	Change Form and to blaced so his/her no object so his/her no object, such as the President of the president of auch as the Treasurer, or CFO	on for each officer on for each officer on, Executive Direct MI  ficer Comptroller, Finance MI  MI  officer	is replacing someone whoved from the Doing Business, Sole Proprietor or Chairpen Last Employer (if no Employer (if no Last Employer (if no	ity has no such of no was previously siness Database, son of the Board.  ot employed by each ot employed by each employed employed employed by each employed emplo	riticer or its er disclosed, and indicate indica	equivalent, please please check "The the date that the better that the better b	e check "This position is person replaced to change became This position to (mm/dd/yy)  This position This position is (mm/dd/yy)	ion does not d" and fill in the effective.  on does not exi- on does not exi-
Please fill in the exist." If the en name of the per cuth the highest rankin first Name	e required identity is filing a Cerson being reported in the cerson being reported in the cerson being replaced formed in the cerson being replaced formed in the cerson being in the cers	Change Form and to blaced so his/her no oper, such as the President of the president of the president of the president of the property of the	on for each office person listed ame can be remotificer  MI	is replacing someone whoved from the Doing Busine, Sole Proprietor or Chairpen Last Employer (if no	ity has no such of no was previously siness Database, son of the Board.  ot employed by each ot employed by each employed employed by each employed employed by each employed em	riticer or its e	equivalent, please please check "To the date that the best please check "To the date that the best please check "To the date that the best please ple	e check "This position in the change became the change became the change became the mm/dd/yy)  This position the (mm/dd/yy)  This position the (mm/dd/yy)	ion does not d" and fill in the effective.  on does not exist
Please fill in the exist." If the en name of the per chief Executh the highest ranking of the per chief Executh The highest ranking of the person of the person of the highest ranking of the person o	e required identity is filing a Cerson being reported in the cerson being reported in the cerson being reported formed in the cerson being replaced formed in the cerson being in the cerson being officer (CFC) and cerson being officer (CFC) are placed formed in the cerson being officer (CFC) are placed formed in the cerson being officer (CFC) are placed formed in the cerson being officer (CFC) are placed formed in the cerson being officer (CFC) are placed formed in the cerson being officer (CFC) are placed formed in the cerson being officer (CFC) are placed formed in the cerson being reported in the cerson being report	Change Form and to blaced so his/her no open comment of ger, such as the President of such as the Treasurer, or CFO	on for each office person listed ame can be remote ficer  MI	is replacing someone whoved from the Doing Busine, Sole Proprietor or Chairpen Last Employer (if no Last	ity has no such of no was previously siness Database, son of the Board.  ot employed by experience of employed by experience.	ntity)	equivalent, please please check "To the date that the bate that the bate black and between the bate black and between the bate black and black and bate black and black and bate black and	e check "This position is person replaced to change became This position is the (mm/dd/yy)  This position is position in the (mm/dd/yy)  This position is position in the (mm/dd/yy)	ion does not d" and fill in the effective. on does not exist on does not exist on does not exist on does not exist
Please fill in the exist." If the en name of trie per chief Execution highest ranking irst Name	e required identity is filing a Corson being reported in the control of the corson being reported former in the corson being replaced former in the corson being officer (CFC) of the corson being reported by the corson	Change Form and to blaced so his/her na diplaced so his the Preside so his the Preside so his the Tressurer, ar CFO	on for each office he person listed ame can be removed ficer  MI	is replacing someone whoved from the Doing Busine, Sole Proprietor or Chairpen Last Employer (if no	ity has no such of no was previously siness Database, son of the Board.  ot employed by each employed emplo	ntity)	equivalent, please please check "The the date that the better that the better between the between	e check "This position in person replace to change became This position to (mm/dd/yy)  This position This position in the many dd/yy)	ion does not d" and fill in theffective.  on does not exist on does not exist on does not exist on does not exist

For information or assistance, please contact the Doing Business Accountability Project at DoingBusiness@mocs.nyc.gov or 212-788-8104.



Principal Owners Please fill in the required identification information for all 10% or more of the entity. If no individual or organization if the entity is owned by other companies that control 10 fill in his/her name and write "See above." If the entity is If more space is needed, attach additional pages labeled	on own 1% or n filing a	ers exist, nore of th Change	please check the appropriate box to indicate who we entity, those companies must be listed. If an o Form, list any individuals or organizations that ar	hy and skip to the <b>Senior M</b> a wner was identified on the p	anagers section. revious page,
There are no owners listed because (select one):  ☐ The entity is not-for-profit  ☐ The entity is	s an inc	tividual	☐ No individual or organization own	ns 10% or more of the entity	
Other (explain)					
Individual Owners (who own or control 10% or more	of the	entity)			
First Name	_ MI _	Last_		Birth Date (mm/dd/yy) _	
Office Title			Employer (if not employed by entity)		
Home Address					
First Name	_ MI	Last_		Birth Date (mm/dd/yy) _	
Office Title			Employer (if not employed by entity)		
Home Address					
Organization Owners (that own or control 10% or mo Organization Name Sidera Networks, Inc.					
Organization Name				4	
Organization Name				*	
Remove the following previously-reported Principal O	)wners				
Name				Removal Date	
Name				Removal Date	
Name					
Senior Managers  Please fill in the required identification information for all s this form is for a contract award/proposal, grant manager and high-level oversight regarding the solicitation, letting will be considered incomplete. If a senior manager has be list individuals who are no longer senior managers at the i	s if for or adm en ide	a grant, e inistration ntified on	etc.). Senior managers include anyone who, eith n of any transaction with the City. At least one se a previous page, fill in his/her name and write "	er by title or duties, has subsenior manager must be listed See above." If the entity is fill	tantial discretion , or the Data Forming a Change Form,
Senior Managers			84	B	
First Name			F 1 M 1 1 1 1 M 1	Birth Date (mm/dd/yy)	
Office Title					
Home Address					
First Name					
Office Title					
Home Address					
First Name	_M	_ Last _		Birth Date (mm/dd/yy)	
Office Title			Employer (if not employed by entity)		
Home Address					
Remove the following previously-reported Senior Man	agers				
Name				removal date	
Name				removal date	
Certification I certify that the information submitted on these two pag materially false statement may result in the entity being fi Name Lisa Gugliada	es and ound n	0 ad	insible and therefore denied future City awards.	istand that willful or fraudule	et submission of a
Entity Name Crown Castle Fiber LLC (formerly	know	n as Li	14 29 114 1 0 4160	Work Phone #	- FE   1   10   10   10   10   10   10   10
0 112	1 1			Date 07/31/2018	MILE WILE
Please return this form to the City agency that supp	lied it	to you, r	not to the Doing Business Accountability Pr	oject.	Standard Form

**Appendix** 



## **Equipment Exhibit Matrix**

CCCCCCCCCCCCCCC

Proposal + Exhibit	Equipment Cabinet/Shroud	Antenna(s)	Pole Type	Tennant Capacity	Areas of Deployment	Exhibit (Refer to RFP)	Technology
Proposal (Exhibit A) : Existing Approved Equipment Specification	DoITT Cabinet: 9"D x 35"H x 15.5"W 2.8 cubic ft	26"H x 2"D 48"H x 2"D 60"H x 2"D 72"H x 2"D	Metal Street Light Wood Utility Pole	1 to 2	Zones A, B, C	Exhibit A	<b>4</b> G
Wooden Utility Poles (Exhibit B-1): (Equipment Approved by ConEd)	Utility Approved Larger Cabinet, DoITT Style: 12"D x 42"H x 23.9"W 7 cubic ft	24"H x 14.6"D 48"H x 8"D 26"H x 8"D	Wood Utility Poles	3 to 4	Zones B, C	Exhibit B-1	4G, Enhanced 4G, 5G, Millimeter Wave
DOT Control Box Type 8 (Exhibit C) : (DOT Cabinet Deployed Throughout the City)	DOT Control Box Type 8: 15"D x 43"H x 21"W 7.8 cubic ft	75"H x 2"D- Antenna Option #1	Metal Street Light	3 to 4	Zones A, B, C	Exhibit C	4G, Enhanced 4G, 5G, Milimeter Wave
DOT Control Box Type 12 (Exhibit C) : (DOT Cabinet Deployed Throughout the City)	네	75"H x 2"D - Antenna Option #1 60"h x 4"D - Antenna Option #2 24"H x 14.5"D - Antenna Option #3	Metal Street Light	3 to 4	Zones A, B, C	Exhibit C	4G, Enhanced 4G, 5G, Milimeter Wave
Optimal 5G/IoT Deployment Configuration for Zones A, B & C (Exhibit D)	See Exhibit D (Small Cell Volume Needs)	See Exhibit D (Small Cell Volume Needs)	Metal Street Light Wood Utility Pole	3 to 4	Zones A, B, C	Exhibit D	4G, Enhanced 4G, 5G, Milimeter Wave

4

### **Description of Figures in Response**

- Figure 1 Photos of Existing Installations
- Figure 2 Equipment Matrix for Exhibits B-1 and C
- Figure 3 Utility Pole Installations, Current City Spec on Top Two Photos and ConEd Spec on Bottom Two Photos
- Figure 4 Large Utility Equipment on Utility Poles In the Outer Boroughs by Others
- Figure 5 Photo Simulation of Current DoITT Spec and Specs proposed in Equipment Matrix
- Figure 6 Photos of Existing Ground Furniture
- Figure 7 Wireless Technology Matrix
- Figure 8 National Operations Center Monitoring Matrix
- Figure 9 National Operations Center Target Response Times
- Figure 10 National Operations Center Troubleshooting Levels
- Figure 11 Crown Castle Acquisitions Timeline
- Figure 12 Picture of the National Operations Center
- Figure 13 Breakdown of Crown Castle Assets Nationwide
- Figure 14 Graph of Desktop Internet Consumption vs Mobile Internet Consumption

		7
v		
		Ę
<u>.</u>		
	×	