

Proprietary Information Package
Crown Castle Solutions LLC

Proprietary and Confidential

PROPRIETARY & CONFIDENTIAL

PROPRIETARY INFORMATION

5. Compensation Proposal

REQUIREMENT

Description of which zone options it proposes to select initially and its proposal of a per pole compensation amount for each zone

RESPONSE

Compensation Proposal:

Crown Castle Solutions LLC ("CCS") proposes the following as compensation in Zones A, B and C. The proposed compensation reflects a [REDACTED] annual escalation and includes the \$200,000 Annual Franchise Fee quoted in the RFP and is as follows:

MSL's Zone A, B & C:

- Zone A Rate: [REDACTED] per node per month
- Zone B Rate: [REDACTED] per node per month
- Zone C Rate: [REDACTED] per node per month

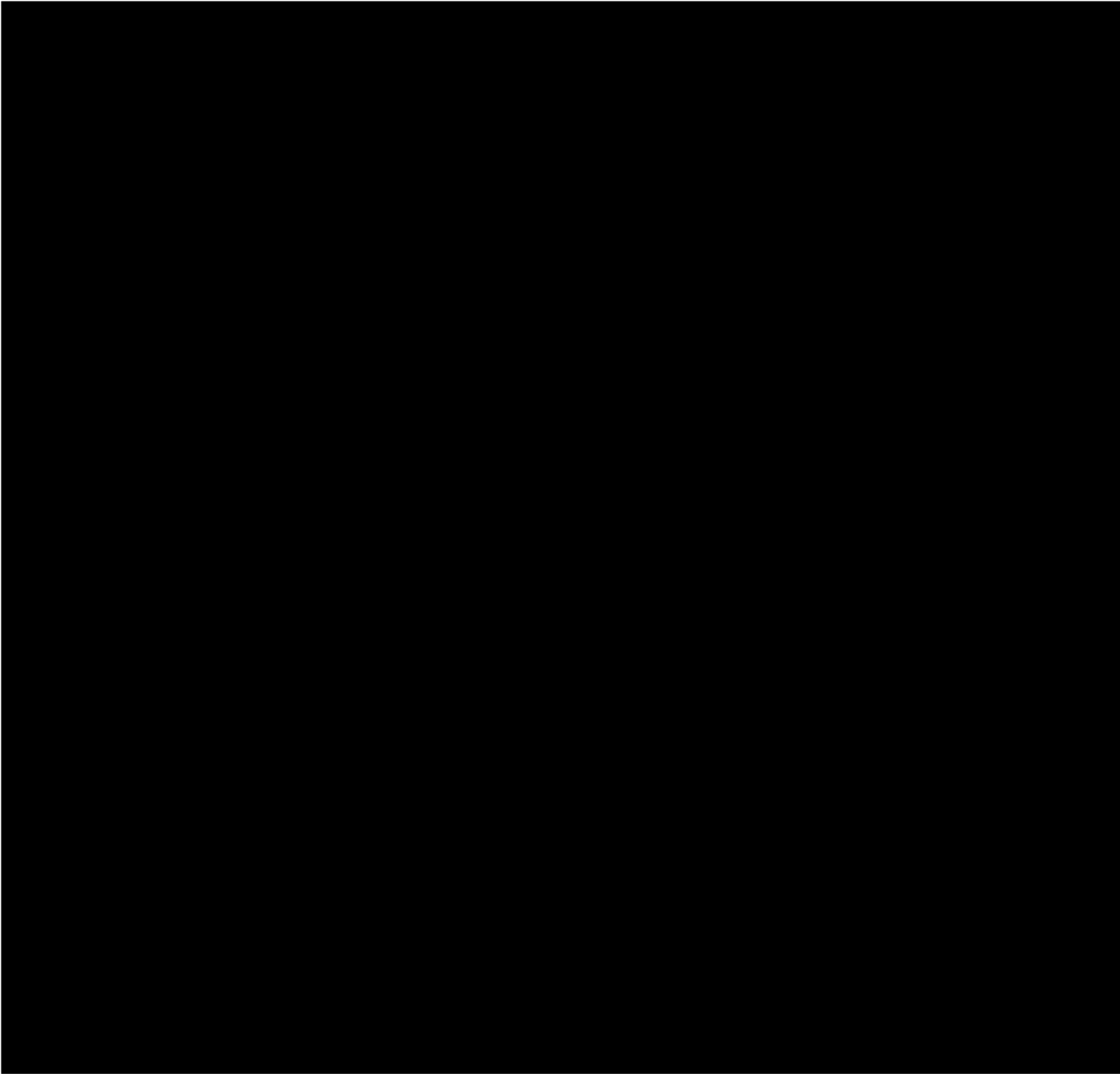
Utility Poles:

- Zone B Rate: [REDACTED] per node per month
- Zone C Rate: [REDACTED] per node per month

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CCS Alternative / Additional Compensation Proposal:

Other considerations for compensation that CCS is willing to consider in partnership with the City are as follows:



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